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# **MARCH 2009 TRAFFIC**

# **Passenger**

- Traffic down 9.4% with capacity reduced by 2.9%
- ▶ Load factor down 5.5 points to 75.5%

# Cargo

Further decline in cargo traffic

### Passenger business

As previously indicated, March 2009 saw a further marked deterioration in the operating environment. Despite an almost 3% reduction in capacity, traffic declined by 9.4%, affecting all the networks. This decline was accompanied by a significant deterioration in unit revenues. The load factor was down by 5.5 points to 75.5%. The group carried 5.6 million passengers (-9.8%).

- On the Americas network, traffic fell 6.9% with a 1.6% reduction in capacity. The load factor remained high at 80.7% but this nevertheless amounted to a 4.6 point decline.
- On the Asia network, capacity was strongly reduced (-6.4%) but traffic fell by 10.7%. The load factor therefore declined by 3.9 points, albeit remaining at the high level of 82.7%.
- Traffic on the Africa and Middle East network dropped 5.6% while capacity was virtually stable (-0.1%). The load factor stood at 74.1% (-4.3 points).
- As in February, traffic on the Caribbean and Indian Ocean network was impacted by strike action in the French Antilles, recording a drop of 16.9%. Capacity was reduced by 6.0%. The load factor declined by 9.8 points to 75.2%.
- Conditions on the European network remain tough. Traffic fell by 9.8% while capacity was down by 1.0%, leading to a 6.1 point drop in the load factor to 62.9%.

#### Cargo business

Since January 1st 2009, the group has consolidated the cargo business of Martinair, the latter's main activity. Including Martinair, traffic rose 1.3% for capacity up 12.3%. The load factor therefore declined by 6.8 points to 62.5%. Excluding Martinair, March 2009 traffic and capacity fell by 19.2% and 8.9% respectively, leading to a 7.8 point deterioration in the load factor to 61.4%.

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### **STATISTICS**

Passenger activity (in millions)

| Tubbenger donvity (iii million  | March  |        |           | Year to date |         |           |
|---------------------------------|--------|--------|-----------|--------------|---------|-----------|
| Total Group                     | 2009   | 2008   | Variation | 2008-09      | 2007-08 | Variation |
| Passengers carried (000s)       | 5,653  | 6,265  | (9.8%)    | 73,844       | 74,795  | (1.3%)    |
| Revenue pax-kilometers (RPK)    | 16,017 | 17,679 | (9.4%)    | 208,838      | 207,227 | 0.8%      |
| Available seat-kilometers (ASK) | 21,205 | 21,828 | (2.9%)    | 261,954      | 256,314 | 2.2%      |
| Load factor (%)                 | 75.5%  | 81.0%  | (5.5)     | 79.7%        | 80.8%   | (1.1)     |
| Europe (including France)       | · ·    |        | ·         |              |         |           |
| Passengers carried (000s)       | 3,848  | 4,277  | (10.0%)   | 50,441       | 51,701  | (2.4%)    |
| Revenue pax-kilometers (RPK)    | 2,989  | 3,316  | (9.8%)    | 40,245       | 40,868  | (1.5%)    |
| Available seat-kilometers (ASK) | 4,756  | 4,806  | (1.0%)    | 58,029       | 57,958  | 0.1%      |
| Load factor (%)                 | 62.9%  | 69.0%  | (6.1)     | 69.4%        | 70.5%   | (1.2)     |
| Americas                        | · ·    |        | ·         |              |         |           |
| Passengers carried (000s)       | 673    | 720    | (6.6%)    | 9,351        | 9,145   | 2.3%      |
| Revenue pax-kilometers (RPK)    | 5,074  | 5,448  | (6.9%)    | 69,968       | 68,151  | 2.7%      |
| Available seat-kilometers (ASK) | 6,285  | 6,386  | (1.6%)    | 83,536       | 80,379  | 3.9%      |
| Load factor (%)                 | 80.7%  | 85.3%  | (4.6)     | 83.8%        | 84.8%   | (1.0)     |
| Asia / Pacific                  |        |        |           |              |         |           |
| Passengers carried (000s)       | 443    | 498    | (11.1%)   | 5,574        | 5,565   | 0.2%      |
| Revenue pax-kilometers (RPK)    | 3,792  | 4,246  | (10.7%)   | 48,070       | 47,806  | 0.6%      |
| Available seat-kilometers (ASK) | 4,585  | 4,900  | (6.4%)    | 56,865       | 55,312  | 2.8%      |
| Load factor (%)                 | 82.7%  | 86.6%  | (3.9)     | 84.5%        | 86.4%   | (1.9)     |
| Africa / Middle East            |        |        |           |              |         |           |
| Passengers carried (000s)       | 440    | 461    | (4.5%)    | 5,462        | 5,318   | 2.7%      |
| Revenue pax-kilometers,(RPK)    | 2,333  | 2,471  | (5.6%)    | 28,831       | 28,191  | 2.3%      |
| Available seat-kilometers,(ASK) | 3,150  | 3,151  | (0.1%)    | 36,432       | 35,811  | 1.7%      |
| Load factor (%)                 | 74.1%  | 78.4%  | (4.3)     | 79.1%        | 78.7%   | 0.4       |
| Caribbean / Indian,Ocean        |        |        |           |              |         |           |
| Passengers carried (000s)       | 250    | 309    | (19.1%)   | 3,017        | 3,065   | (1.6%)    |
| Revenue pax-kilometers (RPK)    | 1,828  | 2,199  | (16.9%)   | 21,725       | 22,211  | (2.2%)    |
| Available seat-kilometers (ASK) | 2,430  | 2,585  | (6.0%)    | 27,092       | 26,854  | 0.9%      |
| Load factor (%)                 | 75.2%  | 85.1%  | (9.8)     | 80.2%        | 82.7%   | (2.5)     |

Cargo activity (in millions)

|                           |       | March |           |         | Year to date |           |  |
|---------------------------|-------|-------|-----------|---------|--------------|-----------|--|
| Total Group               | 2009  | 2008  | Variation | 2008-09 | 2007-08      | Variation |  |
| Revenue tonne-km (RTK)    | 998   | 985   | 1.3%      | 10,840  | 11,365       | (4.6%)    |  |
| Available tonne-km (ATK)  | 1,598 | 1,423 | 12.3%     | 17,247  | 16,842       | 2.4%      |  |
| Load factor (%)           | 62.5% | 69.2% | (6.8)     | 62.9%   | 67.5%        | (4.6)     |  |
| Europe (including France) |       |       |           |         |              |           |  |
| Revenue tonne-km (RTK)    | 7     | 8     | (21.5%)   | 77      | 90           | (15.2%)   |  |
| Available tonne-km (ATK)  | 41    | 48    | (13.9%)   | 523     | 563          | (7.1%)    |  |
| Load factor (%)           | 15.8% | 17.4% | (1.5)     | 14.7%   | 16.1%        | (1.4)     |  |
| Americas                  | •     | •     |           |         | •            | •         |  |
| Revenue tonne-km (RTK)    | 379   | 328   | 15.5%     | 3,794   | 3,709        | 2.3%      |  |
| Available tonne-km (ATK)  | 589   | 461   | 27.8%     | 5,973   | 5,524        | 8.1%      |  |
| Load factor (%)           | 64.3% | 71.1% | (6.9)     | 63.5%   | 67.1%        | (3.6)     |  |
| Asia / Pacific            | ·     |       |           |         |              |           |  |
| Revenue tonne-km (RTK)    | 409   | 478   | (14.6%)   | 5,059   | 5,726        | (11.6%)   |  |
| Available tonne-km (ATK)  | 608   | 630   | (3.5%)    | 7,346   | 7,652        | (4.0%)    |  |
| Load factor (%)           | 67.2% | 75.9% | (8.7)     | 68.9%   | 74.8%        | (6.0)     |  |
| Africa / Middle East      | •     | •     |           |         | •            | •         |  |
| Revenue tonne-km (RTK)    | 156   | 118   | 32.1%     | 1,374   | 1,286        | 6.8%      |  |
| Available tonne-km (ATK)  | 249   | 184   | 35.6%     | 2,277   | 2,056        | 10.7%     |  |
| Load factor (%)           | 62.7% | 64.4% | (1.6)     | 60.3%   | 62.6%        | (2.2)     |  |
| Caribbean / Indian Ocean  |       |       |           |         |              | •         |  |
| Revenue tonne-km (RTK)    | 48    | 52    | (7.9%)    | 536     | 553          | (3.0%)    |  |
| Available tonne-km (ATK)  | 110   | 100   | 10.3%     | 1,128   | 1,047        | 7.8%      |  |
| Load factor (%)           | 43.8% | 52.4% | (8.6)     | 47.6%   | 52.8%        | (5.3)     |  |

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