



Press release

# China Mobile selects Alcatel-Lucent and Datang Mobile to deploy its phase III TD-SCDMA networks in 11 provinces

Paris, July 21, 2009 - Alcatel-Lucent (Euronext and NYSE: ALU), through its Chinese flagship company Alcatel-Lucent Shanghai Bell, and Datang Mobile today announced that their consortium has been selected by China Mobile for deployment of its phase III TD-SCDMA mobile networks in 11 provinces. With this win, the consortium expands its market footprint and maintains its leadership position in the TD-SCDMA market, achieving overall market presence in 16 out of 31 provincial markets in China.

Building on their successful network roll out in previous phases, Alcatel-Lucent and Datang Mobile will expand their TD-SCDMA footprints into 11 provinces namely Guangdong, Shandong, Jiangsu, Zhejiang, Shanxi, Anhui, Liaoning, Gansu, Ningxia, Xinjiang, Guizhou. Notably, the consortium secured prominent market positions in Guangdong, Shandong, Jiangsu, Zhejiang, the four provinces with the highest gross domestic product (GDP) and network growth potential in China.

"In order to improve customer satisfaction, Datang Mobile has made large efforts around the TD-SCDMA technology and products both through continuing innovation and development in this space as well as leveraging the live network experience", said Xie Yongbin, President of Datang Mobile. "We believe that Datang Mobile and Alcatel-Lucent Shanghai Bell will enhance their strategic partnership and continue the win-win cooperation in the future development of TD-SCDMA".

"Joining hands with Datang Mobile, Alcatel-Lucent Shanghai Bell will support China Mobile in providing its millions of subscribers with advanced 3G services and applications", said Olivia Qiu, President of Alcatel-Lucent Shanghai Bell and of Alcatel-Lucent's activities in East Asia.

In December 2008, Alcatel-Lucent Shanghai Bell and Datang Mobile provided their industry-leading TD-SCDMA solutions for 11 of the 28 cities covered by China Mobile's phase II TD-SCDMA network, including Nanjing, Hangzhou, Ningbo, Changchun, Hefei, Guiyang, Kunming, Xi'an, Lanzhou, Yinchuan and Urumqi, all provincial capitals with the exception of Ningbo. Since 2004, Alcatel-Lucent Shanghai Bell and Datang Mobile have engaged in a strategic partnership to develop TD-SCDMA solutions in China and have been working together to secure commercial opportunities in China and abroad.

Alcatel-Lucent is one of China's top three suppliers for 3G - being present in all three technologies (CDMA EV-DO, TD-SCDMA, and WCDMA). At the end of April, Alcatel-Lucent signed two <u>framework agreements</u> valued at USD 1.7 billion with China Mobile and China Telecom for the year of 2009 while Alcatel-Lucent is also supplying <u>China Unicom</u> with 3G network solutions in 14 provinces.

## About China Mobile

Officially established on April 20th, 2000, China Mobile Communications Corporation ("China Mobile" for short) has a registered capital of 51.8 billion RMB yuan and assets of over 700 billion RMB yuan. It fully holds the equity of China Mobile (HK) Group Limited. China Mobile Limited, of which China Mobile (HK) Group Limited is the major shareholder, set wholly-owned subsidiaries in 31 provinces (autonomous regions and municipalities directly under the central government) in China and went public in Hong Kong and New York Stock Exchanges. Currently, in terms of its market value, China Mobile Limited is the largest among all the overseas listed Chinese companies and among all the telecom

### **About Datang Mobile**

Datang Mobile Communications Equipment Co., Ltd ( Datang Mobile ) registered and established in Beijing on February 8, 2002, is one of the core members of Datang Telecom Technology and Industry Group. Taking its excellent innovation and long-term accumulation, Datang Mobile is dedicated to the research and development of TD-SCDMA, a home grown international 3G standard. With the operation principle of 'joint development, virtual manufacture and entrusted operation', and on the basis of its self-own core intellectual property right and the whole series products including infrastructure and terminal, Datang Mobile is committed to providing the total solution for the customers in the area of public and private communication networks. Datang Mobile has been dedicated itself to becoming the leading company in the mobile communications field in China and all over the world through steady operation and fast growth by taking two resource advantages: technology innovation and industry capacity. Datang Mobile consolidated the best resources in research and development of mobile communications technology and the industrialization from China Academy of Telecommunications Technology (CATT). For more, please refer to Datang mobile website: <a href="http://www.datangmobile.cn/">http://www.datangmobile.cn/</a>

#### **About Alcatel-Lucent**

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <a href="http://www.alcatel-lucent.com">http://www.alcatel-lucent.com</a>

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