



# Mon Courtier Energie Groupe announces the success of its Initial Public Offering on Euronext Growth<sup>®</sup> Paris

- Capital increase of approximately €7.0 million, which could be increased to €7.6 million should the Over-Allotment Option be exercised in full
- Market capitalisation of approximately €35 million
- Settlement-delivery expected on May 30, 2023
- Start of trading on Euronext Growth<sup>®</sup> Paris scheduled for May 31, 2023

**Bordeaux (France), May 26, 2023 at 6:30 pm CEST – Mon Courtier Energie Groupe**, a B2B energy brokerage company, announces the success of its Initial Public Offering on the Euronext Growth<sup>®</sup> market in Paris (ISIN: FR001400H3A0 - Ticker: ALMCE)

**Charlie Evrard, Founder and Chief Executive Officer of Mon Courtier Energie Groupe,** said: "Mon Courtier Energie Groupe is pleased to announce that its IPO became effective today. We are proud and delighted to join the ranks of companies listed on the Paris stock exchange. The members of the team join me in thanking Eiffel Investment Group and all the investors – both institutional and individual – who decided to join our entrepreneurial journey by taking part in this fundraising, as well as all the members of staff who, since 2017, have enabled Mon Courtier Energie to grow year after year. These resources will allow the Group to accelerate its development and reach ambitious new milestones regarding its three objectives: our development in France, our international development and the ramping up of our offers concerning companies' energy transition. Mon Courtier Energie's Initial Public Offering will also help increase the Group's brand awareness in a fragmented and fast-growing market".

## Reminder of the purpose of the Offer: accelerate the profitable growth strategy

The estimated net proceeds of the Offer, totalling €6 million (excluding the Over-Allotment Option), will be allocated to financing the following strategic objectives:

• Approximately 50% will be devoted to accelerating the commercial network in France and strengthening the Bordeaux head-office teams for the development of brokerage and energy contract management support activities. These funds will be used to develop the Group's brand awareness, open new branches to expand the network to more than 40 branches by end-2025, and recruit new staff;



- Approximately 30% will be devoted to developing international business, and notably to continuing its development in Spain (10%) and launching an activity in Italy (20%);
- Approximately 20% will be devoted to developing the activity related to supporting companies with their energy transition, and notably to strengthening the newly created team, seeking partnerships, developing offers and marketing.

### Results and allocation of the Offer

As announced by the Group at the time of the Offer's launch, on May 5, 2023, the Company's Board of Directors set the Offer Price at €9.65 per share.

The Initial Public Offering has enabled the Company to carry out a capital increase of €7.0 million via the issuance of 725,388 new ordinary shares (excluding the potential exercise of the Over-Allotment Option).

Within the framework of the Offer, 786,604 shares offered were allocated as follows:

- Global Placement: 584,176 shares allocated to institutional investors (or 74% of the total number of shares offered);
- Fixed Price Offering ("FPO"): 202,428 shares allocated to the public (or 26% of the total number of shares offered).

Within the framework of the FPO, A1 orders (from 1 share up to 250 shares included) and A2 orders (above 250 shares) will be allocated at 100%. The total demand received in the FPO has been served in full.

Based on the IPO Offer Price of €9.65 per share and the 3,625,388 existing shares following the transaction, Mon Courtier Energie Groupe's market capitalisation will be approximately €35 million.

The Settlement-delivery of the FPO and the Global Placement is expected to take place on May 30, 2023, and trading in Mon Courtier Energie Groupe shares on Euronext Growth<sup>®</sup> Paris should begin on May 31, 2023 under ISIN code FR001400H3A0 and ticker ALMCE.

### **Reminder of subscription commitments**

The Company received a subscription commitment from Eiffel Investment Group for an amount of €3.8 million, representing approximately 54% of the Initial Offering (excluding exercise of the Extension Clause and Over-Allotment Option).

### Lock-up commitments

Lock-up commitment by the Company: 180 days from the Settlement-Delivery of the Offer, subject of the *Note d'Opération*.

Lock-up commitment by shareholders: 360 days from the Settlement-Delivery of the Offer, subject to certain customary exceptions such as divestments to a third party approved beforehand by the Global Coordinator, Lead Manager and Bookrunner that must be accompanied by the commitment of the transferee over the remaining term of the initial commitment, the contribution to a public tender or exchange offer for the Company's shares, or the transfer to a controlled entity.

## **Over-Allotment Option**

For stabilisation operation needs and in order to cover possible over-allotments, the Company could grant to the Investment Services Provider an option allowing the issuance of a number of shares representing a maximum total of 8.44% of the number of Initial New Shares, i.e. a maximum of 61,216 Supplementary New Shares, on the basis of the Offer Price. This Over-Allotment Option, which will enable any over-allotments to be covered, may be exercised, in whole or in part, at the Offer Price, in one go and at any time by the Investment Services Provider, for thirty calendar days from the start of trading in the Company's shares on Euronext Growth Paris, i.e. – according to the indicate timetable – from May 31 to June 30, 2023 (inclusive).

## Breakdown of the Company's capital and voting rights

Following the IPO, Mon Courtier Energie Groupe's share capital will break down as follows:

			-		-	
			After the Offer		After the Offer	
	Before the Offer		(100%)		(100% + Over-Allotment Option)	
Shareholders	Number of shares	% of share capital and voting rights	Number of shares	% of share capital and voting rights	Number of shares	% of share capital and voting rights
UNI Holding (Romain Cassagnaud & Matthieu Boffo)	878,787	30.30%	878,787	24.24%	878,787	23.84%
Bambalouni Invest (Samy Djebaly & Karim Louhichi)	878,787	30.30%	878,787	24.24%	878,787	23.84%
Titun Consulting (Charlie Evrard)	659,099	22.73%	659,099	18.18%	659,099	17.88%
Gadaca (Guillaume Rouaud)	263,639	9.09%	263,639	7.27%	263,639	7.15%
Jinerjy (Jean-Christophe Cayol)	219,688	7.58%	219,688	6.06%	219,688	5.96%
Free float	_	_	725,388	20.01%	786,604	21.34%
Total	2,900,000	100.00%	3,625,388	100.00%	3,686,604	100.00%

## **Free float**

The free float will represent approximately 20.1% of the Company's share capital post-Offer, which could increase to approximately 21.34% of the Company's share capital should the Over-Allotment Option be fully exercised.

## Next steps

May 30, 2023	Settlement-Delivery of the FPO and the Global Placement	
May 31, 2023	Registering and trading of the Company's shares on <i>Euronext Growth</i> Paris begins Start of the stabilisation period, if any	
June 30, 2023	Deadline for the exercise of the Over-Allotment Option End of the stabilisation period, if any	

## Identification codes of Mon Courtier Energie Groupe shares

- Name: MON COURTIER ENERG
- ISIN code: FR001400H3A0
- Ticker: ALMCE
- Market: Euronext Growth® Paris
- ICB Classification Industry sector: 50205020 Professional Business Support Services
- LEI Code: 96950004ATVK481LKN90

## **Financial intermediaries and advisors**



Advisor and Listing Sponsor



Statutory Auditors



Investment Services Provider

mazars

Chartered Accountants



Deal counsel

**NewCap<sup>\*</sup>** 

Financial Communication

## Access additional information on the website devoted to Mon Courtier Energie Groupe's IPO project:

## www.mce-finance.com

### **Availability of the Prospectus**

A Prospectus, comprising (i) the Registration Document approved by the AMF under number I.23-011 on April 18, 2023, (ii) the Supplement to the Registration Document approved by the AMF under number I. 23 – 026, on May 9, 2023, and (iii) a Securities Note (*Note d'Opération*) including a summary of the Prospectus, was approved by the AMF on May 9, 2023 under number 23-143. This Prospectus is available free of charge upon request from the Company's head offices as well as on the AMF website (<u>www.amf-france.org</u>) and the Company's website (www.mce-finance.com). Investors' attention is drawn to the risk factors detailed in the Prospectus. The approval of this Prospectus should not be taken as a favourable opinion on the securities offered.

Mon Courtier Energie Groupe would like to draw the public's attention to Chapter 3 "Risk Factors" of the Registration Document and the Supplement to the Registration Document as well as to Chapter 3 "Market Risk Factors that may materially affect the securities offered" of the Securities Note. The occurrence of one or more of these risks could have a significant adverse impact on the Group's business, reputation, financial situation, results or prospects, as well as Mon Courtier Energie Groupe's share price.

### About Mon Courtier Energie Groupe:

Founded in Bordeaux in 2017, in just a few years Mon Courtier Energie Groupe has become the leading French energy broker on the B2B market. The Group's mission is to help companies with the global management of their energy budget in order to reduce or optimise their gas and/or electricity bill. Mon Courtier Energie Groupe's service offer comprises brokerage and advice regarding energy purchasing, the management and optimisation of contracts and energy transition guidance.

Mon Courtier Energie Groupe draws on the expertise of more than 130 people at its head offices and in "licenced" branches around the country.

For further information, please go to <u>www.moncourtierenergie.com</u>.

#### Contacts

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