

China Mobile selects Alcatel-Lucent to expand GSM/EDGE network in Pakistan

Paris, March 31, 2009 – Alcatel-Lucent (Euronext Paris and NYSE: ALU) announced today that it has signed a contract worth USD 52.87 million with China Mobile Pakistan Limited (CMPak), a wholly-owned subsidiary of China Mobile, to expand its existing GSM/EDGE network. The expansion, which is now underway, will allow CMPak to provide enhanced commercial services in northern Pakistan by the end of the first quarter of 2009.

Alcatel-Lucent will enable CMPak to increase its network capacity and coverage, bringing enhanced mobile services to a greater number of people in the region and improving the end-user experience. Alcatel-Lucent will have the full responsibility for building the network, providing design, deployment and integration services. The company will also provide project management and maintenance services to help CMPak lower its network operational costs.

“This contract reinforces the existing strategic partnership between CMPak, China Mobile and Alcatel-Lucent,” said Qian Li, CEO of CMPak, “Alcatel-Lucent will help us implement our business plans and ensure we can rely on industry-proven mobile technologies in Pakistan for now and the future.”

Alcatel-Lucent, through its flagship company in China Alcatel-Lucent Shanghai Bell will supply CMPak with its industry-leading multi-standard GSM/EDGE radio access solution including its latest Base Station Controller platform and TWIN transceivers, along with microwave transport solutions for enhancing interconnection among base stations and providing mobile traffic backhauling capabilities. Alcatel-Lucent will also provide a comprehensive suite of network integration services such as network optimization, system support and general project management, to enable CMPak to introduce new technologies and services in the future.

“We are honored to be chosen by China Mobile and CMPak to help expand its business outside of China,” said Olivia Qiu, President of Alcatel-Lucent Shanghai Bell. “The contract highlights the strong relationship between the companies, and we look forward to leveraging our global services capabilities to help CMPak meet its business goals.”

Alcatel-Lucent is a leading player in the GSM/EDGE global market with more than 185 customers in over 90 countries. Alcatel-Lucent is also a world leader in the design, deployment, management and integration of networks.

About CMPak

China Mobile Pakistan (CMPak) is a 100% subsidiary of China Mobile. The pioneering overseas set up of China Mobile came through acquisition of a license from Millicom to operate a GSM network in Pakistan. So far CMPak has invested more than USD 700 million in the telecom sector in Pakistan and an additional USD 800 million will be invested till the end of year 2008. With ambitious plans to cater to the fast growing Pakistani market and to meet the ever demanding Pakistani customer, it will be offering unprecedented coverage, voice and data services as well as a wide range of tariff options to choose from. CMPak's edge comes from the experience and expertise of running the world's largest telecom service and the commitment they make to setting quality and customer relations standards. CMPak is geared to offer neatly packaged VAS products that will benefit the individuals, corporates as well as small businesses. Led by a team of professionals from the field of cellular communication, CMPak is determined to make its mark in the Pakistani market and to change the way people communicate.

About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

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