



Generix Group
Revenue over the first nine months: €51.09 million
ASP moving up a gear

Paris, 28 January 2009 - **Generix Group, the software editor for the retail sector, today announced its revenue for Q3 2008/2009 (1 October - 31 December 2008).**

Revenue in millions of euros	Q3 08/09	9 months 08/09	9-month growth vs. pro forma 07/08	9-month growth vs. published 07/08
Software licences	2.6	8.5	-8%	+6%
ASP	1.6	4.5	+32%	+28%
Maintenance	5.3	15.4	+11%	+62%
Publishing business	9.5	28.5	+7%	+35%
Consulting & Services	8.1	22.6	-3%	+41%
Consolidated revenue	17.6	51.1	+3%	+38%

→ **Good performance despite a more challenging climate in Q3**

Over the first 9 months of the 2008/2009 financial year, the Generix Group posted revenue of €51.1 million, up +38% on the first 9 months of 2007/2008 (+3% on a pro forma basis).

The publishing business grew +35% (+7% on a pro forma basis), with a sharp rise in recurring revenue, ASP and maintenance.

The pure publishing revenue component thus rose 2 points to 56% of consolidated revenue.

The Group posted revenue of €17.6 million, up +26% on Q3 the previous year, down 5% on a pro forma basis.

In the current economic climate, which is notably seeing investments being postponed, the ASP/SaaS (Software as a Service) model is clearly becoming the model where demand is focussed: the Generix Group posted +25% pro forma growth in Q3 in its ASP/SaaS revenue.

Over the same period, maintenance moreover grew +9% on a pro forma basis, with the Generix Group benefiting from the recurrence of its business model.

→ **Major contracts in France and abroad**

During Q3 the Group signed major contracts in France with FNAC Eveil et Jeux and Monoprix, for the Generix Collaborative Entreprise and Infolog software. SNECMA, Messier Bugatti and

V33 SA chose the B2B data transfer platforms from the Inflow software for their intra- and inter-company data transfers.

The quarter was marked by dynamism abroad, in particular in the Southern European and South American markets covered by Generix Group subsidiaries. The Group notably entered into an agreement with FNAC Espagne in respect of the Infolog software.

**Next financial press release:
publication of 2008/2009 revenue to 31 March 2009,
on 29 April 2009, after market close.**

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About Generix Group

Generix Group offers a full range of collaborative software for knowledge transfer, supply chain management and value chain optimisation. Its applications are designed for companies in the FMCG, supermarket, retailing, automotive, healthcare and shipping industries.

Generix Group currently has 600 employees and generates revenue of around €70 million. It has become Europe's leading retail and supply chain software editor, with customers including Carrefour, Gefco, Leclerc, Leroy Merlin, Nestlé, Unilever, DHL Exel Supply Chain, Louis Vuitton Sodiaal, Metro, Sara Lee, Kuehne + Nagel, and Cdiscount. Over 1500 retailers, global manufacturers and logistics companies now rely on Generix collaborative software.

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