



Paris, April 29, 2011

First quarter 2011 results

	1Q11	Change vs 1Q10
Adjusted net income¹		
- in billion euros (B€)	3.1	+35%
- in billion dollars (B\$)	4.2	+34%
- in euros per share	1.38	+35%
- in dollars per share	1.89	+33%
Net income (Group share) of 3.9 B€ in the first quarter 2011		
Net-debt-to-equity ratio of 19.3% as of March 31, 2011		
Hydrocarbon production of 2,371 kboe/d in the first quarter 2011		
Interim dividend for 1Q11 of 0.57 €/share payable in September 2011 ²		

Commenting on the results, Chairman and CEO Christophe de Margerie said :

« Growing geopolitical tensions and the aftermath of the earthquake in Japan will shift the balance of the global energy markets. In the face of these new challenges, Total confirms its strategy of investing to increase its production to better respond to changes in energy demand and in the energy mix.

In a context of rising hydrocarbon prices, the quality and diversity of the asset portfolio allowed adjusted net income to increase by 35% compared to the first quarter 2010. All of the segments contributed to this increase, particularly the Upstream, which benefited from its leverage to the increase in the price of hydrocarbons.

Leveraging its industrial expertise and financial strength, Total demonstrated during the first quarter its ability to finalize strategic operations. Following major transactions in Canada and Australia, Total entered into partnerships in Russia and in Uganda to create two major new production zones for the company. In addition, by agreeing to sell its interest in Cepsa and by offering to acquire SunPower, Total is actively managing its portfolio, orienting it mainly toward the Upstream, with more competitive Downstream-Chemicals and a more important new energies sector.

By continuing to adapt its integrated model to changes in the market, the development of the Group is mainly in growth areas. For this development to be sustainable and profitable for all its stakeholders, everyone at Total must continue to incorporate safety and acceptability into their daily operations. »

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¹ adjusted results defined on page 2 - dollar amounts represent euro amounts converted at the average €/\$ exchange rate for the period : 1.3680 \$/€ for the 1st quarter 2011, 1.3829 \$/€ for the 1st quarter 2010, 1.3583 \$/€ for the 4th quarter 2010.

² the ex-dividend date for the interim dividend will be September 19, 2011. The remaining 1.14 euros/share dividend related to 2010 will be paid on May 26, 2011, pending approval at the Annual Meeting of Shareholders in Paris on Friday, May 13, 2011.

Key figures³

in millions of euros except earnings per share and number of shares	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Sales	46,029	40,157	37,603	+22%
Adjusted operating income from business segments	6,369	5,102	4,506	+41%
Adjusted net operating income from business segments	3,363	2,736	2,283	+47%
• Upstream	2,849	2,300	1,971	+45%
• Downstream	276	266	155	+78%
• Chemicals	238	170	157	+52%
Adjusted net income	3,104	2,556	2,296	+35%
Adjusted fully-diluted earnings per share (euros)	1.38	1.14	1.02	+35%
Fully-diluted weighted-average shares (millions)	2,251.1	2,247.9	2,242.7	-
Net income (Group share)	3,946	2,030	2,613	+51%
Investments ⁴	5,683	5,026	3,709	+53%
Divestments	663	1,344	1,048	-37%
Net investments	5,020	3,682	2,661	+89%
Cash flow from operations	5,714	3,387	5,260	+9%
Adjusted cash flow from operations	4,945	4,648	3,739	+32%
in millions of dollars⁵ except earnings per share and number of shares	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Sales	62,968	54,545	52,001	+21%
Adjusted operating income from business segments	8,713	6,930	6,231	+40%
Adjusted net operating income from business segments	4,601	3,716	3,157	+46%
• Upstream	3,897	3,124	2,726	+43%
• Downstream	378	361	214	+77%
• Chemicals	326	231	217	+50%
Adjusted net income	4,246	3,472	3,175	+34%
Adjusted fully-diluted earnings per share (dollars)	1.89	1.54	1.42	+33%
Fully-diluted weighted-average shares (millions)	2,251.1	2,247.9	2,242.7	-
Net income (Group share)	5,398	2,757	3,614	+49%
Investments ⁴	7,774	6,827	5,129	+52%
Divestments	907	1,826	1,449	-37%
Net investments	6,867	5,001	3,680	+87%
Cash flow from operations	7,817	4,601	7,274	+7%
Adjusted cash flow from operations	6,765	6,313	5,171	+31%

³ adjusted results (adjusted operating income, adjusted net operating income and adjusted net income) are defined as income using replacement cost, adjusted for special items, excluding the impact of changes for fair value from January 1, 2011, and, through June 30, 2010, excluding Total's equity share of adjustments related to Sanofi-Aventis; adjusted cash flow from operations is defined as cash flow from operations before changes in working capital at replacement cost; adjustment items are on page 15 and the inventory valuation effect are explained on page 12.

⁴ including acquisitions.

⁵ dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period.

● Highlights since the beginning of the first quarter 2011

- Agreement to sell the 48.83% interest in CEPSA held by Total to IPIC (Abu Dhabi) and entry into a cooperative agreement with IPIC for oil and gas development
- Acquired 12.08% of the Russian company Novatek and agreed to acquire a 20% stake in the Yamal LNG project
- Acquired a 33.33% interest in Blocks 1, 2 and 3A in Uganda
- Acquired several permits in Argentina to evaluate the shale gas potential
- New discoveries on the Moho Bilondo permit offshore Congo and near the Laggan and Tormore fields offshore in the UK
- Launched the development of the GLNG project in Australia to extract and liquefy coal seam gas
- Agreement with CNPC on the development program for unconventional gas in the South Sulige field in China
- Started gas and condensate production on the Itau field in Bolivia
- Solar energy : launched a public offer for up to 60% of the U.S. company SunPower and entered into an agreement to acquire 50% of TeneSol⁶

● Results for the first quarter 2011

> Operating income

In the first quarter 2011, the Brent price averaged 105.4 \$/b, an increase of 38% compared to the first quarter 2010 and 22% compared to the fourth quarter 2010. The European refining margin indicator (ERMI) averaged 24.6 \$/t, a decrease compared to the first and fourth quarters of 2010. The environment for the Chemicals remained satisfactory despite an increase in raw material costs.

The euro-dollar exchange rate averaged 1.37 \$/€ in the first quarter 2011, close to the level of 1.38 \$/€ in the first quarter 2010 and 1.36 \$/€ in the fourth quarter 2010.

In this environment, the adjusted operating income from the business segments⁷ was 6,369 M€, an increase of 41% compared to the first quarter 2010. Expressed in dollars, the increase was 40%.

The effective tax rate⁸ for the business segments fell from 57% in the first quarter 2010 to 55% in the first quarter 2011, essentially due to a decrease in the effective tax rate for the Upstream.

Adjusted net operating income from the business segments was 3,363 M€ in the first quarter 2011 compared to 2,283 M€ in the first quarter 2010, an increase of 47%. The larger increase, relative to the increase in the adjusted operating income from the business segments, is essentially due to the lower effective tax rate between the two periods.

Expressed in dollars, the adjusted net operating income from the business segments was 4.6 billion dollars (B\$), an increase of 46% compared to the first quarter 2010.

⁶ excluding TeneSol's operations in France's overseas departments and territories.

⁷ special items affecting operating income from the business segments had no impact in the first quarter 2011 and had a negative impact of 50 M€ in the first quarter 2010.

⁸ defined as: (tax on adjusted net operating income) / (adjusted net operating income – income from equity affiliates, dividends received from investments and impairments of acquisition goodwill + tax on adjusted net operating income).

> Net income (Group share)

Adjusted net income was 3,104 M€ in the first quarter 2011 compared to 2,296 M€ in the first quarter 2010, an increase of 35%. Expressed in dollars, adjusted net income increased by 34%.

Effective July 1, 2010, the Group no longer accounts for its interest in Sanofi-Aventis as an equity affiliate. In the first quarter 2010, the contribution to the Group's adjusted net income from Sanofi Aventis was 149 M€. Excluding the contribution of Sanofi-Aventis, the Group's first quarter 2011 adjusted net income increased by 45% in euros and 43% in dollars compared to the first quarter 2010.

Adjusted net income excludes the after-tax inventory effect, special items and from January 1, 2011, the effect of changes in fair value⁹:

- The after-tax inventory effect had a positive impact of 946 M€ in the first quarter 2011 and a positive impact of 344 M€ in the first quarter 2010.
- The changes in fair value had a positive effect of 63 M€ in the first quarter 2011.
- Special items had a negative impact on net income of 167 M€ in the first quarter 2011, comprised essentially of the increase in the deferred tax liability due to the change in UK taxes. Special items had a positive impact on net income of 14 M€ in the first quarter 2010.
- In the first quarter 2010, the Group's share of adjustment items related to Sanofi-Aventis had a negative impact on net income of 41 M€.

Net income (Group share) was 3,946 M€ compared to 2,613 M€ in the first quarter 2010.

The effective tax rate⁸ for the Group was 55.6% in the first quarter 2011.

Adjusted fully-diluted earnings per share, based on 2,251.1 million fully-diluted weighted-average shares, was 1.38 euros compared to 1.02 euros in the first quarter 2010, an increase of 35%.

Expressed in dollars, adjusted fully-diluted earnings per share increased 33% to \$1.89.

> Investments – divestments¹⁰

Investments, excluding acquisitions and including net investments in equity affiliates and non-consolidated companies, were 2.8 B€ (3.8 B\$) in the first quarter 2011, an increase of 15% compared to 2.4 B€ (3.4 B\$) in the first quarter 2010.

Acquisitions were 2.5 B€ in the first quarter 2011, comprised essentially of the acquisition of interests in the Fort Hills and Voyageur projects in Canada and the additional 7.5% interest in the GLNG project in Australia.

Asset sales in the first quarter 2011 were 296 M€, essentially comprised of Sanofi-Aventis shares.

Net investments¹¹ were 5.0 B€ (6.9 B\$) in the first quarter 2011 compared to 2.7 B€ (3.7 B\$) in the first quarter 2010.

⁹ adjustment items explained on page 12.

¹⁰ detail shown on page 16.

¹¹ net investments = investments including acquisitions and net investments in equity affiliates and non-consolidated companies – asset sales + net financing for employees related to stock purchase plans.

> Cash flow

Cash flow from operations was 5,714 M€ in the first quarter 2011, an increase of 9% compared to the first quarter 2010, reflecting mainly the increase in net income offset for the most part by a change in working capital that was less favorable than in the first quarter 2010.

Adjusted cash flow from operations¹² was 4,945 M€, an increase of 32%. Expressed in dollars, adjusted cash flow from operations was 6.8 B\$, an increase of 31%.

The Group's net cash flow¹³ was 694 M€ compared to 2,599 M€ in the first quarter 2010, a decrease of 73%.

Expressed in dollars, the Group's net cash flow was 0.9 B\$ in the first quarter 2011, or a decrease of 74% compared to the first quarter 2010, essentially due to higher acquisitions and lower asset sales.

The net-debt-to-equity ratio was 19.3% on March 31, 2011 compared to 22.2% on December 31, 2010 and 21.5% on March 31, 2010.

¹² cash flow from operations at replacement cost before changes in working capital.

¹³ net cash flow = cash flow from operations - net investments .

● **Analysis of business segment results**

Upstream

> **Environment – liquids and gas price realizations***

	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Brent (\$/b)	105.4	86.5	76.4	+38%
Average liquids price (\$/b)	99.5	83.7	74.2	+34%
Average gas price (\$/Mbtu)	6.19	5.62	5.06	+22%
Average hydrocarbons price (\$/boe)	71.7	61.9	55.5	+29%

* consolidated subsidiaries, excluding fixed margin and buy-back contracts.

> **Production**

Hydrocarbon production	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Combined production (kboe/d)	2,371	2,387	2,427	-2%
• Liquids (kb/d)	1,293	1,337	1,373	-6%
• Gas (Mcf/d)	5,880	5,692	5,829	+1%

Hydrocarbon production was 2,371 thousand barrels of oil equivalent per day (kboe/d) in the first quarter 2011, a decrease of 2.3% compared to the first quarter 2010, essentially as a result of :

- -1% for changes in the portfolio,
- -2% for the price effect ¹⁴,
- -0.5% for the situation in Libya,
- +1% for lower OPEC reductions.

Production ramp-ups on new projects offset the normal decline in the first quarter 2011.

¹⁴ impact of changing hydrocarbon prices on entitlement volumes.

Results

in millions of euros	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Adjusted operating income*	5,821	4,695	4,161	+40%
Adjusted net operating income*	2,849	2,300	1,971	+45%
<ul style="list-style-type: none"> • includes income from equity affiliates 	374	313	335	+12%
Investments	5,232	3,942	3,143	+66%
Divestments	335	771	87	x4
Cash flow from operating activities	4,643	3,908	4,680	-1%
Adjusted cash flow	4,271	3,619	3,124	+37%

* detail of adjustment items shown in the business segment information annex to financial statements.

Adjusted net operating income from the Upstream segment was 2,849 M€ in the first quarter 2011 compared to 1,971 M€ in the first quarter 2010, an increase of 45%. Expressed in dollars, adjusted net operating income for the Upstream segment increased by 43%, reflecting essentially the impact of higher hydrocarbon prices.

The effective tax rate for the Upstream segment was 57.6% compared to 60.0% in the first quarter 2010, mainly due to portfolio mix effects and a higher contribution from the downstream gas activity in the first quarter 2011 than in the first quarter 2010.

The return on average capital employed (ROACE¹⁵) for the Upstream segment was 22%, for the twelve months ended March 31, 2011, an increase compared to the 21% ROACE in the full year 2010.

The annualized first quarter 2011 ROACE for the Upstream segment was 26%.

¹⁵ calculated based on adjusted net operating income and average capital employed, using replacement cost, as shown on page 18.

Downstream

> Refinery throughput and utilization rates*

	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Total refinery throughput (kb/d)	2,012	1,832	1,993	+1%
• France	745	550	680	+10%
• Rest of Europe	1,047	1,039	1,050	-
• Rest of world	220	243	263	-16%
Utilization rates**				
• Based on crude only	79%	66%	73%	
• Based on crude and other feedstock	85%	71%	77%	

* includes share of CEPSA and, starting October 2010, of TotalErg

** based on distillation capacity at the beginning of the year

First quarter 2011 refinery throughput was in line with the first quarter 2010. Utilization rates improved in the first quarter 2011, while in the first quarter 2010 various technical incidents and strikes in France affected throughput volumes. First quarter 2011 volumes were, however, affected by work at the Lindsey refinery and by work related to the start-up of the coker at the Port Arthur refinery.

> Results

in millions of euros (except the ERMI)	1Q11	4Q10	1Q10	1Q11 vs 1Q10
European refining margin indicator - ERMI (\$/t)	24.6	32.3	29.5	-17%
Adjusted operating income*	286	274	191	+50%
Adjusted net operating income*	276	266	155	+78%
• includes income from equity affiliates	24	61	14	+71%
Investments	264	757	456	-42%
Divestments	23	433	27	-15%
Cash flow from operating activities	1,158	(955)	454	x2.6
Adjusted cash flow	360	753	323	+11%

* detail of adjustment items shown in the business segment information annex to financial statements.

The European refinery margin indicator (ERMI) averaged 24.6 \$/t in the first quarter 2011, a decrease of 17% compared to the first quarter 2010.

Adjusted net operating income from the Downstream segment was 276 M€ in the first quarter 2011, an increase of 78% compared to the first quarter 2010.

Expressed in dollars, adjusted net operating income from the Downstream segment increased by 77% compared to the first quarter 2010. Despite lower refining margins, the first quarter 2011 results benefitted from the higher utilization rate in Europe, while the first quarter 2010 results was affected by the impact of technical incidents and strikes.

The ROACE¹⁶ for the Downstream segment was 9% for the twelve months ended March 31, 2011, compared to 8% for the full-year 2010.

The annualized first quarter 2011 ROACE for the Downstream segment was 7%.

¹⁶ calculated based on adjusted net operating income and average capital employed, using replacement cost, as shown on page 18.

Chemicals

in millions of euros	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Sales	5,105	4,218	4,223	+21%
• Base chemicals	3,319	2,579	2,532	+31%
• Specialties	1,786	1,639	1,691	+6%
Adjusted operating income*	262	133	154	+70%
Adjusted net operating income*	238	170	157	+52%
• Base chemicals	119	67	44	x2.7
• Specialties	121	109	117	+3%
Investments	171	292	94	+82%
Divestments	14	23	6	x2.3
Cash flow from operating activities	(144)	332	(90)	na
Adjusted cash flow	289	189	228	+27%

* detail of adjustment items shown in the business segment information annex to financial statements.

Petrochemical margins were higher in the first quarter 2011 than in the first quarter 2010. The environment for Specialty Chemicals remained favorable thanks to sustained demand across most the segment's market sectors.

Sales for the Chemical segment were 5,105 M€, an increase of 21% compared to the first quarter 2010.

The adjusted net operating income for the Chemicals segment was 238 M€ in the first quarter 2011, an increase of 52% compared to the first quarter 2010. The improvement in the results compared to the same quarter last year came from each of the sectors and was driven mainly by the improvement in the petrochemicals environment as well as by the increased contribution from activities in Qatar and South-Korea.

The ROACE¹⁷ of the Chemicals segment was 12% for the twelve months ended March 31, 2011, stable compared to the ROACE for the full-year 2010.

The annualized first quarter 2011 ROACE for the Chemicals segment was 13%.

¹⁷ calculated based on adjusted net operating income and average capital employed, using replacement cost, as shown on page 18.

● Summary and outlook

The ROACE¹⁸ for the Group for the twelve months ended March 31, 2011, was 17%, an increase compared to the 16% ROACE for the full-year 2010. The annualized first quarter 2011 ROACE for the Group was 18%.

Return on equity (ROE) for the twelve months ended March 31, 2011, was 20%, an increase compared to the 19% ROE for the full-year 2010.

Pending approval at the Annual General Meeting on May 13, 2011, TOTAL S.A. will pay on May 26, 2011, the 1.14 € per share¹⁹ remainder of the 2010 dividend, which is equal in amount to the interim dividend paid in November 2010. The full-year 2010 dividend will represent a total of 2.28 € per share.

In late October 2010, Total announced that it would begin paying its interim dividends on a quarterly basis starting in 2011. For the interim dividend related to the first quarter 2011, the Board of Directors decided on April 28, 2011, to pay 0.57 € per share on September 22, 2011²⁰, or one-quarter of the full-year 2010²¹ dividend.

Total completed the sale of its Cameroon exploration-production subsidiary in April, and over the coming months it intends to finalize several other previously announced asset sales, including its interest in CEPESA for around 5 B\$, part of its resins activities from the Chemicals segment, and an interest in the Joslyn field in Canada. In addition, the Group is continuing to work on the sale of its refining and marketing activities in the UK as well as the ongoing sale of its shares in Sanofi-Aventis. The sum of these asset sales is expected to be approximately 10 B\$ this year. Together with the strategic acquisitions made recently, these asset sales demonstrate the Group's strategy to actively manage its asset portfolio while preserving its financial flexibility and strong balance sheet.

In the Upstream segment, second quarter 2011 production will include the positive impact of consolidating the Group's interest in Novatek as an equity affiliate effective April 1, 2011. However, production will also include the negative impact of the shut-down in Libya, which represents approximately 2% of the Group's production on a full-year basis. Total is continuing to develop its major projects; for example, on the Pazflor project, the FPSO arrived in Angola in early April and is scheduled to start up as expected in the fourth quarter 2011.

In the Downstream segment, the second quarter will benefit from the start-up of the new deep-conversion unit at the Port Arthur refinery in the U.S., which makes this refinery one of the most competitive in North America.

In the Chemicals segment, Total is investing to improve the energy efficiency and competitiveness of its Normandy plant and to increase its production capacity in South-Korea and Qatar. In China, the Group is benefitting from doubling the capacity of its polystyrene facility in Foshan during the first quarter 2011.

Since the start of the second quarter 2011, the price of Brent continued to increase and is trading above 120 \$/b. European refining margins have decreased compared to the first quarter, reflecting mainly the impact of the sharp increase in oil prices.



To listen to CFO Patrick de la Chevardière's conference call with financial analysts today at 15:00 (Paris time) please log on to www.total.com or call +44 (0)207 162 0177 in Europe or +1 334 323 6203 in the U.S. (listen only). For a replay, please consult the website or call +44 207 031 4064 in Europe or 1 954 334 0342 in the US (code : 890 448).

¹⁸ calculated based on adjusted net operating income and average capital employed, using replacement cost, as shown on page 18.

¹⁹ the ex-dividend date for the remainder of the 2010 dividend will be May 23, 2011.

²⁰ the ex-dividend date for the interim quarterly dividend will be September 19, 2011.

²¹ pending approval at the May 13, 2011 Annual General Meeting.

This document may contain forward-looking statements, including within the meaning of the Private Securities Litigation Reform Act of 1995, notably with respect to the financial condition, results of operations, business, strategy and plans of TOTAL.

Such statements are based on a number of assumptions that could ultimately prove inaccurate, and are subject to a number of risk factors, including currency fluctuations, the price of petroleum products, the ability to realize cost reductions and operating efficiencies without unduly disrupting business operations, environmental regulatory considerations and general economic and business conditions. Neither TOTAL nor any of its subsidiaries assumes any obligation to update publicly any forward-looking statement, whether as a result of new information, future events or otherwise. Further information on factors which could affect the company's financial results is provided in documents filed by the Group with the French Autorité des Marchés Financiers and the U.S. Securities and Exchange Commission ("SEC").

Financial information by business segment is reported in accordance with the internal reporting system and shows internal segment information that is used to manage and measure the performance of TOTAL.

Performance indicators excluding the adjustment items, such as adjusted operating income, adjusted net operating income, and adjusted net income are meant to facilitate the analysis of the financial performance and the comparison of income between periods.

Adjustment items include:

(i) Special items

Due to their unusual nature or particular significance, certain transactions qualified as "special items" are excluded from the business segment figures. In general, special items relate to transactions that are significant, infrequent or unusual. However, in certain instances, transactions such as restructuring costs or asset disposals, which are not considered to be representative of the normal course of business, may be qualified as special items although they may have occurred within prior years or are likely to occur again within the coming years.

(ii) Inventory valuation effect

The adjusted results of the Downstream and Chemicals segments are presented according to the replacement cost method. This method is used to assess the segments' performance and facilitate the comparability of the segments' performance with those of its competitors.

In the replacement cost method, which approximates the LIFO (Last-In, First-Out) method, the variation of inventory values in the statement of income is, depending on the nature of the inventory, determined using either the month-end prices differential between one period and another or the average prices of the period rather than the historical value. The inventory valuation effect is the difference between the results according to the FIFO (First-In, First-Out) and the replacement cost.

(iii) Effect of changes in fair value

As from January 1, 2011, the effect of changes in fair value presented as an adjustment item reflects for some transactions differences between internal measures of performance used by TOTAL's management and the accounting for these transactions under IFRS.

IFRS requires that trading inventories be recorded at their fair value using period-end spot prices. In order to best reflect the management of economic exposure through derivative transactions, internal indicators used to measure performance include valuations of trading inventories based on forward prices.

Furthermore, TOTAL, in its trading activities, enters into storage contracts, which future effects are recorded at fair value in Group's internal economic performance. IFRS precludes recognition of this fair value effect.

(iv) Until June 30, 2010, TOTAL's equity share of adjustment items reconciling "Business net income" to Net income attributable to equity holders of Sanofi-Aventis

The adjusted results (adjusted operating income, adjusted net operating income, adjusted net income) are defined as replacement cost results, adjusted for special items, excluding the effect of changes in fair value as from January 1st, 2011 and excluding TOTAL's equity share of adjustment items related to Sanofi-Aventis until June 30, 2010.

Dollar amounts presented herein represent euro amounts converted at the average euro-dollar exchange rate for the applicable period and are not the result of financial statements prepared in dollars.

Cautionary Note to U.S. Investors – The SEC permits oil and gas companies, in their filings with the SEC, to separately disclose proved, probable and possible reserves that a company has determined in accordance with SEC rules. We may use certain terms in this presentation, such as resources, that the SEC's guidelines strictly prohibit us from including in filings with the SEC. U.S. investors are urged to consider closely the disclosure in our Form 20-F, File N° 1-10888, available from us at 2, place Jean Millier – La Défense 6 – 92078 Paris – La Défense Cedex, France, or at our Web site: www.total.com. You can also obtain this form from the SEC by calling 1-800-SEC-0330 or on the SEC's Web site: www.sec.gov.

First quarter 2011 operating information by segment

● Upstream

Combined liquids and gas production by region (kboe/d)	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Europe	582	573	647	-10%
Africa	691	764	746	-7%
Middle East	581	540	516	+13%
North America	68	68	66	+3%
South America	185	179	172	+8%
Asia-Pacific	242	241	254	-5%
CIS	22	22	26	-15%
Total production	2,371	2,387	2,427	-2%
Includes equity and non-consolidated affiliates	500	477	415	+20%

Liquids production by region (kb/d)	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Europe	263	265	301	-13%
Africa	551	614	620	-11%
Middle East	325	310	302	+8%
North America	32	30	32	-
South America	82	83	72	+14%
Asia-Pacific	28	22	32	-13%
CIS	12	13	14	-14%
Total production	1,293	1,337	1,373	-6%
Includes equity and non-consolidated affiliates	325	318	284	+14%

Gas production by region (Mcf/d)	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Europe	1,743	1,676	1,940	-10%
Africa	717	739	644	+11%
Middle East	1,390	1,253	1,188	+17%
North America	204	214	188	+9%
South America	571	533	554	+3%
Asia-Pacific	1,202	1,226	1,249	-4%
CIS	53	51	66	-20%
Total production	5,880	5,692	5,829	+1%
Includes equity and non-consolidated affiliates	947	857	709	+34%

Liquefied natural gas	1Q11	4Q10	1Q10	1Q11 vs 1Q10
LNG sales* (Mt)	3.38	3.12	2.85	+19%

* sales, Group share, excluding trading ; 2010 data restated to reflect volume estimates for Bontang LNG in Indonesia based on the 2010 SEC coefficient.

● Downstream

Refined products sales by region (kb/d)*	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Europe	2,019	1,968	1,949	+4%
Africa	294	295	286	+3%
Americas	102	95	147	-31%
Rest of world	167	165	145	+15%
Total consolidated sales	2,582	2,523	2,527	+2%
Trading	1,187	1,307	990	+20%
Total refined product sales	3,769	3,830	3,517	+7%

* includes share of CEPESA and, starting October 2010, of TotalErg.

Adjustment items

• Adjustments to operating income from business segments

in millions of euros	1Q11	4Q10	1Q10
Special items affecting operating income from the business segments	-	(1,305)	(50)
• Restructuring charges	-	-	-
• Impairments	-	(1,393)	-
• Other	-	88	(50)
Pre-tax inventory effect : FIFO vs. replacement cost	1,356	397	486
Effect of changes in fair value	84	-	-
Total adjustments affecting operating income from the business segments	1,440	(908)	436

• Adjustments to net income (Group share)

in millions of euros	1Q11	4Q10	1Q10
Special items affecting net income (Group share)	(167)	(809)	14
• Gain on asset sales	11	352	129
• Restructuring charges	-	(42)	-
• Impairments	-	(1,058)	(59)
• Other	(178)	(61)	(56)
After-tax inventory effect : FIFO vs. replacement cost	946	283	344
Effect of changes in fair value	63	-	-
Equity share of adjustment items related to Sanofi-Aventis	-	-	(41)*
Total adjustments to net income	842	(526)	317

* based on Total's share in Sanofi-Aventis of 6.2% at 3/31/2010. Effective July 1, 2010, Sanofi-Aventis is no longer treated as an equity affiliate.

Effective tax rates

Effective tax rate*	1Q11	4Q10	1Q10
Upstream	57.6%	58.9%	60.0%
Group	55.6%	57.2%	57.1%

* tax on adjusted net operating income / (adjusted net operating income - income from equity affiliates, dividends received from investments, and impairments of acquisition goodwill + tax on adjusted net operating income).

Investments – Divestments

in millions of euros	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Investments excluding acquisitions*	2,787	3,454	2,427	+15%
<ul style="list-style-type: none"> • Capitalized exploration ▪ Net investments in equity affiliates and non-consolidated companies 	217 (208)	462 (315)	199 111	+9% na
Acquisitions	2,529	970	1,217	x2.1
Investments including acquisitions*	5,316	4,424	3,644	+46%
Asset sales	296	742	965	-69%
Net investments**	5,020	3,682	2,661	+89%

expressed in millions of dollars***	1Q11	4Q10	1Q10	1Q11 vs 1Q10
Investments excluding acquisitions*	3,813	4,692	3,356	+14%
<ul style="list-style-type: none"> • Capitalized exploration ▪ Net investments in equity affiliates and non-consolidated companies 	297 (285)	628 (427)	275 154	+8% na
Acquisitions	3,460	1,318	1,683	x2.1
Investments including acquisitions*	7,272	6,009	5,039	+44%
Asset sales	405	1,008	1,334	-70%
Net investments**	6,867	5,001	3,680	+87%

* includes net investments in equity affiliates and non-consolidated companies.

** net investments = investments including acquisitions and net investments in equity affiliates and non-consolidated companies – asset sales + net financing for employees related to stock purchase plans.

*** dollar amounts represent euro amounts converted at the average €-\$ exchange rate for the period.

Net-debt-to-equity ratio

<i>in millions of euros</i>	3/31/2011	12/31/2010	3/31/2010
Current borrowings	11,674	9,653	6,840
Net current financial assets	(1,709)	(1,046)	(654)
Non-current financial debt	20,215	20,783	19,727
Hedging instruments of non-current debt	(1,352)	(1,870)	(1,212)
Cash and cash equivalents	(17,327)	(14,489)	(12,954)
Net debt	11,501	13,031	11,747
Shareholders' equity	62,535	60,414	57,283
Estimated dividend payable*	(3,832)	(2,553)	(3,821)
Minority interests	898	857	1,083
Equity	59,601	58,718	54,545
Net-debt-to-equity ratio	19.3%	22.2%	21.5%

* based on a 2010 dividend of 2.28 €/share, after deducting the interim dividend of 1.14 € per share paid in November 2010.

2011 Sensitivities*

	Scenario	Change	Impact on adjusted operating income(e)	Impact on adjusted net operating income(e)
Dollar	1.30 \$/€	+0.1 \$ per €	-1.6 B€	-0.8 B€
Brent	80 \$/b	+1 \$/b	+0.27 B€ / 0.35 B\$	+0.13 B€ / 0.17 B\$
European refining margins ERMI	30 \$/t	+1 \$/t	+0.07 B€ / 0.09 B\$	+0.05 B€ / 0.07 B\$

* sensitivities are revised once per year upon publication of the previous year's fourth quarter results. The impact of the €-\$ sensitivity on adjusted operating income and adjusted net operating income attributable to the Upstream segment are approximately 80% and 75% respectively, and the remaining impact of the €-\$ sensitivity is essentially in the Downstream segment.

Return on average capital employed

• Twelve months ended March 31, 2011

in millions of euros	Upstream	Downstream	Chemicals	Segments	Group
Adjusted net operating income	9,475	1,289	938	11,702	11,599
Capital employed at 3/31/2010*	39,925	15,634	7,412	62,971	67,099
Capital employed at 3/31/2011*	44,528	14,527	7,681	66,736	70,579
ROACE	22.4%	8.5%	12.4%	18.0%	16.8%

* at replacement cost (excluding after-tax inventory effect).

• Twelve months ended December 31, 2010

in millions of euros	Upstream	Downstream	Chemicals	Segments	Group
Adjusted net operating income	8,597	1,168	857	10,622	10,748
Capital employed at 12/31/2009*	37,397	15,299	6,898	59,594	64,451
Capital employed at 12/31/2010*	43,972	15,561	7,312	66,845	70,866
ROACE	21.1%	7.6%	12.1%	16.8%	15.9%

* at replacement cost (excluding after-tax inventory effect).

• Twelve months ended March 31, 2010

in millions of euros	Upstream	Downstream	Chemicals	Segments	Group
Adjusted net operating income	6,871	508	461	7,840	8,399
Capital employed at 3/31/2009*	35,027	13,095	7,175	55,297	61,688
Capital employed at 3/31/2010*	39,925	15,634	7,412	62,971	67,099
ROACE	18.3%	3.5%	6.3%	13.3%	13.0%

* at replacement cost (excluding after-tax inventory effect)



Main indicators

Chart updated around the middle of the month following the end of each quarter

	€/\$	European refining margins ERMI* (\$/t)**	Brent (\$/b)	Average liquids price*** (\$/b)	Average gas price (\$/Mbtu)***
First quarter 2011	1.37	24.6	105.4	99.5	6.19
Fourth quarter 2010	1.36	32.3	86.5	83.7	5.62
Third quarter 2010	1.29	16.4	76.9	72.8	5.13
Second quarter 2010	1.27	31.2	78.2	74.8	4.82
First quarter 2010	1.38	29.5	76.4	74.2	5.06

* *European Refining Margin Indicator (ERMI) is an indicator intended to represent the margin after variable costs for a hypothetical complex refinery located around Rotterdam in Northern Europe that processes a mix of crude oil and other inputs commonly supplied to this region to produce and market the main refined products at prevailing prices in this region. - The indicator margin may not be representative of the actual margins achieved by Total in any period because of Total's particular refinery configurations, product mix effects or other company-specific operating conditions.*

** *1 \$/t = 0.136 \$/b*

*** *consolidated subsidiaries, excluding fixed margin and buy-back contracts*

Disclaimer : these data are based on Total's reporting and are not audited. They are subject to change.

Total financial statements

First quarter 2011 consolidated accounts, IFRS

CONSOLIDATED STATEMENT OF INCOME

TOTAL

(unaudited)

(M€) ^(a)	1 st quarter 2011	4 th quarter 2010	1 st quarter 2010
Sales	46,029	40,157	37,603
Excise taxes	(4,427)	(4,397)	(4,442)
Revenues from sales	41,602	35,760	33,161
Purchases, net of inventory variation	(27,255)	(23,623)	(21,701)
Other operating expenses	(4,702)	(4,749)	(4,712)
Exploration costs	(259)	(197)	(215)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,686)	(3,160)	(1,699)
Other income	85	582	160
Other expense	(59)	(513)	(212)
Financial interest on debt	(136)	(126)	(100)
Financial income from marketable securities & cash equivalents	47	43	24
Cost of net debt	(89)	(83)	(76)
Other financial income	75	118	71
Other financial expense	(108)	(114)	(95)
Equity in income (loss) of affiliates	506	515	524
Income taxes	(4,072)	(2,455)	(2,528)
Consolidated net income	4,038	2,081	2,678
Group share	3,946	2,030	2,613
Minority interests	92	51	65
Earnings per share (€)	1.76	0.91	1.17
Fully-diluted earnings per share (€)	1.75	0.90	1.17

(a) Except for per share amounts.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

TOTAL

(unaudited)

(M€)	1 st quarter 2011	4 th quarter 2010	1 st quarter 2010
Consolidated net income	4,038	2,081	2,678
Other comprehensive income			
Currency translation adjustment	(1,978)	762	1,847
Available for sale financial assets	115	(52)	(3)
Cash flow hedge	(24)	9	24
Share of other comprehensive income of associates, net amount	(87)	27	233
Other	2	(1)	1
Tax effect	6	(3)	(8)
Total other comprehensive income (net amount)	(1,966)	742	2,094
Comprehensive income	2,072	2,823	4,772
- Group share	2,030	2,757	4,676
- Minority interests	42	66	96

CONSOLIDATED BALANCE SHEET

TOTAL

(M€)	March 31, 2011 <i>(unaudited)</i>	December 31, 2010	March 31, 2010 <i>(unaudited)</i>
ASSETS			
Non-current assets			
Intangible assets, net	9,211	8,917	8,272
Property, plant and equipment, net	54,955	54,964	53,549
Equity affiliates : investments and loans	8,143	11,516	14,656
Other investments	4,458	4,590	1,122
Hedging instruments of non-current financial debt	1,352	1,870	1,212
Other non-current assets	3,466	3,655	3,273
Total non-current assets	81,585	85,512	82,084
Current assets			
Inventories, net	15,516	15,600	14,185
Accounts receivable, net	19,758	18,159	17,921
Other current assets	8,766	7,483	7,817
Current financial assets	2,026	1,205	968
Cash and cash equivalents	17,327	14,489	12,954
Total current assets	63,393	56,936	53,845
Assets classified as held for sale	4,914	1,270	-
Total assets	149,892	143,718	135,929
LIABILITIES & SHAREHOLDERS' EQUITY			
Shareholders' equity			
Common shares	5,878	5,874	5,871
Paid-in surplus and retained earnings	64,677	60,538	58,026
Currency translation adjustment	(4,517)	(2,495)	(3,010)
Treasury shares	(3,503)	(3,503)	(3,604)
Total shareholders' equity - Group Share	62,535	60,414	57,283
Minority interests	898	857	1,083
Total shareholders' equity	63,433	61,271	58,366
Non-current liabilities			
Deferred income taxes	10,204	9,947	9,486
Employee benefits	2,103	2,171	2,127
Provisions and other non-current liabilities	8,584	9,098	9,015
Total non-current liabilities	20,891	21,216	20,628
Non-current financial debt	20,215	20,783	19,727
Current liabilities			
Accounts payable	18,383	18,450	16,367
Other creditors and accrued liabilities	14,812	11,989	13,687
Current borrowings	11,674	9,653	6,840
Other current financial liabilities	317	159	314
Total current liabilities	45,186	40,251	37,208
Liabilities directly associated with the assets classified as held for sale	167	197	-
Total liabilities and shareholders' equity	149,892	143,718	135,929

CONSOLIDATED STATEMENT OF CASH FLOW

TOTAL

(unaudited)

(M€)	1 st quarter 2011	4 th quarter 2010	1 st quarter 2010
CASH FLOW FROM OPERATING ACTIVITIES			
Consolidated net income	4,038	2,081	2,678
Depreciation, depletion and amortization	1,888	3,338	1,871
Non-current liabilities, valuation allowances and deferred taxes	565	199	55
Impact of coverage of pension benefit plans	-	(60)	-
(Gains) losses on sales of assets	(6)	(429)	(148)
Undistributed affiliates' equity earnings	(182)	(133)	(262)
(Increase) decrease in working capital	(587)	(1,658)	1,035
Other changes, net	(2)	49	31
Cash flow from operating activities	5,714	3,387	5,260
CASH FLOW USED IN INVESTING ACTIVITIES			
Intangible assets and property, plant and equipment additions	(5,374)	(4,477)	(3,464)
Acquisitions of subsidiaries, net of cash acquired	-	(6)	-
Investments in equity affiliates and other securities	(150)	(256)	(69)
Increase in non-current loans	(159)	(287)	(176)
Total expenditures	(5,683)	(5,026)	(3,709)
Proceeds from disposal of intangible assets and property, plant and equipment	6	538	34
Proceeds from disposal of subsidiaries, net of cash sold	-	-	-
Proceeds from disposal of non-current investments	290	204	931
Repayment of non-current loans	367	602	83
Total divestments	663	1,344	1,048
Cash flow used in investing activities	(5,020)	(3,682)	(2,661)
CASH FLOW USED IN FINANCING ACTIVITIES			
Issuance (repayment) of shares:			
- Parent company shareholders	50	27	5
- Treasury shares	-	-	18
- Minority shareholders	-	-	-
Dividends paid:			
- Parent company shareholders	-	(2,550)	-
- Minority shareholders	(1)	(62)	-
Other transactions with minority shareholders	-	21	-
Net issuance (repayment) of non-current debt	2,228	57	63
Increase (decrease) in current borrowings	488	(1,490)	(601)
Increase (decrease) in current financial assets and liabilities	(511)	474	(497)
Cash flow used in financing activities	2,254	(3,523)	(1,012)
Net increase (decrease) in cash and cash equivalents	2,948	(3,818)	1,587
Effect of exchange rates	(110)	60	(295)
Cash and cash equivalents at the beginning of the period	14,489	18,247	11,662
Cash and cash equivalents at the end of the period	17,327	14,489	12,954

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

TOTAL

(unaudited)

(M€)	Common shares issued		Paid-in surplus and retained earnings	Currency translation adjustment	Treasury shares		Shareholders' equity Group Share	Minority interests	Total shareholders' equity
	Number	Amount			Number	Amount			
As of January 1, 2010	2,348,422,884	5,871	55,372	(5,069)	(115,407,190)	(3,622)	52,552	987	53,539
Net income of the first quarter	-	-	2,613	-	-	-	2,613	65	2,678
Other comprehensive Income	-	-	4	2,059	-	-	2,063	31	2,094
Comprehensive Income	-	-	2,617	2,059	-	-	4,676	96	4,772
Dividend	-	-	-	-	-	-	-	-	-
Issuance of common shares	164,686	-	5	-	-	-	5	-	5
Purchase of treasury shares	-	-	-	-	-	-	-	-	-
Sale of treasury shares (1)	-	-	-	-	460,262	18	18	-	18
Share-based payments	-	-	32	-	-	-	32	-	32
Other operations with minority interests	-	-	-	-	-	-	-	-	-
Share cancellation	-	-	-	-	-	-	-	-	-
Transactions with shareholders	164,686	-	37	-	460,262	18	55	-	55
As of March 31, 2010	2,348,587,570	5,871	58,026	(3,010)	(114,946,928)	(3,604)	57,283	1,083	58,366
Net income from April 1 to December 31, 2010	-	-	7,958	-	-	-	7,958	171	8,129
Other comprehensive Income	-	-	(220)	522	-	-	302	(22)	280
Comprehensive Income	-	-	7,738	522	-	-	8,260	149	8,409
Dividend	-	-	(5,098)	-	-	-	(5,098)	(152)	(5,250)
Issuance of common shares	1,053,361	3	33	-	-	-	36	-	36
Purchase of treasury shares	-	-	-	-	-	-	-	-	-
Sale of treasury shares (1)	-	-	(70)	-	2,459,249	101	31	-	31
Share-based payments	-	-	108	-	-	-	108	-	108
Other operations with minority interests	-	-	(199)	(7)	-	-	(206)	(223)	(429)
Share cancellation	-	-	-	-	-	-	-	-	-
Transactions with shareholders	1,053,361	3	(5,226)	(7)	2,459,249	101	(5,129)	(375)	(5,504)
As of December 31, 2010	2,349,640,931	5,874	60,538	(2,495)	(112,487,679)	(3,503)	60,414	857	61,271
Net income of the first quarter	-	-	3,946	-	-	-	3,946	92	4,038
Other comprehensive Income	-	-	106	(2,022)	-	-	(1,916)	(50)	(1,966)
Comprehensive Income	-	-	4,052	(2,022)	-	-	2,030	42	2,072
Dividend	-	-	-	-	-	-	-	(1)	(1)
Issuance of common shares	1,498,093	4	46	-	-	-	50	-	50
Purchase of treasury shares	-	-	-	-	-	-	-	-	-
Sale of treasury shares (1)	-	-	-	-	776	-	-	-	-
Share-based payments	-	-	41	-	-	-	41	-	41
Other operations with minority interests	-	-	-	-	-	-	-	-	-
Share cancellation	-	-	-	-	-	-	-	-	-
Transactions with shareholders	1,498,093	4	87	-	776	-	91	(1)	90
As of March 31, 2011	2,351,139,024	5,878	64,677	(4,517)	(112,486,903)	(3,503)	62,535	898	63,433

(1) Treasury shares related to the stock option purchase plans and restricted stock grants

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

1 st quarter 2011 (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	6,144	34,769	5,105	11	-	46,029
Intersegment sales	6,939	1,582	297	41	(8,859)	-
Excise taxes	-	(4,427)	-	-	-	(4,427)
Revenues from sales	13,083	31,924	5,402	52	(8,859)	41,602
Operating expenses	(5,938)	(30,093)	(4,891)	(153)	8,859	(32,216)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,240)	(319)	(119)	(8)	-	(1,686)
Operating income	5,905	1,512	392	(109)	-	7,700
Equity in income (loss) of affiliates and other items	343	59	82	15	-	499
Tax on net operating income	(3,527)	(451)	(124)	-	-	(4,102)
Net operating income	2,721	1,120	350	(94)	-	4,097
Net cost of net debt						(59)
Minority interests						(92)
Net income						3,946

1 st quarter 2011 (adjustments) ^(a) (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	84	-	-	-	-	84
Intersegment sales						
Excise taxes						
Revenues from sales	84	-	-	-	-	84
Operating expenses	-	1,226	130	-	-	1,356
Depreciation, depletion and amortization of tangible assets and mineral interests	-	-	-	-	-	-
Operating income^(b)	84	1,226	130	-	-	1,440
Equity in income (loss) of affiliates and other items	-	14	25	11	-	50
Tax on net operating income	(212)	(396)	(43)	-	-	(651)
Net operating income^(b)	(128)	844	112	11	-	839
Net cost of net debt						-
Minority interests						3
Net income						842

(a) Adjustments include special items, inventory valuation effect and, as from January 1st, 2011, the effect of changes in fair value.

(b) Of which inventory valuation effect

On operating income	-	1,226	130	-	-	
On net operating income	-	844	112	-	-	

1 st quarter 2011 (adjusted) (M€) ^(a)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	6,060	34,769	5,105	11	-	45,945
Intersegment sales	6,939	1,582	297	41	(8,859)	-
Excise taxes	-	(4,427)	-	-	-	(4,427)
Revenues from sales	12,999	31,924	5,402	52	(8,859)	41,518
Operating expenses	(5,938)	(31,319)	(5,021)	(153)	8,859	(33,572)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,240)	(319)	(119)	(8)	-	(1,686)
Adjusted operating income	5,821	286	262	(109)	-	6,260
Equity in income (loss) of affiliates and other items	343	45	57	4	-	449
Tax on net operating income	(3,315)	(55)	(81)	-	-	(3,451)
Adjusted net operating income	2,849	276	238	(105)	-	3,258
Net cost of net debt						(59)
Minority interests						(95)
Adjusted net income						3,104
Adjusted fully-diluted earnings per share (€)						1.38

(a) Except for per share amounts.

1 st quarter 2011 (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Total expenditures	5,232	264	171	16		5,683
Total divestments	335	23	14	291		663
Cash flow from operating activities	4,643	1,158	(144)	57		5,714

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

4 th quarter 2010 (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	5,002	30,940	4,218	(3)	-	40,157
Intersegment sales	5,861	1,069	231	55	(7,216)	-
Excise taxes	-	(4,397)	-	-	-	(4,397)
Revenues from sales	10,863	27,612	4,449	52	(7,216)	35,760
Operating expenses	(4,891)	(26,577)	(4,113)	(204)	7,216	(28,569)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,465)	(1,544)	(140)	(11)	-	(3,160)
Operating income	4,507	(509)	196	(163)	-	4,031
Equity in income (loss) of affiliates and other items	640	(115)	49	14	-	588
Tax on net operating income	(2,750)	240	(47)	77	-	(2,480)
Net operating income	2,397	(384)	198	(72)	-	2,139
Net cost of net debt						(58)
Minority interests						(51)
Net income						2,030

4 th quarter 2010 (adjustments) ^(a) (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales						
Intersegment sales						
Excise taxes						
Revenues from sales						
Operating expenses	-	409	76	-	-	485
Depreciation, depletion and amortization of tangible assets and mineral interests	(188)	(1,192)	(13)	-	-	(1,393)
Operating income^(b)	(188)	(783)	63	-	-	(908)
Equity in income (loss) of affiliates and other items ^(c)	244	(192)	(32)	4	-	24
Tax on net operating income	41	325	(3)	(1)	-	362
Net operating income^(b)	97	(650)	28	3	-	(522)
Net cost of net debt						-
Minority interests						(4)
Net income						(526)

(a) Adjustments include special items, inventory valuation effect and, until June 30, 2010, equity share of adjustments related to Sanofi-Aventis.

(b) Of which inventory valuation effect

On operating income

- 299 98 -

On net operating income

- 197 93 -

(c) Of which equity share of adjustments related to Sanofi-Aventis

- - - -

4 th quarter 2010 (adjusted) (M€) ^(a)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	5,002	30,940	4,218	(3)	-	40,157
Intersegment sales	5,861	1,069	231	55	(7,216)	-
Excise taxes	-	(4,397)	-	-	-	(4,397)
Revenues from sales	10,863	27,612	4,449	52	(7,216)	35,760
Operating expenses	(4,891)	(26,986)	(4,189)	(204)	7,216	(29,054)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,277)	(352)	(127)	(11)	-	(1,767)
Adjusted operating income	4,695	274	133	(163)	-	4,939
Equity in income (loss) of affiliates and other items	396	77	81	10	-	564
Tax on net operating income	(2,791)	(85)	(44)	78	-	(2,842)
Adjusted net operating income	2,300	266	170	(75)	-	2,661
Net cost of net debt						(58)
Minority interests						(47)
Adjusted net income						2,556
Adjusted fully-diluted earnings per share (€)						1.14

(a) Except for per share amounts.

4 th quarter 2010 (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Total expenditures	3,942	757	292	35	-	5,026
Total divestments	771	433	23	117	-	1,344
Cash flow from operating activities	3,908	(955)	332	102	-	3,387

BUSINESS SEGMENT INFORMATION

TOTAL

(unaudited)

1 st quarter 2010 (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	4,569	28,808	4,223	3	-	37,603
Intersegment sales	5,302	1,081	237	42	(6,662)	-
Excise taxes	-	(4,442)	-	-	-	(4,442)
Revenues from sales	9,871	25,447	4,460	45	(6,662)	33,161
Operating expenses	(4,454)	(24,621)	(4,070)	(145)	6,662	(26,628)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,256)	(305)	(130)	(8)	-	(1,699)
Operating income	4,161	521	260	(108)	-	4,834
Equity in income (loss) of affiliates and other items	108	31	45	264	-	448
Tax on net operating income	(2,374)	(164)	(73)	57	-	(2,554)
Net operating income	1,895	388	232	213	-	2,728
Net cost of net debt	-	-	-	-	-	(50)
Minority interests	-	-	-	-	-	(65)
Net income	-	-	-	-	-	2,613

1 st quarter 2010 (adjustments) ^(a) (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	-	-	-	-	-	-
Intersegment sales	-	-	-	-	-	-
Excise taxes	-	-	-	-	-	-
Revenues from sales	-	-	-	-	-	-
Operating expenses	-	330	106	-	-	436
Depreciation, depletion and amortization of tangible assets and mineral interests	-	-	-	-	-	-
Operating income^(b)	-	330	106	-	-	436
Equity in income (loss) of affiliates and other items ^(c)	(106)	16	4	91	-	5
Tax on net operating income	30	(113)	(35)	(2)	-	(120)
Net operating income^(b)	(76)	233	75	89	-	321
Net cost of net debt	-	-	-	-	-	-
Minority interests	-	-	-	-	-	(4)
Net income	-	-	-	-	-	317

(a) Adjustments include special items, inventory valuation effect and, until June 30, 2010, equity share of adjustments related to Sanofi-Aventis.

(b) Of which inventory valuation effect

On operating income - 380 106 -

On net operating income - 272 75 -

(c) Of which equity share of adjustments related to Sanofi-Aventis - - - (41)

1 st quarter 2010 (adjusted) (M€) ^(a)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Non-Group sales	4,569	28,808	4,223	3	-	37,603
Intersegment sales	5,302	1,081	237	42	(6,662)	-
Excise taxes	-	(4,442)	-	-	-	(4,442)
Revenues from sales	9,871	25,447	4,460	45	(6,662)	33,161
Operating expenses	(4,454)	(24,951)	(4,176)	(145)	6,662	(27,064)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,256)	(305)	(130)	(8)	-	(1,699)
Adjusted operating income	4,161	191	154	(108)	-	4,398
Equity in income (loss) of affiliates and other items	214	15	41	173	-	443
Tax on net operating income	(2,404)	(51)	(38)	59	-	(2,434)
Adjusted net operating income	1,971	155	157	124	-	2,407
Net cost of net debt	-	-	-	-	-	(50)
Minority interests	-	-	-	-	-	(61)
Adjusted net income	-	-	-	-	-	2,296
Adjusted fully-diluted earnings per share (€)	-	-	-	-	-	1.02

(a) Except for per share amounts.

1 st quarter 2010 (M€)	Upstream	Downstream	Chemicals	Corporate	Intercompany	Total
Total expenditures	3,143	456	94	16	-	3,709
Total divestments	87	27	6	928	-	1,048
Cash flow from operating activities	4,680	454	(90)	216	-	5,260

CONSOLIDATED STATEMENT OF INCOME (Impact of adjustments)

TOTAL

(unaudited)

1 st quarter 2011 (M€)	Adjusted	Adjustments	Consolidated statement of income
Sales	45,945	84	46,029
Excise taxes	(4,427)	-	(4,427)
Revenues from sales	41,518	84	41,602
Purchases net of inventory variation	(28,611)	1,356	(27,255)
Other operating expenses	(4,702)	-	(4,702)
Exploration costs	(259)	-	(259)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,686)	-	(1,686)
Other income	74	11	85
Other expense	(59)	-	(59)
Financial interest on debt	(136)	-	(136)
Financial income from marketable securities & cash equivalents	47	-	47
Cost of net debt	(89)	-	(89)
Other financial income	75	-	75
Other financial expense	(108)	-	(108)
Equity in income (loss) of affiliates	467	39	506
Income taxes	(3,421)	(651)	(4,072)
Consolidated net income	3,199	839	4,038
Group share	3,104	842	3,946
Minority interests	95	(3)	92

1 st quarter 2010 (M€)	Adjusted	Adjustments	Consolidated statement of income
Sales	37,603	-	37,603
Excise taxes	(4,442)	-	(4,442)
Revenues from sales	33,161	-	33,161
Purchases net of inventory variation	(22,187)	486	(21,701)
Other operating expenses	(4,662)	(50)	(4,712)
Exploration costs	(215)	-	(215)
Depreciation, depletion and amortization of tangible assets and mineral interests	(1,699)	-	(1,699)
Other income	28	132	160
Other expense	(106)	(106)	(212)
Financial interest on debt	(100)	-	(100)
Financial income from marketable securities & cash equivalents	24	-	24
Cost of net debt	(76)	-	(76)
Other financial income	71	-	71
Other financial expense	(95)	-	(95)
Equity in income (loss) of affiliates	545	(21)	524
Income taxes	(2,408)	(120)	(2,528)
Consolidated net income	2,357	321	2,678
Group share	2,296	317	2,613
Minority interests	61	4	65