

Alcatel-Lucent introduces new IP routers to extend advanced mobile, business and residential services to smaller markets

New smaller scale platforms allow service providers to extend advantages of Service Routing to furthest reaches of IP network edge at a more economical price point

Paris, October 28, 2009 - Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced the introduction of two new IP routers designed to give service providers an economically viable alternative for offering smaller communities the same advanced mobile, residential and business services currently delivered in larger metropolitan areas. The new products, which will expand the addressable market of Alcatel-Lucent's industry-leading Service Router portfolio, will extend the benefits of service routing further out into the network and also enable mission-critical verticals such as utilities, transportation, healthcare, public safety, and financial institutions to confidently transform their networks to all-IP with a solution scaled to their needs.

Alcatel-Lucent is extending its 7750 Service Router (SR) family with the introduction of two new routers, the 7750 SR-c12 and 7750 SR-c4. Both products are fully featured multiservice routers offering the same rich suite of applications for which the Service Router is known, but in a smaller form-factor. The products are scaled to meet the requirements of smaller 'points of presence' in large service provider networks, and to address IP/MPLS network requirements for smaller-scale service providers and mission critical verticals. The Alcatel-Lucent 7750 SR-c12 and 7750 SR-c4 are powered by the FP2 chipset, Alcatel-Lucent's break through silicon which delivers sophisticated and optimized network processing and traffic management at speeds up to 100Gb/s. Both also run under the same operating system as the entire Service Router family for seamless interworking, consistent service delivery and simplified operations.

"With these additions, Alcatel-Lucent is effectively extending a proven, feature-rich platform to address new market opportunities where they need the capacity and capability, but at more cost-effective price points," said Glen Hunt, principal analyst, Carrier Infrastructure, Current Analysis. "The elegant integration with the existing portfolio - especially with a single operating system from end-to-end - makes it attractive to operators who are looking to deliver full featured, high performance services from their smaller or more remote points of presence in order to drive new revenues. This is the next logical evolution of the portfolio, and these platforms are powerful additions to the 7750 SR family."

As the newest members of the Service Router family, the Alcatel-Lucent 7750 SR-c12 and 7750 SR-c4 become key components of Alcatel-Lucent's High Leverage Network™ architecture - a fully converged, scalable, next-generation, all-IP multiservice infrastructure that enables operators to deliver traffic more reliably, efficiently and at the lowest cost, while also leveraging the network to generate revenue from sophisticated managed services and applications.

"Alcatel-Lucent continues to build out and strengthen its IP portfolio with innovations such as the recently introduced 100GE interface, targeted at massive bandwidth requirements, and now with our new high performance platforms dimensioned for smaller points of presence," said Basil Alwan, president of Alcatel-Lucent's IP activities. "Not only do the new Service Routers deliver outstanding flexibility in their ability to deliver a full range of Ethernet port speeds from 10Mb/s to 10Gb/s, but they're also well suited to programs designed to extend broadband connectivity, which is a driver for economic development in all regions."

The new Alcatel-Lucent Service Routers deliver up to 90 Gb/s of forwarding capacity and can support edge routing interfaces speeds of up to 10GigE with sophisticated Quality of Service (QoS), a highly scalable control plane, and native IPv6 support in hardware. They offer proven high availability features including non-stop routing, non-stop services, Multi-Chassis-LAG, Multi-link PPP and pseudowire redundancy, and support a wide range of both legacy and Ethernet interface types. Both platforms also run under the Alcatel-Lucent Service Router Operating System (SROS), a single, feature rich operating system which runs across all service router platforms, and the Alcatel-Lucent 5620 Service Aware Manager (SAM) providing integrated element, network, and service management to enable seamless operations, administration and management (OAM) and simplified, consistent services delivery. [For more information, click here](#)

Over 280 service providers in more than 100 countries around the world have selected the Alcatel-Lucent IP/MPLS portfolio as key elements of their IP transformation. According to Ovum, Alcatel-Lucent holds the #2 position in the IP/MPLS Edge market segment.

About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

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