

Rentabiliweb Group: Turnover for the 1st quarter of 2015

- Revenue accelerated growth for the B to B division: **+41.9%**
- Be2bill France (online) reach the profitability threshold
- Anticipated drop in revenue for the B to C division

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Regulated information

RENTABILIWEB GROUP (ISIN BE0946620946 -- Mnemo BIL) has published its turnover for the first quarter of 2015, reaching €17.8 M, an increase of 2.6% compared to the first quarter of 2014.

Activity in the first quarter of 2015

(in thousand euros)	T1 2015	T1 2014	Variation
Revenue	17 803	17 348	+2,6%
including audience monetisation for third-party accounts (B to B)	10 267	7 235	+41,9%
including audience monetisation for own accounts (B to C)	7 535	10 113	-25,5%

B to B division – Strong acceleration

In the first quarter of 2015, the B to B division recorded turnover of €10.3 M, an increase of 42% compared to the same period for the 2014 financial year. This increase reflects the strong sales momentum for all the activities within the division: payment, marketing and telecoms.

For Be2bill France online payment activity, the profitability threshold was reached in March 2015, for the first time since the service was launched.

The group also added to this solution a service for mobile payments, incorporating a proprietary MPOS (Mobile point of sale), an SDK (software development kit) and features that are unique on the market (<http://mobile.be2bill.com>).

In addition, and in line with the group's internationalisation strategy, the Be2bill solution has added new payment methods for international payments, such as Ideal (Holland) and V.Me (developed by VISA).

Finally, new investments are planned to boost the solution in card-present payment service, to meet the high level of demand from merchants. More than 1,000 terminals have already been installed, allowing for perfect symmetry between payments at the point of sale, on the internet, and on a mobile device.

B to C division – An expected level of activity

In accordance with the group's strategy, the B to C division remains a generator of free cashflow. The division achieved revenue of €7.5 M for the first quarter of 2015, a drop of 25.5% in relation to the same period for the



2014 financial year which was historically good. Sequentially revenue from the B to C division in the first quarter 2015 is down by 8.8% compared to the fourth quarter 2014.

Read the press release on the group's corporate website: <https://rentabiliweb-group.com/en/?p=10191>

About Rentabiliweb

Created in 2002 by Jean-Baptiste Descroix-Vernier, the Rentabiliweb Group is a major player in payment and the monetisation of electronic content in Europe. With almost 300 employees in France and abroad, and traded on the Brussels and Paris Euronext stock exchange (compartment C), the group achieved turnover of 72 million euros in 2014 and 2.3 million euros in EBIT. As a participant in the Global Compact, the group complies strictly with the ten principles drawn up by the UN. Designated as an "Innovative company" by OSEO, Rentabiliweb is eligible for FCPIs (fonds commun de placement dans l'innovation, French Innovation Funds).

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