

## Vietnam's VTN selects Alcatel-Lucent's IP and optical solutions for network transformation

Paris, August 25, 2009 - Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced it has signed two contracts with Vietnam Telecom National (VTN), a wholly-owned subsidiary of Vietnam Posts & Telecommunications Corporation Group (VNPT), to help the operator transform its network. Alcatel-Lucent will provide its IP and optical solutions enabling VTN to meet the increased capacity requirements driven by new service demands.

"The backbone network is critical as we proceed with our IP transformation," said Mr. Duong Van Trieu, director of VTN. "Alcatel-Lucent's portfolio offers unmatched performance and advanced service-oriented features, making it the ideal choice as we roll out a new generation services."

"Leveraging Alcatel-Lucent's technologies, we optimize traffic transmission and allocate capacity dynamically, when and where the economics proves in, without any service interruption," Van Trieu added.

Alcatel-Lucent will provide its industry-leading IP/MPLS solutions, including the [7750 Service Router \(SR\)](#) and the [5620 Service Aware Manager \(SAM\)](#). Alcatel-Lucent's flexible and reliable IP/MPLS infrastructure will provide VTN with massive scalability, bandwidth on demand as well as increased service level guarantees.

Leveraging its packet optical transport and [Zero Touch Photonics](#) offering, Alcatel-Lucent will also supply its [1850 Transport Service Switch](#) (1850 TSS) and [1830 Photonic Service Switch](#) (1830 PSS). Operating at 40 Gbps, the solution will allow VTN to respond to end-user needs faster and more efficiently while minimizing capital and operational expenditures. The solution provides VTN with a versatile and easy-to-operate infrastructure for provisioning services on-demand and for raising the service quality benchmark. With this deployment, the first of its kind in the region, VTN can benefit from the combination of flexibility, automation, fast time-to-service and bandwidth efficiency.

"With operations in Vietnam since 1993, Alcatel-Lucent has played an integral role with customers like VNPT/VTN, in helping them develop and evolve their networks," said Sean Dolan, president of Alcatel-Lucent's activities in Asia-Pacific "Our scalable solution offers service providers like VNPT/VTN much greater network reliability and agility to aggregate and backhaul traffic loads, thus minimizing our customers' total cost of network ownership."

### About VTN

Founded on March 31, 1990, Vietnam Telecoms National (VTN) is an exclusive state-owned subsidiary of Vietnam Post and Telecommunication Group (VNPT). For more than a decade, VTN is one of the leading telecommunication operators in Vietnam, with modern transmission networks, SDH/DWDM with backbone system capacity up to 140Gb/s and a Next Generation Network (NGN).

### About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

**Alcatel-Lucent Press Contacts**

Régine Coqueran-Gelin  
Laurent Dunoyer de Segonzac

Tel: + 33 (0)1 40 76 49 24 [regine.coqueran@alcatel-lucent.com](mailto:regine.coqueran@alcatel-lucent.com)  
Tel: +33 (0)1 40 76 15 04 [laurent.dunoyer\\_de\\_segonzac@alcatel-lucent.com](mailto:laurent.dunoyer_de_segonzac@alcatel-lucent.com)

**Alcatel-Lucent Investor Relations**

Rémi Thomas  
Tom Bevilacqua  
Tony Lucido  
Don Sweeney

Tel: + 33 (0)1 40 76 50 61 [remi.thomas@alcatel-lucent.com](mailto:remi.thomas@alcatel-lucent.com)  
Tel: + 1908-582-7998 [bevilacqua@alcatel-lucent.com](mailto:bevilacqua@alcatel-lucent.com)  
Tel: + 33 (0)1 40 76 49 80 [alucido@alcatel-lucent.com](mailto:alucido@alcatel-lucent.com)  
Tel: + 1 908 582 6153 [dsweeney@alcatel-lucent.com](mailto:dsweeney@alcatel-lucent.com)