

Mon Courtier Energie Groupe launches a unique offer to support companies in the energy transition

Bordeaux, November 29, 2023, at 5:45 pm CET - Mon Courtier Energie Groupe (ISIN code: FR001400H3A0 - Ticker: ALMCE), a B2B energy brokerage company, today announces the launch of a unique offer to strengthen the development of its energy transition consulting business.

Mon Courtier Energie Groupe is a major player in the B2B energy consulting sector, focusing on 3 areas: brokerage, contract management and optimization, and energy transition consulting.

The Group offers a 360° solution for managing the energy transition of companies, from the technical and financial management of projects to the negotiation of green energy feed-in tariffs, while facilitating access to grants and financing.

The offer is based on identifying the customer's needs, by carrying out an analysis of consumption and a study of the overall ecosystem to draw up an optimized energy roadmap, including:

- the choice of appropriate green energy sources (photovoltaic, biomass, wind power, etc.),
- alternative mobility solutions (charging stations, vehicle fleets, soft mobility, etc.),
- energy efficiency (carbon footprint, energy audits, etc.).

Just like the historical services of Mon Courtier Energie Groupe, the proposed solutions aim to optimize energy bills, considering the return on investment for companies. The offer will be deployed on a large scale from early 2024, and several major companies have already adopted it from the pilot launch phase, currently underway.

Charlie Evrard, Founder and Chief Executive Officer of Mon Courtier Energie Groupe, stated: *"Contributing to sustainable development has been part of Mon Courtier Energie Groupe's DNA since the company was founded. As France's leading B2B energy broker, we are ideally positioned to support our customers in the key issue of energy transition. Our offer has been developed within our dedicated department, comprising a research unit and a team of specialized staff who will support customers in areas such as green energy production, mobility and energy efficiency. I'm delighted with the promising start of this new business, with several customers already on board, including some major names who have placed their trust in us. The offer will be deployed progressively over the coming months and will ramp up from early 2024, in line with the Group's objective of reaching more than 10% of sales by 2025, as announced at the time of the IPO."*

About Mon Courtier Energie Groupe

Founded in Bordeaux in 2017, in just a few years Mon Courtier Energie Groupe has become the leading French energy broker on the B2B market. The Group's mission is to help companies with the global management of their energy budget in order to reduce or optimise their gas and/or electricity bill. Mon Courtier Energie Groupe's service offer comprises brokerage and advice regarding energy purchasing, the management and optimisation of contracts and energy transition guidance.

Mon Courtier Energie Groupe draws on the expertise of more than 130 people at its head offices and in "licenced" branches around the country.

For further information, please go to www.moncourtierenergie.com.



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