

## China Mobile deploys Alcatel-Lucent's GPON solution in the provinces of Anhui and Guangdong

Paris, July 21, 2009 – Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced that it has been selected as China Mobile's sole supplier for the deployment of a fiber-to-the-home (FTTH) network in 10 cities across the provinces of Guangdong and Anhui. Guangdong Mobile and Anhui Mobile will build on Alcatel-Lucent's gigabit passive optical networking (GPON) solution to cost-effectively deliver high-revenue, user-centric broadband services over distances of up to 20km. The contracts were secured through Alcatel-Lucent Shanghai Bell, Alcatel-Lucent's Chinese flagship company.

Alcatel-Lucent will deploy its 7342 Intelligent Services Access Manager Fiber-to-the-User (ISAM FTTU) platform, the company's flagship GPON solution for the delivery of ultra-high-speed services to residential and business users. The product was recently awarded the Post & Telecom Publishing Company's "Jury Recommended Solution" by a group of chief engineers from Chinese operators. Alcatel-Lucent's GPON platform is complemented by the 5520 Access Management System (AMS) - Alcatel-Lucent's next-generation element management system that covers the entire ISAM product portfolio, encompassing DSL as well as fiber access.

"Alcatel-lucent has been a long-term partner for China Mobile in various areas, especially in DSL," said Olivia Qiu, president of Alcatel-Lucent Shanghai Bell and of Alcatel-Lucent's activities in East Asia. "China Mobile's selection of our GPON solution further confirms Alcatel-lucent's leading position in broadband access both in China and worldwide. The agreements also consolidate our cooperation with Anhui Mobile and Guangdong Mobile," she added.

Alcatel-Lucent is the worldwide leader in the fixed broadband access market, supporting the largest mass deployments of video, voice and data services. Today, one out of three fixed broadband subscribers around the world is served through an access network provided by Alcatel-Lucent. Alcatel-Lucent is currently involved in over 95 FTTH projects worldwide, over 80 of which are with GPON. Leading service providers such as Verizon, France Telecom, Portugal Telecom and Hong Kong Broadband Limited have adopted Alcatel-Lucent's GPON solution. Additionally, Alcatel-Lucent's GPON has been deployed by a considerable number of utility companies as well as municipalities and regions around the world.

### About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions that deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>.

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