# TechnipFMC First Quarter 2019 Earnings Call Presentation

LONDON & PARIS & HOUSTON – (BUSINESS WIRE) – 25 April 2019

TechnipFMC plc ("TechnipFMC") (NYSE: FTI) (Paris: FTI) (ISIN: GB00BDSFG982) announces the availability of its Earnings Call Presentation in connection with its teleconference on Friday, 26 April 2019 to discuss the first quarter 2019 financial results and outlook for 2019.

A copy of the Earnings Call Presentation can also be accessed on TechnipFMC's website (www.technipfmc.com).

## About TechnipFMC

TechnipFMC is a global leader in subsea, onshore/offshore, and surface projects. With our proprietary technologies and production systems, integrated expertise, and comprehensive solutions, we are transforming our clients' project economics.

We are uniquely positioned to deliver greater efficiency across project lifecycles from concept to project delivery and beyond. Through innovative technologies and improved efficiencies, our offering unlocks new possibilities for our clients in developing their oil and gas resources.

Each of our more than 37,000 employees is driven by a steady commitment to clients and a culture of purposeful innovation, challenging industry conventions, and rethinking how the best results are achieved.

To learn more about us and how we are enhancing the performance of the world's energy industry, go to TechnipFMC.com and follow us on Twitter @TechnipFMC.

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# Q1 2019 Earnings Call Presentation

April 26, 2019

# Disclaimer

## Forward-looking statements

We would like to caution you with respect to any “forward-looking statements” made in this presentation as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. The words such as "believe,” “expect,” “anticipate,” “plan,” “intend,” “foresee,” “should,” “would,” “could,” “may,” “estimate,” “outlook,” and similar expressions are intended to identify forward-looking statements, which are generally not historical in nature.

Such forward-looking statements involve significant risks, uncertainties and assumptions that could cause actual results to differ materially from our historical experience and our present expectations or projections, including the following known material factors: competitive factors in our industry; risks related to our business operations and products; risks related to our information technology infrastructure, data security and privacy obligations, and intellectual property; risks related to third parties with whom we do business; our ability to hire and retain key personnel; risks related to legislation or governmental regulations affecting us; international, national or local economic, social, or political conditions; risks associated with being a public listed company; risks associated with our debt instruments and conditions in the credit markets; risks associated with litigation or investigations; risks associated with accounting estimates, currency fluctuations, and foreign exchange controls; risks related to our acquisition, divestiture, and integration activities; tax-related risks; risks related to review of our internal controls over certain information technology general controls and over period-end financial reporting and any resulting financial restatements, filing delay, regulatory non-compliance or litigation and the risk that additional information may arise during such review that would require us to make additional adjustments or identify additional material weaknesses; and such other risk factors as set forth in our filings with the United States Securities and Exchange Commission and in our filings with the Autorité des marchés financiers or the U.K. Financial Conduct Authority.

# Q1 2019 Overview
# Financial Results and Operational Highlights

Doug Pferdehirt, Chief Executive Officer

Maryann Mannen, EVP and Chief Financial Officer

TechnipFMC

# Record Q1 orders provide increased revenue visibility

***Total Company***

**2.1x**

*Book-to-bill*[1]

**$6.2B**

*Inbound orders*

**+22%**

*Sequential backlog growth*

**Highest level of total Company inbound orders since Q4 2014**[2]

## Subsea

- Inbound of **$2.7B** more than **50%** of total 2018 order intake
- **82%** revenue coverage[3]
  *(Q1 revenue + scheduled backlog; excludes anticipated revenue from Subsea services)*

## Surface Technologies

- North America completions recovery no longer anticipated in 2019
- Growth outside the U.S. continues, led by Middle East

## Onshore/Offshore

- **$3.1B** order intake driven by downstream and offshore
- **92%** revenue coverage[3]
  *(Q1 revenue + scheduled backlog)*

[1] Book-to-bill is calculated as inbound orders divided by revenue
[2] Total Company inbound orders for 2014, 2015, and 2016 represent the combination of inbound orders for the legacy companies
[3] Based on midpoint of 2019 segment revenue guidance as of April 25, 2019

# Onshore/Offshore momentum continues; LNG wave underway

## Diversified order activity

- **Downstream continues to drive inbound**
  - **MIDOR Refinery**

    Modernization and expansion of existing complex in Egypt
  - **ExxonMobil Refinery**

    Crude expansion project on U.S. Gulf Coast (reimbursable)
- **Significant contribution from offshore sector**
  - **BP Greater Tortue Ahmeyim**

    EPCIC[1] contract for gas FPSO[2] unit offshore West Africa

## Value through collaboration

ارامكو السعودية
Saudi Aramco

- **Saudi Aramco agreements**
  - Long-Term Offshore Agreement (LTA)
  - Joint Development Collaboration Agreement - Catalytic Crude to Chemicals Technology
  - State-of-the-art manufacturing, aftermarket and training facility for Surface Technologies

## Select LNG opportunities

**Targeting**

**5** ***Projects globally***

**Across**

**5** ***Countries***

**With**

**7** ***Strategic partners***

**Early customer engagement, demonstrated engineering competencies and collaboration provide competitive advantage**

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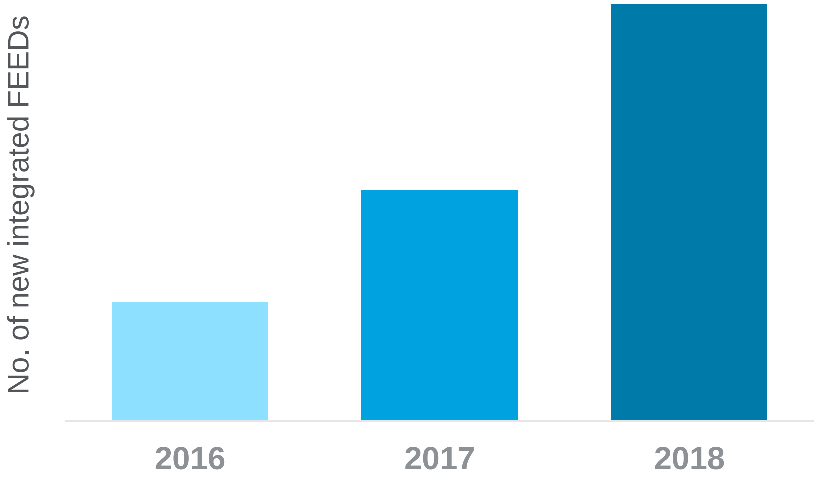
[1] EPCIC: engineering procurement, construction, installation and commissioning
[2] FPSO: floating production storage and offloading

# iFEED™ is an enabler, drives iEPCI™ momentum

## Integrated FEEDs continue to grow



- **New iFEED™[1] studies nearly doubled in 2018** *(YoY)*
- **Maturing portfolio of integrated studies**
- **iFEED™ conversion drives iEPCI™[2] momentum**

## iEPCI™ acceleration

**$1.4B** **iEPCI™ awards** *2019 YTD*

| **Q1 2019** | **Q2 2019** |
|---|---|
| **BP Atlantis 3**<br>**Lundin Solveig[3]**<br>**Lundin Rolvsnes**<br>**ENI Merakes** | **Neptune Duva**<br>**Neptune Gjoa**<br>**ConocoPhillips TOR II** |

**7** **New** iEPCI™ projects in 2019

**4** **Repeat** iEPCI™ customers

**4** **New** iEPCI™ alliances

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[1] iFEED™: integrated front end engineering and design
[2] iEPCI™: integrated engineering procurement construction and installation
[3] Lundin Solveig formerly known as Lundin Luno II

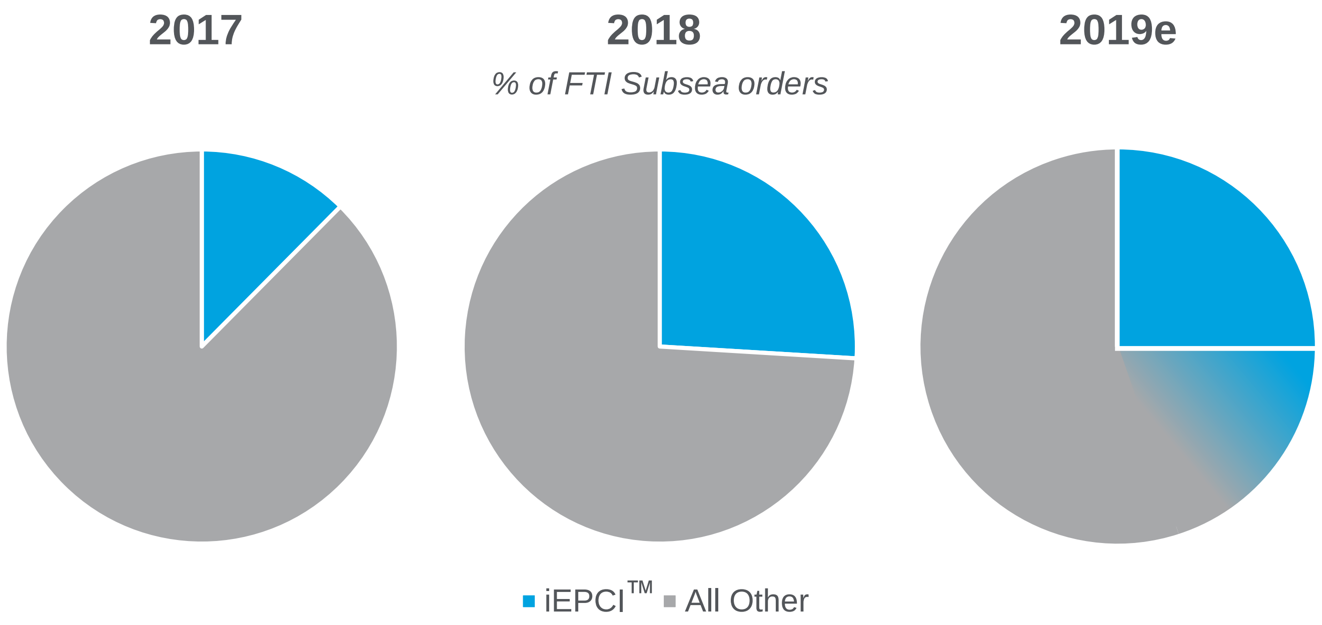
# iEPCI™ continues to take market share and drive growth

Growing and maturing iFEED™ portfolio provides confidence in 2019 and beyond

Anticipate increased value of iEPCI™ awards in 2019e

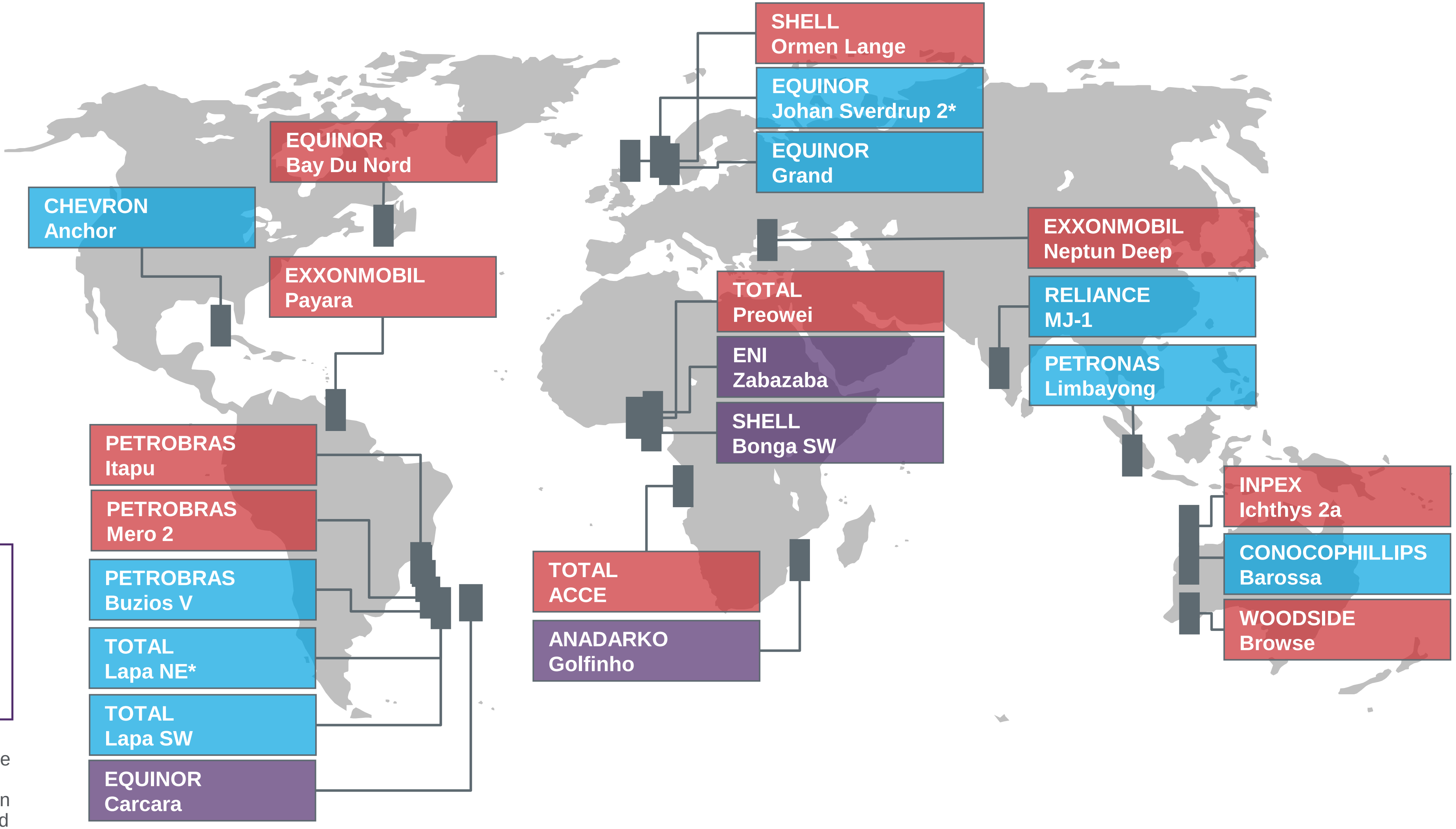
Strong customer qualification and adoption of new technology – Subsea 2.0™

## Evolution of iEPCI™



**Integrated projects likely to exceed 25% of 2019e Subsea inbound orders**

# Subsea opportunities in the next 24 months[1]



**CHEVRON**
**Anchor**

**EQUINOR**
**Bay Du Nord**

**EXXONMOBIL**
**Payara**

**PETROBRAS**
**Itapu**

**PETROBRAS**
**Mero 2**

**PETROBRAS**
**Buzios V**

**TOTAL**
**Lapa NE***

**TOTAL**
**Lapa SW**

**EQUINOR**
**Carcara**

**SHELL**
**Ormen Lange**

**EQUINOR**
**Johan Sverdrup 2***

**EQUINOR**
**Grand**

**TOTAL**
**Preowei**

**ENI**
**Zabazaba**

**SHELL**
**Bonga SW**

**TOTAL**
**ACCE**

**ANADARKO**
**Golfinho**

**EXXONMOBIL**
**Neptun Deep**

**RELIANCE**
**MJ-1**

**PETRONAS**
**Limbayong**

**INPEX**
**Ichthys 2a**

**CONOCOPHILLIPS**
**Barossa**

**WOODSIDE**
**Browse**

| | |
|---|---|
| 🟦 | **$250M to $500M** |
| 🟥 | **$500M to $1,000M** |
| 🟪 | **above $1,000M** |

[1] April 2019 update; project value ranges reflect potential subsea scope

*Value of remaining scope is less than $250M following partial project award

# Capital discipline fully aligned with shareholder interests

## Disciplined capital spend

- **2019e capital expenditures of $350M**
  - Capex remains below depreciation
  - Committed to full-year guidance
- **Expenditures include targeted growth spend focused on value-enhancing opportunities**

**Capex below depreciation**

## Shareholder distributions

- **Quarterly cash dividend: $0.13/share**
  - Current dividend yield[1] of **2.1%**
  - Retain flexibility to grow over time
- **Active share repurchase**
  - Completed initial **$500** million share repurchase; announced new **$300** million program (Dec 2018)

**Strong balance sheet provides flexibility for cash distributions**

## Management compensation

- **Long-term incentive compensation aligned with shareholder interests**
  - 60% of incentive pay is performance-based equity
  - Targets include stock performance, return on invested capital (ROIC)
- **Compensation plan extends to senior leadership and business units**

**Incentivized to drive returns**

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[1] Public market quote from Bloomberg LLP; share price as of April 24, 2019

# Q1 2019 Financial highlights

**Revenue**
**$2.9 billion**

**Adjusted EBITDA[1]**
**$296 million**

**Adjusted Diluted EPS[1]**
**$0.06**

**Net Cash[2]**
**$1.0 billion**

**Backlog**
**$17.8 billion**

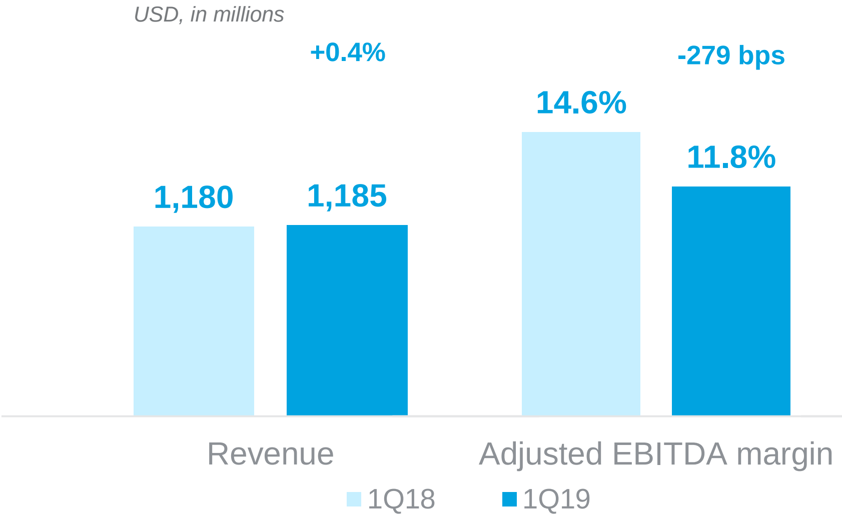
## OTHER ITEMS

- After-tax charges and (credits) impacting EBITDA of $46.7 million
- Corporate expense of $72.6 million, excluding charges and (credits); includes $11.6 million, or $0.02 per diluted share, of net foreign exchange loss
- Net interest expense of $88.2 million, includes $84.7 million, or $0.19 per diluted share, related to liability payable to joint venture partner

[1] Adjusted results exclude the impact of exceptional charges and credits from continuing operations as identified in the reconciliation of GAAP to non-GAAP financial measures schedules included in this presentation.
[2] Net cash is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt, as identified in the reconciliation of GAAP to non-GAAP financial schedules included in this presentation.

# Q1 2019 Segment results

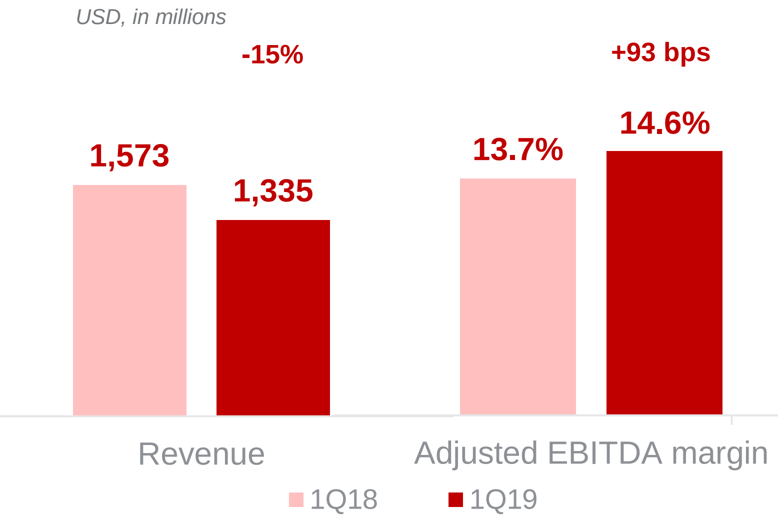
## Subsea



### Operational Highlights

- Revenue increased 0.4%: modest growth in subsea services offset the decline in project revenues as reflected in the lower level of vessel utilization
- Adjusted EBITDA margin declined 279 bps to 11.8%: primarily due to more competitively priced backlog and lower vessel utilization, offset in part by cost reduction activities
- Inbound orders of $2.7 billion; book-to-bill of 2.3; period-end backlog at $7.5 billion

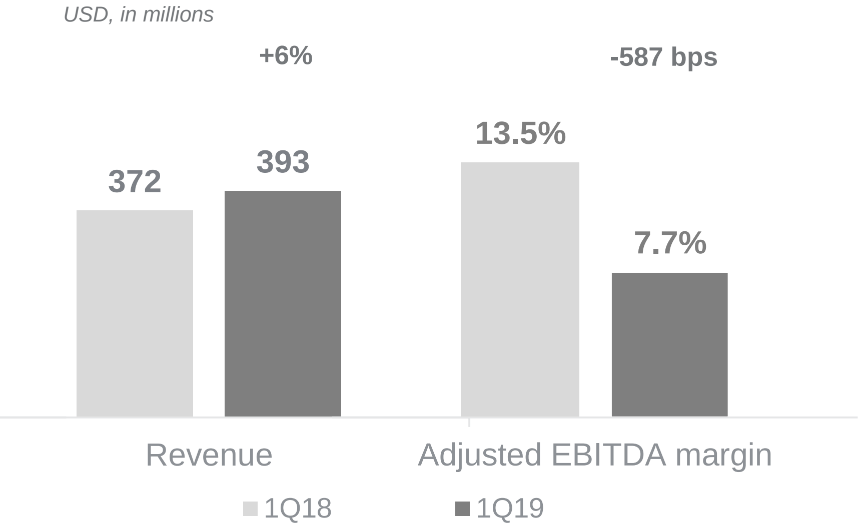
## Onshore/Offshore



### Operational Highlights

- Revenue declined 15%: moved closer to completion on major projects, primarily Yamal LNG; projects awarded in recent quarters in early stages of completion and will contribute more significantly in subsequent quarters
- Adjusted EBITDA margin increased 93 bps to 14.6%: results were impacted by the change in revenue mix
- Inbound orders of $3.1 billion; book-to-bill of 2.4; period-end backlog at $9.9 billion

## Surface Technologies



### Operational Highlights

- Revenue increased 6%: primarily driven by higher demand for pressure control equipment outside the Americas; North American revenue declined in the period due to lower activity
- Adjusted EBITDA margin decreased 587 bps to 7.7%: decline in completions-related activity, 1-time charges on new product introduction and unfavorable product line mix in North America; impact of shipment delays outside the Americas
- Inbound orders of $368 million; book-to-bill of 0.9; period-end backlog at $437.5 million

# Updates to 2019 segment financial guidance

*Reflect strong execution in Onshore/Offshore, revised market outlook for Surface Technologies*

## Surface Technologies *(updated)*

- **Revenue** in a range of $1.6 – 1.7 billion
- **EBITDA** margin at least 12% (excluding amortization related impact of purchase price accounting, and other charges and credits)

**Key drivers – North America**
  - Expect activity to remain near current levels for remainder of 2019
  - Reduced operator spending is also a headwind to pricing as market adjusts to excess product and service supply

- ***Previous guidance***
  - *Revenue in a range of $1.7 – 1.8 billion*
  - *EBITDA margin[1] at least 17%*

## Onshore/Offshore *(updated)*

- **Revenue** in a range of $6.0 – 6.3 billion
- **EBITDA** margin at least 14% (excluding amortization related impact of purchase price accounting, and other charges and credits)
- ***Previous guidance***
  - *Revenue in a range of $5.7 – 6.0 billion*
  - *EBITDA margin[1] at least 12%*

## Subsea *(confirmed)*

- **Revenue** in a range of $5.4 – 5.7 billion
- **EBITDA** margin at least 11% (excluding amortization related impact of purchase price accounting, and other charges and credits)

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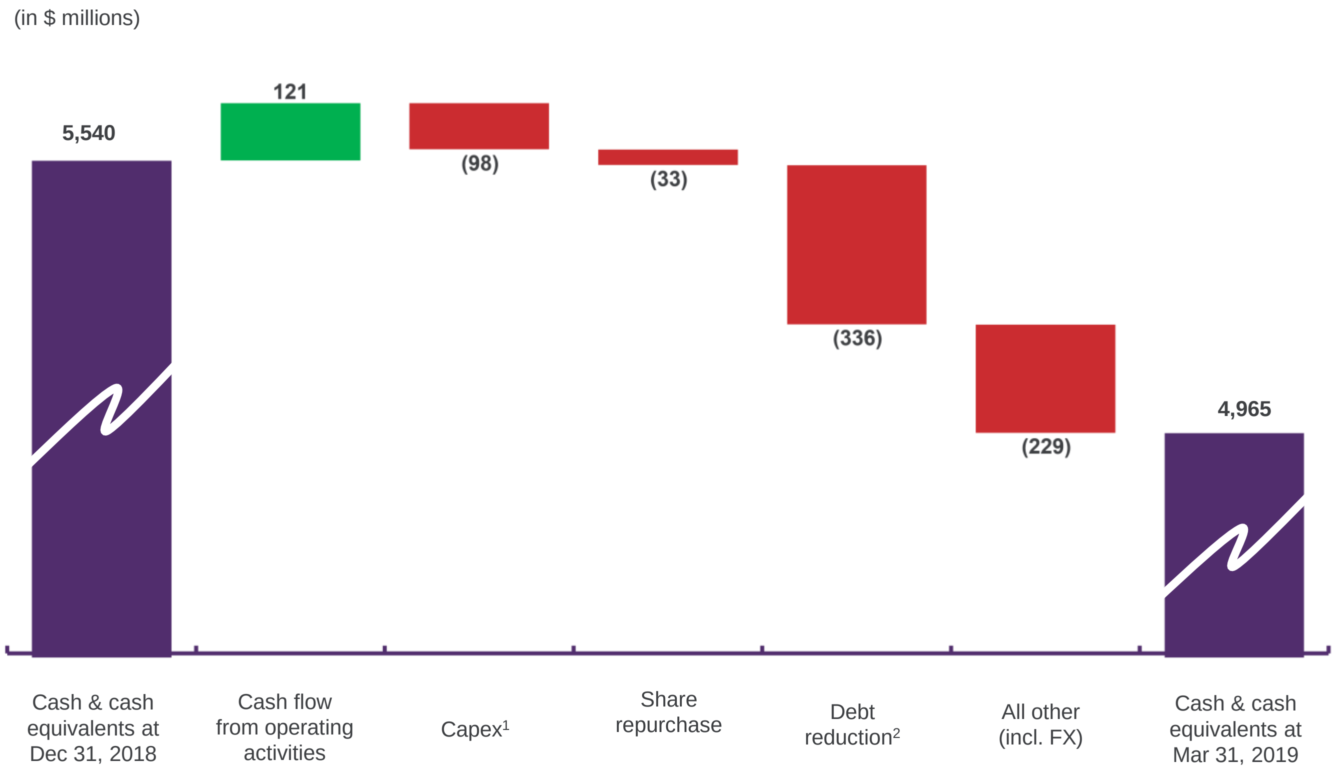
[1] Excluding amortization related impact of purchase price accounting, and other charges and credits

# Positive operating cash flow; discretionary items drive spend

## Q1 2019 items of note

- **Positive operating cash flow in Q1**
- **Capital expenditures of $98m exclude $80m associated with dive support vessel (DSV)**
- **DSV acquisition funded by $96m of vessel financing**
- **Share repurchase of $50m; $33m cash settled in Q1**
- **Debt reduction of $336m, excluding DSV funding**
- **Payment to Yamal JV partners of $175m (mandatorily redeemable liability)**

## 1Q 2019 Cash flow walk



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[1] Capex of $98m excludes the value associated with the dive support vessel of $80m
[2] Debt reduction excludes $96m of funding for dive support vessel

# Summary

## Company highlights

- Orders of $6.2 billion highest since 4Q14 – including $2.7 billion for Subsea, $3.1 billion for Onshore/Offshore
- Book-to-bill of 2.1 resulting in sequential backlog growth of 22% to $17.8 billion
- Positive cash flow from operations of $121 million

## Segment highlights

- Four iEPCI™ awards in the quarter, enabled by growing and maturing iFEED™ portfolio
- Early engagement, collaboration drive diversified order intake in downstream and gas monetization
- Continued growth in international surface markets; North American (NAM) activity declined

## Key takeaways

- Onshore/Offshore guidance raised on strong orders, execution; Surface Technologies lowered on NAM outlook
- Acceleration in integrated awards driven by growing adoption, new iEPCI™ alliances and repeat clients
- Company has returned to growth – differentiated strategy focused on driving capital returns higher

# Appendix

# 1Q19 Updates: Subsea opportunities in the next 24 months[1]

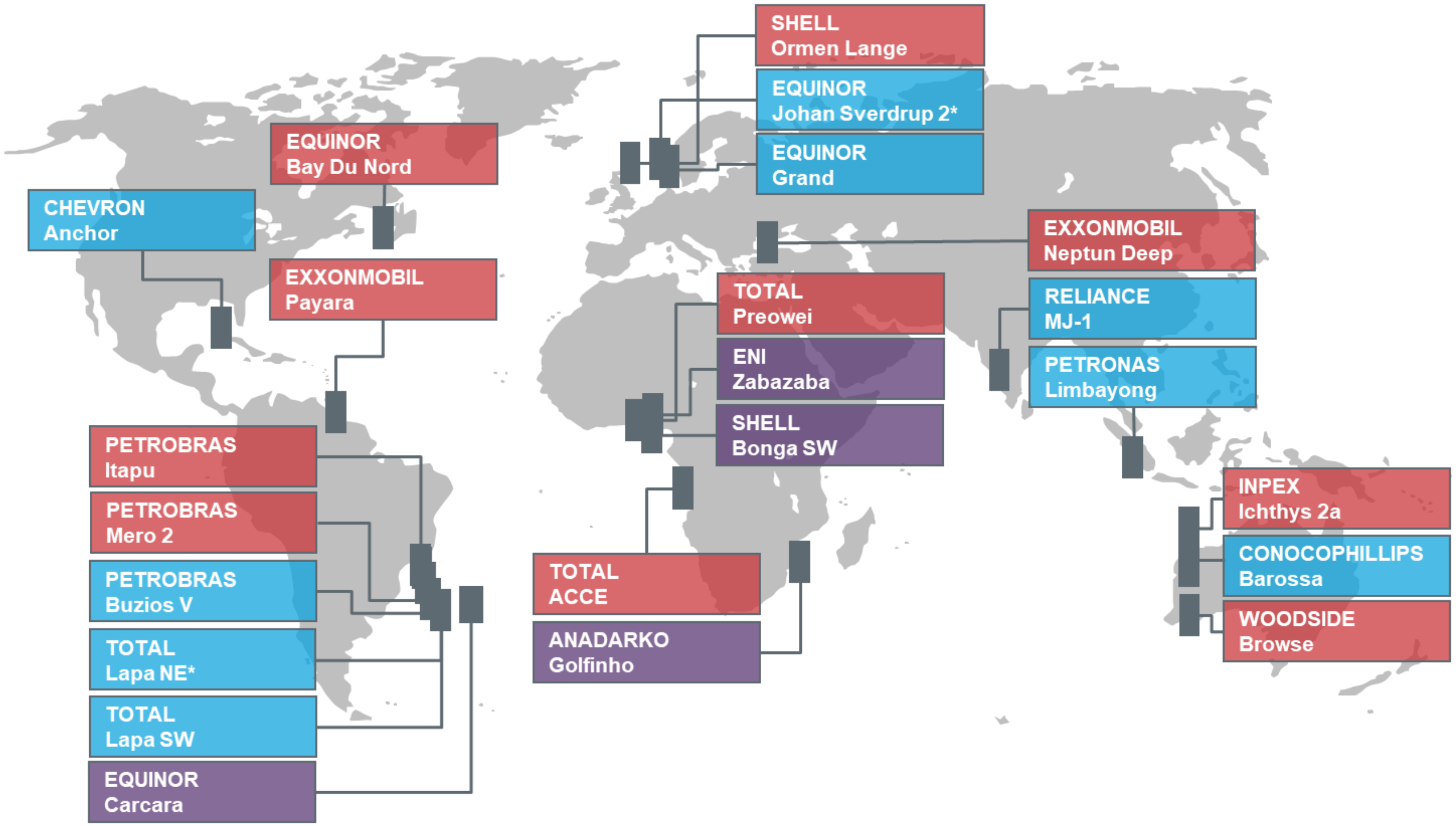
## PROJECT UPDATES

| Added | Removed |
|---|---|
| 🟦 **EQUINOR** Grand | 🟥 **ENI** Merakes |
| 🟦 **TOTAL** Lapa SW | 🟥 **ENI** Kalimba |
| 🟥 **SHELL** Ormen Lange | 🟥 **PETROBRAS** Sepia |
| 🟥 **EQUINOR** Bay Du Nord | |
| 🟪 **EQUINOR** Carcara | |

🟦 $250M to $500M

🟥 $500M to $1,000M

🟪 above $1,000M



- 🟦 **CHEVRON** Anchor
- 🟥 **EQUINOR** Bay Du Nord
- 🟥 **EXXONMOBIL** Payara
- 🟥 **PETROBRAS** Itapu
- 🟥 **PETROBRAS** Mero 2
- 🟦 **PETROBRAS** Buzios V
- 🟦 **TOTAL** Lapa NE*
- 🟦 **TOTAL** Lapa SW
- 🟪 **EQUINOR** Carcara
- 🟥 **SHELL** Ormen Lange
- 🟦 **EQUINOR** Johan Sverdrup 2*
- 🟦 **EQUINOR** Grand
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- 🟪 **ENI** Zabazaba
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- 🟦 **PETRONAS** Limbayong
- 🟥 **INPEX** Ichthys 2a
- 🟦 **CONOCOPHILLIPS** Barossa
- 🟥 **WOODSIDE** Browse

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[1] April 2019 update; project value ranges reflect potential subsea scope

*Value of remaining scope is less than $250M following partial project award

# Preliminary impact of new lease accounting standards

## Lease accounting guidance

- **Effective January 1, 2019**
- **Required to recognize all leases on the balance sheet:**

| US GAAP ASC Topic 842 | Q1 impact |
|---|---|
| **Balance Sheet** | |
| Operating lease right-of-use asset* | +$1,105.9m |
| Lease liability (current and noncurrent) | +$1,133.9m |
| *The balance is adjusted for lease incentives, prepaid rent, and other balances. | |

- **No material impact to income statement or cash flows**
- **Impacts under IFRS 16 will be disclosed with half-year report filing**

## Impact to financial statements

| | Under GAAP | Under IFRS |
|---|---|---|
| **Balance Sheet** | • NPV of future lease payments recognized as lease liability and right-of-use asset<br>• Leases classified as operating or finance, consistent with previous practice | • Like US GAAP, all leases recognized on balance sheet<br>• Unlike US GAAP, all leases are required to be accounted for as finance leases; lease liabilities will be debt in nature |
| **Income Statement** | • Generally no impact with straight-line recognition of operating lease expense, consistent with previous practice | • Front-loaded recognition of lease expense<br>• Increase to EBITDA due to elimination of operating rent expense and reflected as amortization and interest expense |
| **Cash Flow Statement** | • Generally no impact | • Cash payments for repayment of principal move to financing activities; cash payments for interest stay within operating activities |

# 2019 Financial guidance[1] **Updated April 25, 2019*

## Subsea

- **Revenue** in a range of $5.4–5.7 billion
- **EBITDA** margin at least 11% (excluding amortization related impact of purchase price accounting, and other charges and credits)

## Onshore/Offshore

- **Revenue** in a range of $6.0–6.3* billion
- **EBITDA** margin at least 14%* (excluding amortization related impact of purchase price accounting, and other charges and credits)

## Surface Technologies

- **Revenue** in a range of $1.6–1.7* billion
- **EBITDA** margin at least 12%* (excluding amortization related impact of purchase price accounting, and other charges and credits)

## TechnipFMC

- **Corporate expense, net** $160 – 170 million for the full year (excluding the impact of foreign currency fluctuations)
- **Net interest expense** $40 – 60 million for the full year (excluding the impact of revaluation of partners' redeemable financial liability)
- **Tax rate** 28 – 32% for the full year (excluding the impact of discrete items)
- **Capital expenditures** approximately $350 million for the full year
- **Cash flow from operating activities** positive for the full year
- **Merger integration and restructuring costs** approximately $50 million for the full year
- **Cost synergies** $450 million total savings ($220m exit run-rate 12/31/17, $400m exit run-rate 12/31/18, $450m exit run-rate 12/31/19)

[1] Our guidance measures EBITDA margin (excluding amortization related impact of purchase price accounting, and other charges and credits), corporate expense, net (excluding the impact of foreign currency fluctuations), net interest expense (excluding the impact of revaluation of partners' redeemable financial liability), and tax rate (excluding the impact of discrete items) are non-GAAP financial measures. We are unable to provide a reconciliation to a comparable GAAP measure on a forward-looking basis without unreasonable effort because of the unpredictability of the individual components of the most directly comparable GAAP financial measure and the variability of items excluded from such measure. Such information may have a significant, and potentially unpredictable, impact on our future financial results.

# Backlog visibility

## Subsea[1]

*1Q 2019 Inbound orders: $2,678 million*

**$7.5 billion**

| | | |
|---|---|---|
| **$3.4 billion** | **$2.5 billion** | **$1.6 billion** |
| **2019** | **2020** | **2021 & beyond** |

[1] Backlog does not capture all revenue potential for subsea services.

## Onshore/Offshore

*1Q 2019 Inbound orders: $3,139 million*

**$9.9 billion**

| | | |
|---|---|---|
| **$4.3 billion** | **$3.3 billion** | **$2.3 billion** |
| **2019** | **2020** | **2021 & beyond** |

## Surface Technologies

*1Q 2019 Inbound orders: $368 million*

**$438 million**

**$438 million**

**2019 & 2020**

## Non-consolidated Backlog[2]

### Subsea

| | |
|---|---|
| 2019[3] | $140 million |
| 2020 | $137 million |
| 2021+ | $660 million |
| | $937 million |

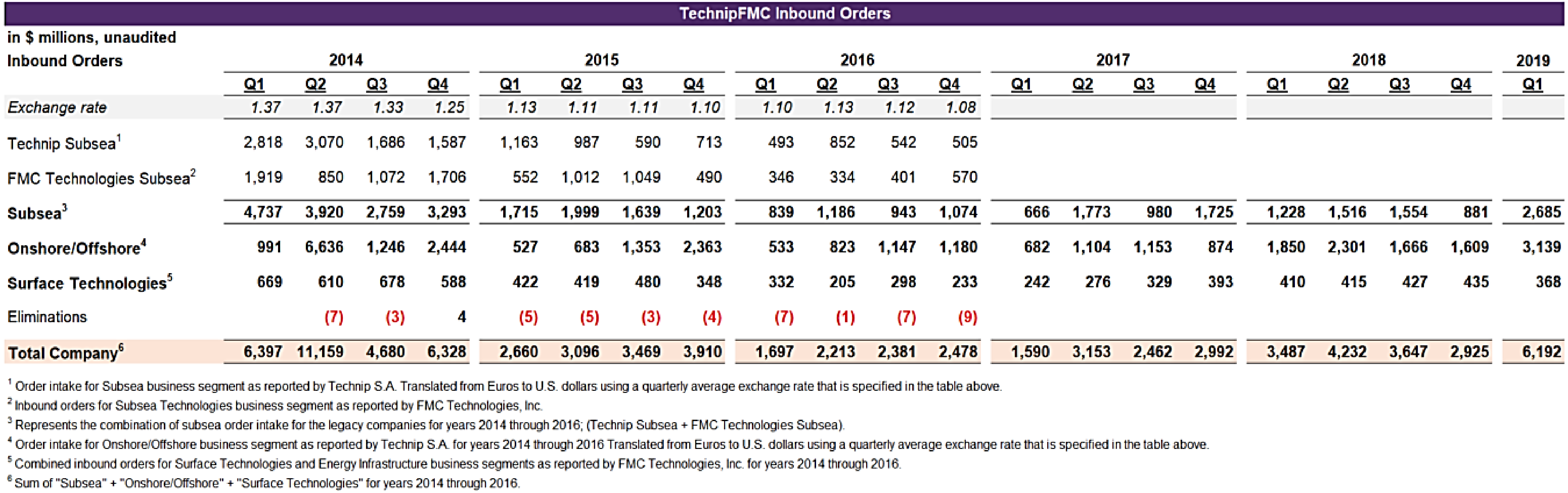
### Onshore/Offshore

| | |
|---|---|
| 2019[3] | $565 million |
| 2020 | $643 million |
| 2021+ | $558 million |
| | $1,766 million |

[2] Non-consolidated backlog represents our proportional share of backlog relating to joint venture work where we do not have a majority interest in the joint venture.

[3] 9 months.

# Inbound orders reconciliation



**TechnipFMC Inbound Orders**

**in $ millions, unaudited**

| **Inbound Orders** | **2014** | | | | **2015** | | | | **2016** | | | | **2017** | | | | **2018** | | | | **2019** |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | **Q1** | **Q2** | **Q3** | **Q4** | **Q1** | **Q2** | **Q3** | **Q4** | **Q1** | **Q2** | **Q3** | **Q4** | **Q1** | **Q2** | **Q3** | **Q4** | **Q1** | **Q2** | **Q3** | **Q4** | **Q1** |
| *Exchange rate* | *1.37* | *1.37* | *1.33* | *1.25* | *1.13* | *1.11* | *1.11* | *1.10* | *1.10* | *1.13* | *1.12* | *1.08* | | | | | | | | | |
| Technip Subsea[1] | 2,818 | 3,070 | 1,686 | 1,587 | 1,163 | 987 | 590 | 713 | 493 | 852 | 542 | 505 | | | | | | | | | |
| FMC Technologies Subsea[2] | 1,919 | 850 | 1,072 | 1,706 | 552 | 1,012 | 1,049 | 490 | 346 | 334 | 401 | 570 | | | | | | | | | |
| **Subsea[3]** | **4,737** | **3,920** | **2,759** | **3,293** | **1,715** | **1,999** | **1,639** | **1,203** | **839** | **1,186** | **943** | **1,074** | **666** | **1,773** | **980** | **1,725** | **1,228** | **1,516** | **1,554** | **881** | **2,685** |
| **Onshore/Offshore[4]** | **991** | **6,636** | **1,246** | **2,444** | **527** | **683** | **1,353** | **2,363** | **533** | **823** | **1,147** | **1,180** | **682** | **1,104** | **1,153** | **874** | **1,850** | **2,301** | **1,666** | **1,609** | **3,139** |
| **Surface Technologies[5]** | **669** | **610** | **678** | **588** | **422** | **419** | **480** | **348** | **332** | **205** | **298** | **233** | **242** | **276** | **329** | **393** | **410** | **415** | **427** | **435** | **368** |
| Eliminations | | **(7)** | **(3)** | **4** | **(5)** | **(5)** | **(3)** | **(4)** | **(7)** | **(1)** | **(7)** | **(9)** | | | | | | | | | |
| **Total Company[6]** | **6,397** | **11,159** | **4,680** | **6,328** | **2,660** | **3,096** | **3,469** | **3,910** | **1,697** | **2,213** | **2,381** | **2,478** | **1,590** | **3,153** | **2,462** | **2,992** | **3,487** | **4,232** | **3,647** | **2,925** | **6,192** |

[1] Order intake for Subsea business segment as reported by Technip S.A. Translated from Euros to U.S. dollars using a quarterly average exchange rate that is specified in the table above.

[2] Inbound orders for Subsea Technologies business segment as reported by FMC Technologies, Inc.

[3] Represents the combination of subsea order intake for the legacy companies for years 2014 through 2016; (Technip Subsea + FMC Technologies Subsea).

[4] Order intake for Onshore/Offshore business segment as reported by Technip S.A. for years 2014 through 2016 Translated from Euros to U.S. dollars using a quarterly average exchange rate that is specified in the table above.

[5] Combined inbound orders for Surface Technologies and Energy Infrastructure business segments as reported by FMC Technologies, Inc. for years 2014 through 2016.

[6] Sum of "Subsea" + "Onshore/Offshore" + "Surface Technologies" for years 2014 through 2016.

# Select financial data

| | | | Three Months Ended | | |
|---|---|---|---|---|---|
| **Revenue** | March 31, 2019 | December 31, 2018 | September 30, 2018 | June 30, 2018 | March 31, 2018 |
| Subsea | $ 1,185.3 | $ 1,233.3 | $ 1,209.1 | $ 1,217.4 | $ 1,180.2 |
| Onshore/Offshore | $ 1,335.1 | $ 1,672.4 | $ 1,532.5 | $ 1,342.4 | $ 1,573.4 |
| Surface Technologies | $ 392.6 | $ 417.3 | $ 402.2 | $ 401.1 | $ 371.6 |
| Corporate and Other | $ - | $ - | $ - | $ - | $ - |
| Total | $ 2,913.0 | $ 3,323.0 | $ 3,143.8 | $ 2,960.9 | $ 3,125.2 |

| | | | Three Months Ended | | |
|---|---|---|---|---|---|
| **Adjusted EBITDA** | March 31, 2019 | December 31, 2018 | September 30, 2018 | June 30, 2018 | March 31, 2018 |
| Subsea | $ 139.7 | $ 148.5 | $ 188.5 | $ 191.2 | $ 172.0 |
| Onshore/Offshore | $ 194.8 | $ 217.2 | $ 227.3 | $ 170.9 | $ 215.0 |
| Surface Technologies | $ 30.1 | $ 64.9 | $ 72.5 | $ 72.6 | $ 50.3 |
| Corporate and Other | $ (68.8) | $ (88.2) | $ (57.8) | $ (57.5) | $ (50.7) |
| Total | $ 295.8 | $ 342.4 | $ 430.5 | $ 377.2 | $ 386.6 |

| | | | Three Months Ended | | |
|---|---|---|---|---|---|
| **Adjusted EBITDA Margin** | March 31, 2019 | December 31, 2018 | September 30, 2018 | June 30, 2018 | March 31, 2018 |
| Subsea | 11.8% | 12.0% | 15.6% | 15.7% | 14.6% |
| Onshore/Offshore | 14.6% | 13.0% | 14.8% | 12.7% | 13.7% |
| Surface Technologies | 7.7% | 15.6% | 18.0% | 18.1% | 13.5% |
| Corporate and Other | | | | | |
| Total | 10.2% | 10.3% | 13.7% | 12.7% | 12.4% |

| | | | Three Months Ended | | |
|---|---|---|---|---|---|
| **Inbound Orders (1)** | March 31, 2019 | December 31, 2018 | September 30, 2018 | June 30, 2018 | March 31, 2018 |
| Subsea | $ 2,677.6 | $ 880.6 | $ 1,553.9 | $ 1,516.2 | $ 1,227.8 |
| Onshore/Offshore | $ 3,138.9 | $ 1,609.4 | $ 1,666.1 | $ 2,300.8 | $ 1,849.6 |
| Surface Technologies | $ 368.0 | $ 435.1 | $ 427.2 | $ 414.7 | $ 409.6 |
| Corporate and Other | | | | | |
| Total | $ 6,184.5 | $ 2,925.1 | $ 3,647.2 | $ 4,231.7 | $ 3,487.0 |

| | | | Three Months Ended | | |
|---|---|---|---|---|---|
| **Order Backlog (2)** | March 31, 2019 | December 31, 2018 | September 30, 2018 | June 30, 2018 | March 31, 2018 |
| Subsea | $ 7,477.3 | $ 5,999.6 | $ 6,343.4 | $ 6,177.0 | $ 6,110.9 |
| Onshore/Offshore | $ 9,862.7 | $ 8,090.5 | $ 8,378.8 | $ 8,279.5 | $ 7,491.6 |
| Surface Technologies | $ 437.6 | $ 469.9 | $ 455.8 | $ 415.3 | $ 409.5 |
| Corporate and Other | | | | | |
| Total | $ 17,777.6 | $ 14,560.0 | $ 15,178.0 | $ 14,871.8 | $ 14,012.0 |

| | | | Three Months Ended | | |
|---|---|---|---|---|---|
| **Book-to-Bill (3)** | March 31, 2019 | December 31, 2018 | September 30, 2018 | June 30, 2018 | March 31, 2018 |
| Subsea | 2.3 | 0.7 | 1.3 | 1.2 | 1.0 |
| Onshore/Offshore | 2.4 | 1.0 | 1.1 | 1.7 | 1.2 |
| Surface Technologies | 0.9 | 1.0 | 1.1 | 1.0 | 1.1 |
| Corporate and Other | | | | | |
| Total | 2.1 | 0.9 | 1.2 | 1.4 | 1.1 |

(1) Inbound orders represent the estimated sales value of confirmed customer orders received during the reporting period.

(2) Order backlog is calculated as the estimated sales value of unfilled, confirmed customer orders at the reporting date.

(3) Book-to-bill is calculated as inbound orders divided by revenue.

TechnipFMC

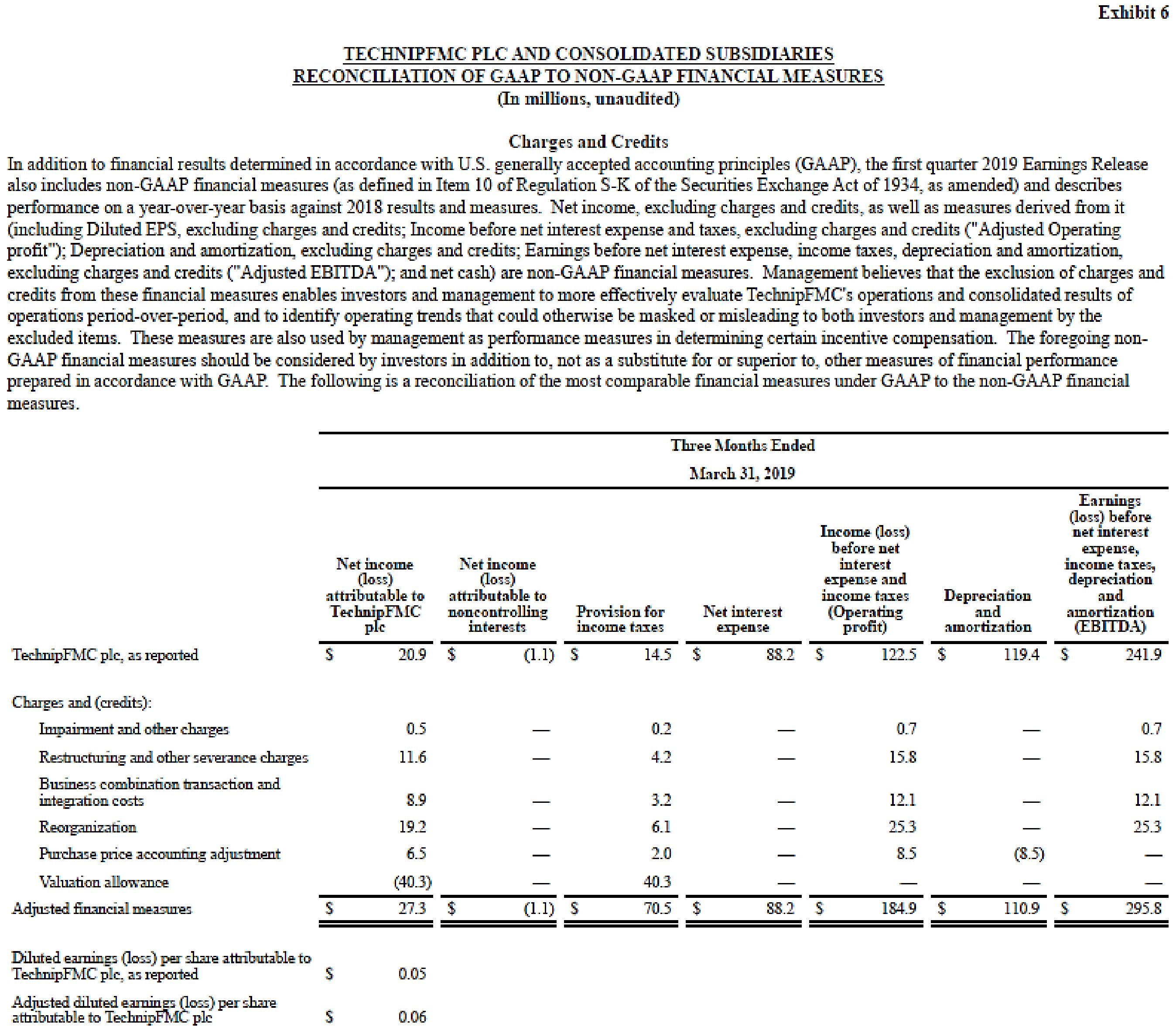


Exhibit 6

## TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
## RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
(In millions, unaudited)

### Charges and Credits

In addition to financial results determined in accordance with U.S. generally accepted accounting principles (GAAP), the first quarter 2019 Earnings Release also includes non-GAAP financial measures (as defined in Item 10 of Regulation S-K of the Securities Exchange Act of 1934, as amended) and describes performance on a year-over-year basis against 2018 results and measures. Net income, excluding charges and credits, as well as measures derived from it (including Diluted EPS, excluding charges and credits; Income before net interest expense and taxes, excluding charges and credits ("Adjusted Operating profit"); Depreciation and amortization, excluding charges and credits; Earnings before net interest expense, income taxes, depreciation and amortization, excluding charges and credits ("Adjusted EBITDA"); and net cash) are non-GAAP financial measures. Management believes that the exclusion of charges and credits from these financial measures enables investors and management to more effectively evaluate TechnipFMC's operations and consolidated results of operations period-over-period, and to identify operating trends that could otherwise be masked or misleading to both investors and management by the excluded items. These measures are also used by management as performance measures in determining certain incentive compensation. The foregoing non-GAAP financial measures should be considered by investors in addition to, not as a substitute for or superior to, other measures of financial performance prepared in accordance with GAAP. The following is a reconciliation of the most comparable financial measures under GAAP to the non-GAAP financial measures.

| | Three Months Ended March 31, 2019 | | | | | | |
|---|---|---|---|---|---|---|---|
| | Net income (loss) attributable to TechnipFMC plc | Net income (loss) attributable to noncontrolling interests | Provision for income taxes | Net interest expense | Income (loss) before net interest expense and income taxes (Operating profit) | Depreciation and amortization | Earnings (loss) before net interest expense, income taxes, depreciation and amortization (EBITDA) |
| TechnipFMC plc, as reported | $ 20.9 | $ (1.1) | $ 14.5 | $ 88.2 | $ 122.5 | $ 119.4 | $ 241.9 |
| Charges and (credits): | | | | | | | |
| Impairment and other charges | 0.5 | — | 0.2 | — | 0.7 | — | 0.7 |
| Restructuring and other severance charges | 11.6 | — | 4.2 | — | 15.8 | — | 15.8 |
| Business combination transaction and integration costs | 8.9 | — | 3.2 | — | 12.1 | — | 12.1 |
| Reorganization | 19.2 | — | 6.1 | — | 25.3 | — | 25.3 |
| Purchase price accounting adjustment | 6.5 | — | 2.0 | — | 8.5 | (8.5) | — |
| Valuation allowance | (40.3) | — | 40.3 | — | — | — | — |
| Adjusted financial measures | $ 27.3 | $ (1.1) | $ 70.5 | $ 88.2 | $ 184.9 | $ 110.9 | $ 295.8 |
| | | | | | | | |
| Diluted earnings (loss) per share attributable to TechnipFMC plc, as reported | $ 0.05 | | | | | | |
| Adjusted diluted earnings (loss) per share attributable to TechnipFMC plc | $ 0.06 | | | | | | |

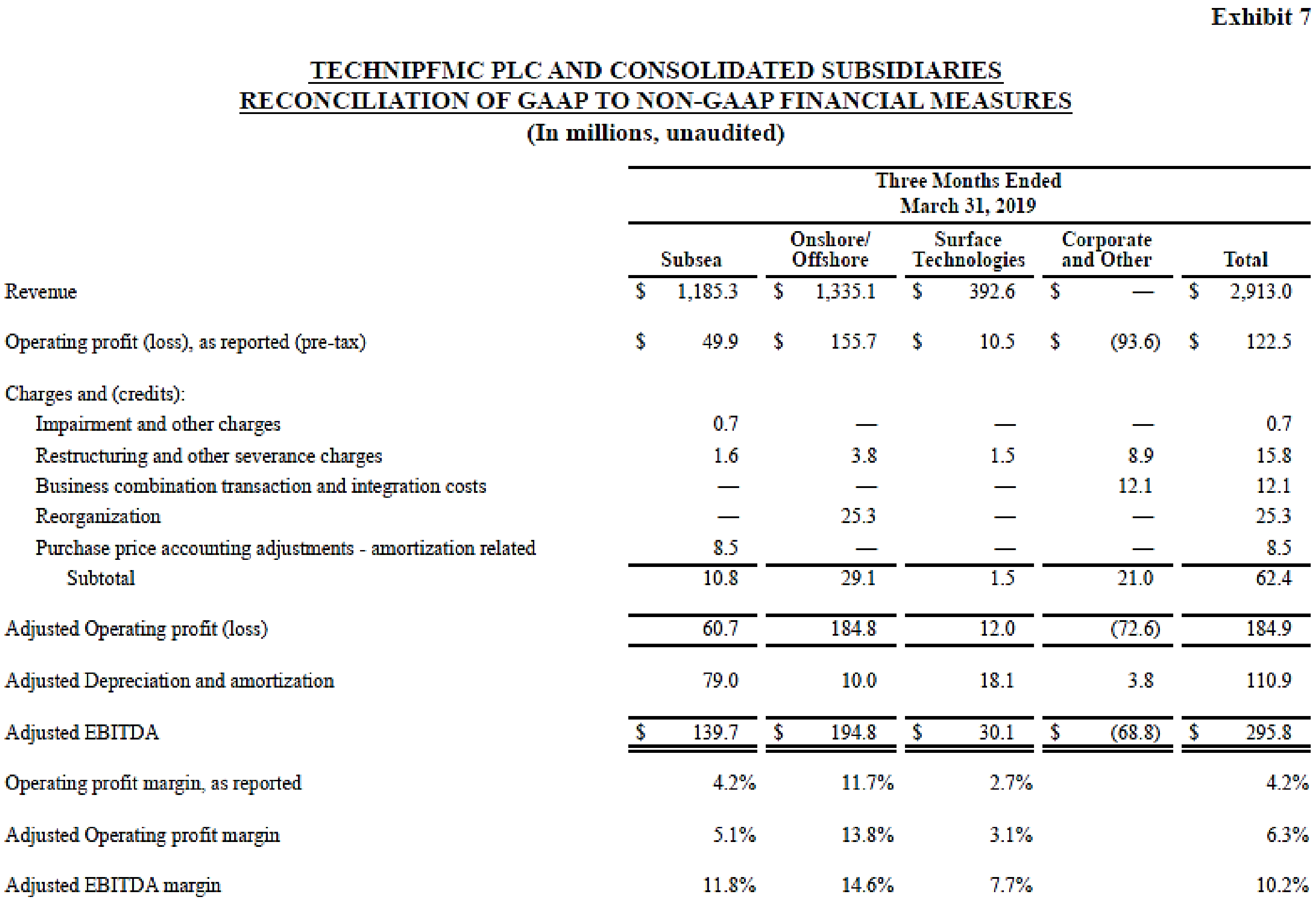


Exhibit 7

## TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
## RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
### (In millions, unaudited)

| | Three Months Ended March 31, 2019 | | | | |
|---|---|---|---|---|---|
| | Subsea | Onshore/ Offshore | Surface Technologies | Corporate and Other | Total |
| Revenue | $ 1,185.3 | $ 1,335.1 | $ 392.6 | $ — | $ 2,913.0 |
| Operating profit (loss), as reported (pre-tax) | $ 49.9 | $ 155.7 | $ 10.5 | $ (93.6) | $ 122.5 |
| Charges and (credits): | | | | | |
| Impairment and other charges | 0.7 | — | — | — | 0.7 |
| Restructuring and other severance charges | 1.6 | 3.8 | 1.5 | 8.9 | 15.8 |
| Business combination transaction and integration costs | — | — | — | 12.1 | 12.1 |
| Reorganization | — | 25.3 | — | — | 25.3 |
| Purchase price accounting adjustments - amortization related | 8.5 | — | — | — | 8.5 |
| Subtotal | 10.8 | 29.1 | 1.5 | 21.0 | 62.4 |
| Adjusted Operating profit (loss) | 60.7 | 184.8 | 12.0 | (72.6) | 184.9 |
| Adjusted Depreciation and amortization | 79.0 | 10.0 | 18.1 | 3.8 | 110.9 |
| Adjusted EBITDA | $ 139.7 | $ 194.8 | $ 30.1 | $ (68.8) | $ 295.8 |
| Operating profit margin, as reported | 4.2% | 11.7% | 2.7% | | 4.2% |
| Adjusted Operating profit margin | 5.1% | 13.8% | 3.1% | | 6.3% |
| Adjusted EBITDA margin | 11.8% | 14.6% | 7.7% | | 10.2% |

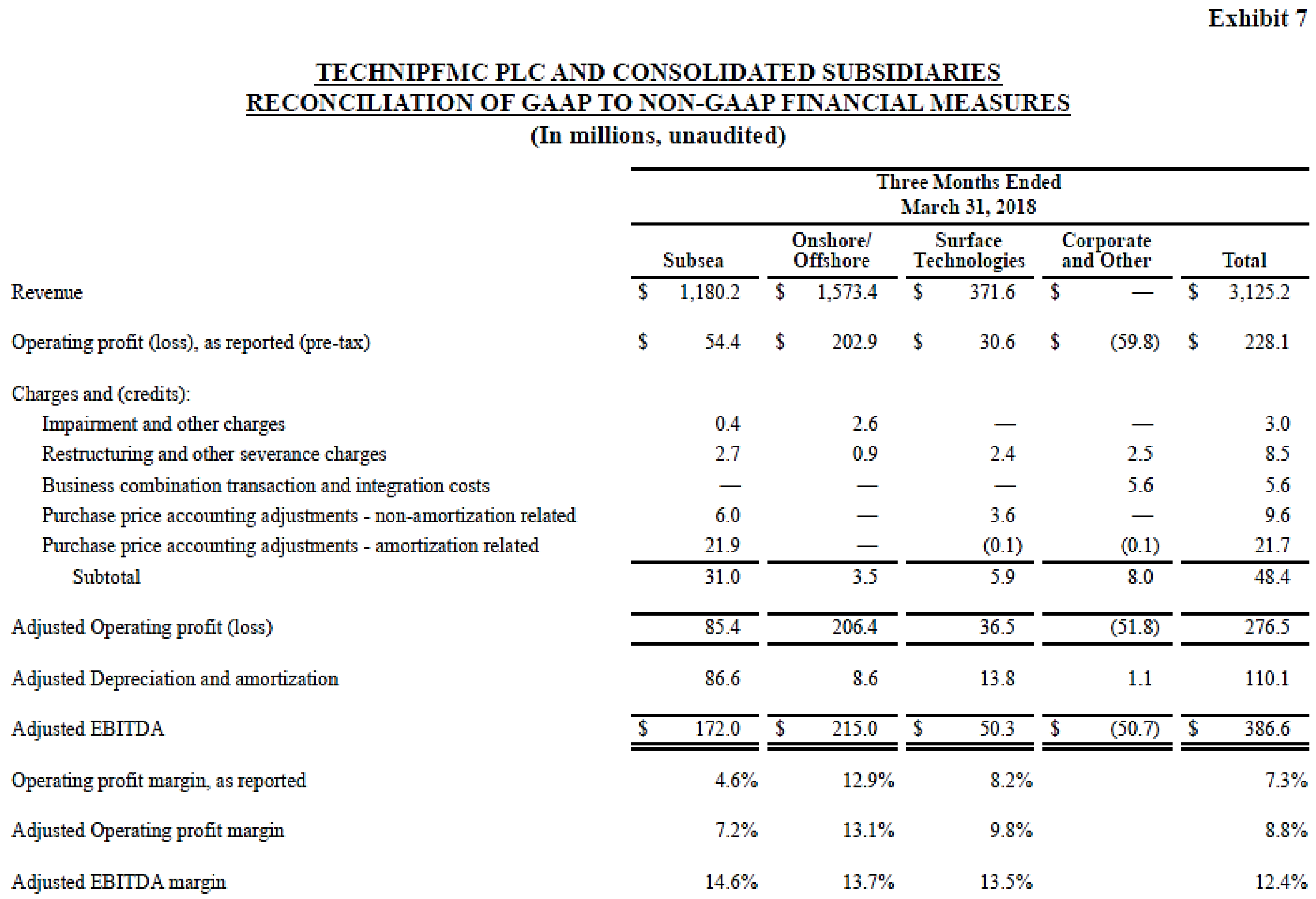


**Exhibit 7**

## TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
## RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
### (In millions, unaudited)

| | Three Months Ended March 31, 2018 | | | | |
|---|---|---|---|---|---|
| | Subsea | Onshore/ Offshore | Surface Technologies | Corporate and Other | Total |
| Revenue | $ 1,180.2 | $ 1,573.4 | $ 371.6 | $ — | $ 3,125.2 |
| Operating profit (loss), as reported (pre-tax) | $ 54.4 | $ 202.9 | $ 30.6 | $ (59.8) | $ 228.1 |
| Charges and (credits): | | | | | |
| Impairment and other charges | 0.4 | 2.6 | — | — | 3.0 |
| Restructuring and other severance charges | 2.7 | 0.9 | 2.4 | 2.5 | 8.5 |
| Business combination transaction and integration costs | — | — | — | 5.6 | 5.6 |
| Purchase price accounting adjustments - non-amortization related | 6.0 | — | 3.6 | — | 9.6 |
| Purchase price accounting adjustments - amortization related | 21.9 | — | (0.1) | (0.1) | 21.7 |
| Subtotal | 31.0 | 3.5 | 5.9 | 8.0 | 48.4 |
| Adjusted Operating profit (loss) | 85.4 | 206.4 | 36.5 | (51.8) | 276.5 |
| Adjusted Depreciation and amortization | 86.6 | 8.6 | 13.8 | 1.1 | 110.1 |
| Adjusted EBITDA | $ 172.0 | $ 215.0 | $ 50.3 | $ (50.7) | $ 386.6 |
| Operating profit margin, as reported | 4.6% | 12.9% | 8.2% | | 7.3% |
| Adjusted Operating profit margin | 7.2% | 13.1% | 9.8% | | 8.8% |
| Adjusted EBITDA margin | 14.6% | 13.7% | 13.5% | | 12.4% |

Exhibit 8

# TECHNIPFMC PLC AND CONSOLIDATED SUBSIDIARIES
## RECONCILIATION OF GAAP TO NON-GAAP FINANCIAL MEASURES
**(In millions, unaudited)**

| | March 31, 2019 | December 31, 2018 |
|---|---|---|
| Cash and cash equivalents | $ 4,965.3 | $ 5,540.0 |
| Short-term debt and current portion of long-term debt | (208.9) | (67.4) |
| Long-term debt, less current portion | (3,725.0) | (4,124.3) |
| Net cash | $ 1,031.4 | $ 1,348.3 |

Net (debt) cash, is a non-GAAP financial measure reflecting cash and cash equivalents, net of debt. Management uses this non-GAAP financial measure to evaluate our capital structure and financial leverage. We believe net debt, or net cash, is a meaningful financial measure that may assist investors in understanding our financial condition and recognizing underlying trends in our capital structure. Net (debt) cash should not be considered an alternative to, or more meaningful than, cash and cash equivalents as determined in accordance with U.S. GAAP or as an indicator of our operating performance or liquidity.

TechnipFMC