



Eutelsat and Facebook to partner on satellite initiative to get more Africans online

Two companies to build a High Throughput Satellite system using dedicated broadband capacity on Spacecom AMOS-6 satellite

Paris, 5 October 2015 – Eutelsat Communications (NYSE Euronext Paris: ETL) and Facebook today announce they are partnering on a new initiative that will leverage satellite technologies to get more Africans online. Under a multi-year agreement with Spacecom, the two companies will utilise the entire broadband payload on the future AMOS-6 satellite and will build a dedicated system comprising satellite capacity, gateways and terminals. In providing reach to large parts of Sub-Saharan Africa, Eutelsat and Facebook will each be equipped to pursue their ambition to accelerate data connectivity for the many users deprived of the economic and social benefits of the Internet.

Spot beams for community and Direct-to-User access

Scheduled for start of service in the second half of 2016, the Ka-band payload on the AMOS-6 geostationary satellite is configured with high gain spot beams covering large parts of West, East and Southern Africa. The capacity is optimised for community and Direct-to-User Internet access using affordable, off-the-shelf customer equipment. According to the terms of the agreement, the capacity will be shared between Eutelsat and Facebook.

State of the art satellite technology to meet pent-up demand

Using state of the art satellite technology, Eutelsat and Facebook will each deploy Internet services designed to relieve pent-up demand for connectivity from the many users in Africa beyond range of fixed and mobile terrestrial networks. Satellite networks are well suited to economically connecting people in low to medium density population areas and the high throughput satellite architecture of AMOS-6 is expected to contribute to additional gains in cost efficiency.

Eutelsat steps up Internet activity in Africa

The capacity will enable Eutelsat to step up its broadband activity in Sub-Saharan Africa that was initiated using Ku-band satellites to serve professional users. Eutelsat is establishing a new company based in London that will steer its African broadband vision and business. The

company will be led by Laurent Grimaldi, founder and former CEO of Tiscali International Network, and will focus on serving premium consumer and professional segments.

Facebook continues Internet.org initiative

Two years ago, Facebook announced *Internet.org*, an effort to accelerate the rate of connectivity by addressing the physical, economic and social barriers that are keeping people from getting online. For Facebook, this satellite system represents one of many technology investments to enable cost-effective broadband access to unconnected populations. Facebook plans to work with local partners across Africa to utilise satellite and terrestrial capacity to deliver services to rural areas.

"Facebook's mission is to connect the world and we believe that satellites will play an important role in addressing the significant barriers that exist in connecting the people of Africa," said Chris Daniels, VP of Internet.org. "We are looking forward to partnering with Eutelsat on this project and investigating new ways to use satellites to connect people in the most remote areas of the world more efficiently."

Commenting on the agreement, Michel de Rosen, Eutelsat Chairman and CEO said: "We are excited by this opportunity to accelerate the deployment of our broadband strategy and to partner with Facebook on a new initiative to provide Internet access services in Africa. Eutelsat's strong track record in operating High Throughput Satellite systems will ensure that we can deliver accessible and robust Internet solutions that get more users online and part of the Information Society."

For more information from Facebook: Derick Mains, derickmains@fb.com

About Eutelsat Communications

Established in 1977, Eutelsat Communications (Euronext Paris: ETL, ISIN code: FR0010221234) is one of the world's leading and most experienced operators of communications satellites. The company provides capacity on 39 satellites to clients that include broadcasters and broadcasting associations, pay-TV operators, video, data and Internet service providers, enterprises and government agencies. Eutelsat's satellites provide ubiquitous coverage of Europe, the Middle East, Africa, Asia-Pacific and the Americas, enabling video, data, broadband and government communications to be established irrespective of a user's location. Headquartered in Paris, with offices and teleports around the globe, Eutelsat represents a workforce of 1,000 men and women from 37 countries who are experts in their fields and work with clients to deliver the highest quality of service.

For more about Eutelsat please visit <u>www.eutelsat.com</u>

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