

Royal DSM selects Alcatel-Lucent's managed IP solution to transform global voice network

Paris, October 21, 2008 — Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced it has signed a four-year contract with Royal DSM N.V., based in the Netherlands, to overhaul the Life Sciences and Materials Sciences company's global voice communications infrastructure. Alcatel-Lucent will enable DSM to create an economical, secure, high-speed IP network with a common look and feel for DSM facilities in Europe, Asia and North and South America.

DSM's new China campus in Shanghai, which comprises all Shanghai offices of DSM (China) Ltd. Holdings and several business groups and the R&D labs of DSM in China, has already been upgraded with Alcatel-Lucent's voice network solution. In its design and execution, the DSM China Campus will aim to achieve 'Gold' certification within the LEED program. LEED stands for Leadership in Energy and Environmental Design. The DSM China Campus will be one of the first buildings in China to earn the 'Gold' certification within the LEED program.

"We looked for a global and innovative partner as we embarked on a new global IP network for our sites and employees and we found that spirit with Alcatel-Lucent," said Feike Sijbesma and Rolf-Dieter Schwalb, CEO and CFO of DSM. "Alcatel-Lucent has the people, products and support services to help DSM succeed in today's competitive business environment, and the energy efficient nature of their solution is very much aligned with our goals of implementing the LEED program at the new facility in Shanghai."

The IP-based solution will reduce the cost of DSM's interoffice phone calls, but will also result in other benefits. When communication is faster and more efficient - information reaching people when, where and how they need it - employee productivity, relationships with vendors and partners, and customer satisfaction all improves.

"DSM is an innovative company, and one where sustainability and responsibility are critical elements of their culture and actions", said Ben Verwaayen, CEO of Alcatel-Lucent. "As an innovative global partner, Alcatel-Lucent is supporting their decision to build a state of the art infrastructure for their global voice network as they embrace what we call the Dynamic Enterprise."

Alcatel-Lucent will fully manage the solution and services for DSM. Employees across the globe will share common interfaces and functionality, while DSM will also benefit through a pay per user model for services and the assurance of a flexible growth path for deployment of advanced applications. Managed services include a centralized helpdesk with support in key languages, potentially including Mandarin.

About Alcatel-Lucent's offering to DSM

Specific products and solutions included are the Alcatel-Lucent Omni PCX Enterprise (OXE), the Genesys Enterprise Telephony Software (GETS), and Alcatel-Lucent managed services. Alcatel-Lucent is committed to open standards, and the compatibility of both OXE and GETS with Microsoft Office Communications Server (OCS) was important to DSM. The Alcatel-Lucent OXE provides a unified communication solution across widely disparate sites, giving branch offices and tele-workers access to advanced applications and services over a range of devices. GETS provides telephony presence and call control capabilities for OCS on switch platforms from more than 100 vendors and is used by thousands of the world's largest businesses.

DSM - the Life Sciences and Materials Sciences Company

Royal DSM N.V. creates innovative products and services in Life Sciences and Materials Sciences that contribute to the quality of life. DSM's products and services are used globally in a wide range of markets and applications, supporting a healthier, more sustainable and more enjoyable way of life. End markets include human and animal nutrition and health, personal care, pharmaceuticals, automotive, coatings and paint, electrics and electronics, life protection and housing. DSM has annual sales of almost EUR 8.8 billion and employs some 23,000 people worldwide. The company is headquartered in the Netherlands, with locations on five continents. DSM is listed on Euronext Amsterdam. More information: www.dsm.com

About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) provides solutions that enable service providers, enterprises and governments worldwide, to deliver voice, data and video communication services to end-users. As a leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent offers the end-to-end solutions that enable compelling communications services for people at home, at work and on the move. With operations in more than 130 countries, Alcatel-Lucent is a local partner with global reach. The company has the most experienced global services team in the industry, and one of the largest research, technology and innovation organizations in the telecommunications industry. Alcatel-Lucent achieved revenues of Euro 17.8 billion in 2007 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

Alcatel-Lucent Press Contacts

Régine Coqueran	Tel: + 33 (0)1 40 76 49 24	regine.coqueran@alcatel-lucent.com
Mark Burnworth	Tel: + 32 (0) 3 240 3881	mark.burnworth@alcatel-lucent.com

Alcatel-Lucent Investor Relations

Rémi Thomas	Tel: + 33 (0)1 40 76 50 61	remi.thomas@alcatel-lucent.com
Tom Bevilacqua	Tel: + 1908-582-7998	bevilacqua@alcatel-lucent.com
Tony Lucido	Tel: + 33 (0)1 40 76 49 80	alucido@alcatel-lucent.com
Don Sweeney	Tel: + 1 908 582 6153	dsweeney@alcatel-lucent.com