

## Singapore: Total starts up its world's largest lubricants oil blending plant to accelerate growth in Asia

2, place Jean Millier  
Arche Nord Coupole/Regnault  
92 400 Courbevoie France

Mike SANGSTER

Nicolas FUMEX  
Patrick GUENKEL  
Magali PAILHE

Tel. : + 44 (0)207 719 7962  
Fax : + 44 (0)207 719 7959

Robert HAMMOND (U.S.)  
Tel. : +1 713-483-5070  
Fax : +1 713-483-5629

TOTAL S.A.  
Capital : 5 989 367 337,50 €  
542 051 180 R.C.S. Nanterre

total.com

**Paris, July 3, 2015** – Total has announced the start up of its largest state-of-the-art lubricants oil blending plant in the world, located in Singapore. With an annual production capacity of 310,000 metric tons<sup>1</sup>, this new major hub will boost Total's lubricant supply in the Asia-Pacific region, which already represents more than 25% of Total's lubricants sales.

*"Our new Singapore lubricants hub illustrates our strategy to grow the Marketing & Services segment while maintaining a high profitability and contributing strongly to the Group's financial performance. It will allow us to expand our position as one of the top global players in this high return business segment. Total aims to leverage its partnerships to outpace market growth in Asia, which is a key region for future energy demand",* said Philippe Boisseau, member of Total's Executive Committee, President of Marketing & Services.

Total intends to double its Asian sales, with production from the new plant accounting for a majority of the accelerated growth. The new facility will produce the highest quality lubricant oils and supply a wide range of segments in the Asia-Pacific region, including automotives (two wheelers and cars), industrials and marine.

With a population of more than 4 billion, Asian demand for lubricants is expected to grow by 18% and reach 20 million tons by 2025, almost the half of the world's demand.

### About Total Lubricants

Total Lubricants markets products in 150 countries and employs close to 5,000 people. It operates 45 production plants with annual sales of almost 2 million tons in 2014. The division operates two R&D centers, one in Europe and one in Asia, developing lubricants for the automotive, industrial and marine segments in partnership with the world's leading automakers and industrial companies. It has a strong presence as a lubricants supplier in motor sports crowned with 27 world championship titles in Formula One and is differentiated by its product quality and customer service. [lubricants.total.com](http://lubricants.total.com)

<sup>1</sup> Equivalent to 62 million car oil changes.

## **About Total Marketing & Services in Asia-Pacific**

Total Marketing & Services headquarters for the Asia-Pacific region are located in Singapore. With over 4,000 employees across 20 countries, its teams are driven by innovation and growth, bringing customers a wide range of products and services including retail networks, lubricants, LPG, special fluids, aviation and transportation fuels. [total.sg](https://total.sg)

\* \* \* \* \*

## **About Total**

Total is a global integrated energy producer and provider, a leading international oil and gas company, and the world's second-ranked solar energy operator with SunPower. Our 100,000 employees are committed to better energy that is safer, cleaner, more efficient, more innovative and accessible to as many people as possible. As a responsible corporate citizen, we focus on ensuring that our operations in more than 130 countries worldwide consistently deliver economic, social and environmental benefits. [total.com](https://total.com)

## **Cautionary Note**

This press release, from which no legal consequences may be drawn, is for information purposes only. The entities in which TOTAL S.A. directly or indirectly owns investments are separate legal entities. TOTAL S.A. has no liability for their acts or omissions. In this document, the terms "Total", "Total Group" and "Group" should be understood, as the context requires, as referring to TOTAL S.A. and/or its subsidiaries. Likewise, the words "we", "us" and "our" may also be used to refer to subsidiaries in general or to those who work for them.

This document may contain forward-looking information and statements that are based on a number of economic data and assumptions made in a given economic, competitive and regulatory environment. They may prove to be inaccurate in the future and are subject to a number of risk factors. Neither TOTAL S.A. nor any of its subsidiaries assumes any obligation to update publicly any forward-looking information or statement, objectives or trends contained in this document whether as a result of new information, future events or otherwise.