

Alcatel-Lucent named transformation partner for BASE, Belgium's fast-growing mobile network operator

Paris, March 23, 2009 – Alcatel-Lucent (Euronext Paris and NYSE: ALU), today announced an outsourcing contract with the mobile operator BASE, which is part of the KPN group. Through this agreement, Alcatel-Lucent will have end-to-end responsibility for all network operations and network rollout for BASE's network.

BASE, by selecting Alcatel-Lucent as the overall network transformation and outsource partner, is ensuring the long-term high quality deployment and management of its network, as well as making significant cost savings through advanced business process re-engineering.

The contract covers the end-to-end network rollout and network operations of the BASE mobile network in Belgium, comprising approximately 3,000 sites. It also involves the transfer of around 29 BASE employees to Alcatel-Lucent. BASE will continue to own its network and continue to carry out key roles such as network design and customer service. With this contract, Alcatel-Lucent becomes BASE's main transformation partner as they deliver a range of services to their growing customer base, currently around 3.4 million subscribers.

"This contract will produce synergies that enable us to further concentrate on marketing our services throughout Europe", said Heinrich Lakatha CTO from BASE. "We selected Alcatel-Lucent based on their history of being a trusted partner over the years and given their global experience in network outsourcing", he continued.'

"This important contract with BASE reinforces Alcatel-Lucent's position as a strong and competitive managed services provider especially in multi-vendor environments," said Paul Depuydt, vice-president of Alcatel-Lucent in the Benelux. "It is significant not only for its value, but also because it confirms our ambition to diversify our business into the services domain and the mobile operator customer segment".

BASE has chosen a trusted partner with significant outsourcing experience worldwide. Providing network operations and outsourcing for carriers and enterprises is a strategic growth area for Alcatel-Lucent. The company will leverage the experience gained from designing, deploying, operating, maintaining and expanding more than 80 networks supporting some 180 million subscribers around the world.

With this deal, Alcatel-Lucent reinforces its position on the mobile market in the Benelux.

About BASE

BASE n.v./s.a. is a 100% subsidiary of Koninklijke KPN N.V. KPN offers mobile voice and data services in Germany (E-Plus), Belgium (BASE) and the Netherlands (KPN, Hi and Telfort). At the end of 2008, BASE had 573 employees and a market share in number of customers of ca. 24%. In 2008, BASE had a yearly turnover of 647 million euro. The company's headquarters are in Brussels; it positions itself as an innovator in products and services via a segmented approach.[http:// www.BASE.be](http://www.BASE.be)

About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

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