## unibail rodamco

## Full year 2008 Results



CNIT - La Défense

Forum Nacka - Stockholm

# RESILIENCE

Nº1 listed real estate company in Europe

## €24.6 Billion property portfolio

« In a harsh economic climate, our recurring EPS exceeds the 2008 growth target. We achieved this thanks to a high quality asset base, conservative financing and hard working professionals. The unique Unibail-Rodamco value proposition remains strong and enables us to face the challenges and opportunities ahead of us. The Group also remains committed to achieving high standards in sustainable development as we deliver this growth.»

Guillaume Poitrinal, CEO and Chairman of the Management Board

#### Growing recurring income

The high footfall shopping centres, a category of assets in which the Group is the leader in continental Europe, are proving to be the most resilient in today's environment. The Group's recurring earnings per share (EPS) grew with 8.4% in 2008, thanks to robust like-for-like rental growth (8.5%) and contained cost of debt. This allows a distribution per share of €7.50 up by 7.1%.

#### Sound financial structure

Supported by a low debt level and an "A/A3" credit rating, the Group has secured or renewed €2.4 Billion of medium to long term financing in 2008. In line with the real estate markets, asset values have declined during the year. Mitigating factors like the healthy rental income growth and the high quality of the assets limited this fall to 9.1% like-for-like. Due to IFRS mark-to-market accounting, these valuation movements lead to a net loss of  $- \in 1,116$  Million. This does not affect operational cash flows and the Group maintains its dividend pay-out policy.

#### Positive outlook

More than ever, the Group's focus is on operational growth, with flexibility on its project pipeline. The Group will not start construction on new projects until targeted returns are achievable. Key value drivers, such as vacancies, debt collection and interest costs are managed closely. Combined with the high quality portfolio, the Group is confident to set a 2009 recurring EPS growth minimum target of 7% and a commensurate increase in 2009 distribution.

| Key consolidated indicators (in € Mn)   | 2008  | 2007 <sup>(1)</sup><br>Unibail+<br>H2 Rodamco                  | Growth<br>%  | Growth<br>% like-for-like     |
|---|---|--|--------------|-------------------------------|
| Shopping centres<br>Offices<br>Convention & exhibition and hotels<br>Net rental income<br>Valuation movements and gain on disposals<br>Net profit group share<br>of which net recurring profit<br>Recurring earnings per share<br>Distribution <sup>(2)</sup> | 888<br>228<br>99<br>1215<br>-1739<br>-1116<br>777<br>€8.52<br>€7.50 | 529<br>179<br>63<br>771<br>539<br>945<br>539<br>€7.86<br>€7.00 | 8.4%<br>7.1% | 7.7%<br>12.1%<br>8.1%<br>8.5% |
| (1) Combination between Unibail & Rodamco effective on June 30,2007 - restated further to the completion of the Purchase Price Allocation of Rodamco<br>(2) Subject to appoval by AGM<br>  Dec 31, 2008   Dec 31, 2007   %                                    |   |  |              |                               |
| Fully diluted liquidation Net Asset Value per share   | €151.20   | €169.30  | -10.7%       |                               |



## Distribution per share



Fully diluted liquidation NAV/share

> €151.20 Down -10.7% 🎍

> > Loan to Value 30%



Included in the Dow Jones Sustainability Index Dow Jones Sustainability Indexes

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