

## Alcatel-Lucent appoints new HP strategic alliance leader

Paris, June 23 - Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced the appointment of Christel Heydemann, as Strategic Alliance Vice President for HP reporting to Tom Burns, President of Alcatel-Lucent Enterprise Product Group. She will be based in California.

Last week, HP and Alcatel-Lucent announced that they have signed a relationship agreement establishing both parties' intent to form a 10-year global alliance to bring new end-to-end integrated telecom and IT solutions to the market.

In her role, Christel Heydemann will be responsible for leading, developing and enhancing Alcatel-Lucent's strategic relationship with HP. Her focus will be on the go-to-market activities, the development of end-to-end solutions combining Alcatel-Lucent and HP portfolios and the alignment of Alcatel-Lucent products and services with HP products and services. She will also put in place the governance structure to monitor the success of the alliance.

"Christel's new role is major as the alliance with HP will be instrumental to the success of Alcatel-Lucent co-sourcing strategy. I am confident that she will drive this relationship with HP forward to deliver the greatest benefits expected by our customers and our two companies," said Ben Verwaayen, Alcatel-Lucent chief executive officer.

Christel Heydemann was until today the leader of the Sales Account Management in Alcatel-Lucent France. Prior that she has been holding various managerial positions such as key account manager for SFR and Orange among others. She joined Alcatel-Lucent, in 1999, in the Project finance team of the Chief Financial Office. She began her career as Analyst at the Boston Consulting Group in Paris. She is a graduate of Ecole Polytechnique and the Ecole Nationale des Ponts et Chaussées.

### About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

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