



## Sales of the 3<sup>rd</sup> quarter 2012/13

### Sales in K€

Maintained activities (BU)	Q.3 2012/13 (Feb. – April.)	Q.2 2012/13 (Nov. –Jan.)	Q.3 2011/12 (Feb. – April.)
Community services	306	361	641
BtoO activities (Operators)	211	260	391
BtoB activities	366	423	670
Well-being	109	139	229
Mass market	16	19	47
<b>Total</b>	<b>1 008</b>	<b>1 202</b>	<b>1 978</b>

Discontinued activities (BU)	Q.3 2012/13 (Feb. – April.)	Q.2 2012/13 (Nov. –Jan.)	Q.3 2011/12 (Feb. – April.)
Online games	0	10	33
<b>Total</b>	<b>0</b>	<b>10</b>	<b>33</b>

Total sales	Q.3 2012/13 (Feb. – April.)	Q.2 2012/13 (Nov. –Jan.)	Q.3 2011/12 (Feb. – April.)
<b>Total</b>	<b>1 008</b>	<b>1 213</b>	<b>2 011</b>

**Index Multimedia's sales for 3<sup>rd</sup> quarter 2012/2013 are amounting to 1 008 K€ decreasing by 16.9% compared with the previous quarter in a difficult economic context.**

The community services, and especially the revenue generated by our flagship site Tchatche.com, which were impacted by the suspension of a major partnership, restart progressing; this trend will be more significant over the 4<sup>th</sup> quarter of our financial year.

Index Multimedia now under receivership scheme by decision of the Court of Commerce of May 30, 2013 continues its operations and restructuring efforts with the purpose of maintaining the business and jobs (cf. our press release of June 4, 2013).

Thus, the cost reduction and performance improvement measures already implemented within the safeguard procedure are unchanged, even strengthened, after the conversion of this procedure into receivership and Index Multimedia remains able to respond to clients' requirements and to offer them the best quality of service.

Recognized service provider in the web, telecommunication services and mobile marketing domains, Index Multimedia by its attractive and innovative offer remains a major player of the digital business for the corporate sector.

*INDEX MULTIMEDIA is specialized in the development and sale of multimedia products and services*

*INDEX MULTIMEDIA is listed at Euronext Paris compartment C under ISIN code: FR0004061513 - Reuters code: INDM.PA -  
Bloomberg code: MUL:FP*

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