

# AVANQUEST SOFTWARE

## 2008-09 3<sup>rd</sup> Quarter Estimated Turnover:

### A fairly dynamic year-end

## Return to operational profits over first 9 months

La Garenne-Colombes, France - January 27, 2009

### **Increased sales in the 3<sup>rd</sup> quarter: a fairly dynamic year-end**

Despite a particularly unfavorable worldwide context, Avanquest Software today reported revenue for the third quarter of fiscal year 2008-09 of €30.1 million (provisional figure), representing an increase of 7% over revenue reported in the second quarter.

After mixed results earlier in FY 2008-09, the 3Q results confirm a positive trend with a rather dynamic year end for Avanquest, and especially a progress of the turnover on two consecutive quarters (€22.9 million in the 1<sup>st</sup> quarter and €28.0 million in the second one).

During the first 9 months of the fiscal year ending December 31<sup>st</sup>, Avanquest has reported total revenue of €81.1 million.

As with the previous quarters, Avanquest's 3Q revenue figures have been driven by strong performance in sales and operations in the United States and the United Kingdom, as well as a remarkable rise in revenue from OEM division activities, which posted a 58% year-on-year increase.

### **Return to profitability over 9 months**

The increase in revenue during third quarter should allow Avanquest to generate a growing operational profit for quarter. When combined with profits registered during 2Q 2008-09, Avanquest Software group anticipates a return to profitability over 9 months, with a slightly positive operational result over the period.

### **Important restructuring measures being implemented**

These results are very encouraging because they still do not include the full impact of the important restructuring measures being implemented, notably in Continental Europe, intended to ensure a sustainable return to profitability and which will take their full effect over the next financial year starting in April, 2009.

### **Confirmation of the capital-increase plan**

Avanquest Software confirms its plan for a share capital increase of 8 to 10 million Euros aimed to enhance the Group's investment and innovation capacity.

This operation which involves the issuance of a maximum of 4 million shares, with maintenance of a preferential subscription right for the present shareholders, should be announced soon, subject to approval by the Financial Markets Authority of the corresponding prospectus.

## About Avanquest Software

Avanquest Software is one of the world's leading software publishers, marketing its software titles developed in-house or by developer partners via multiple sales channels on three continents – North America, Europe and Asia. Avanquest Software addresses the general public through its Retail, Online and Direct-to-Consumer channels; businesses through the Corporate channel; and key players in mobile telephony and IT through OEM (Original Equipment Manufacturers) licenses. With 600 employees and approximately 200 engineers in Research and Development distributed between France, China, the United States and Canada, the company is committed to consistent innovation. Avanquest Software is listed on Euronext (ISIN FR0004026714) since December 1996. Additional information is available at <http://www.avanquest.com> or <http://about.avanquest.com>.

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