



Press release

Alcatel-Lucent wins contract from Tata Teleservices Limited for expansion of their CDMA/GSM network in 22 states with SDH technology

Paris and New Delhi, March 3, 2009 - Alcatel-Lucent (Euronext Paris and NYSE:ALU) announced today that it has won a contract from Tata Teleservices Ltd, India's premier unified telecommunication provider. This contract, covering over 7 years will enable Tata Teleservices to expand their CDMA /GSM network in 22 states pan India, covering close to 60 million subscribers.

Alcatel-Lucent's solution will enable Tata Teleservices to deliver data, voice, video and multimedia services with higher reliability and to meet the increasing traffics demands thanks to its scalability. Based on its flexible optical multi-service node technology, the Alcatel-Lucent optical multi-service node solution will help the Indian operator respond very quickly to customers' requirements.

Its deployment will help optimize the service provider's CAPEX and OPEX with a common set of tools to manage the overall optical transmission network in most cost effective manner. This equipment is ideal for a wide range of applications, including data communications, voice, imaging, video and multimedia services. Its particular characteristic of being scalable makes it ideal for the traffic demands for services like multimedia expected on the network as the expansion progresses.

Additionally, it helps improve the quality of the network efficiency and hence enables the operator to increase the number of services offered. It optimally reduces the operating cost using efficient network management technology which males the remote control of the network possible without major on-site activities.

"As a strategic technology partner of Tata Teleservices, Alcatel-Lucent has worked hard to meet our exacting standards as we strive to provide state-of-the-art services to our customers. We are confident that Alcatel-Lucent can help us deliver world-class solutions for our customers and helping us with the advantage in quick, efficient and flexible network" stated Mr. A. G. Rao, Chief Technology Officer, Tata Teleservices Limited."

"As Indian operators are beginning to engage in content aggregation and distribution, this new contract confirms our commitment to partner with our customers to help them leverage state-of-the-art networks that support their business goals and strategy," said Vivek Mohan, President of Alcatel-Lucent's activities in India. "The continued cooperation with Tata Teleservices is taking a new step forward to extend the reach of its offering to deliver Indian subscribers new services with the highest reliability."

About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

