RENAULT

PRESS RELEASE

October 29, 2009

Quarterly information, September 30, 2009

- **Group revenues declined 11.3%[1] year-on-year in third-quarter 2009, more moderately than in the first quarter (-30.8%[1]) and the second quarter (-16.9%[1]).**
- **The Group reported a 0.8% increase in world PC + LCV sales for the quarter. In the Europe Region, Group PC + LCV market share was up 0.7 points, as registrations increased 9.1% in a PC + LCV market that rose slightly by 1.3%. However, Group registrations fell 10.5% in the rest of the world.**
- **Renault benefited from successful 2009 launches, notably the Mégane family, including New Scénic and Grand Scénic, and the SM3 in South Korea.**
- **The positive trend in operational performance observed in the second quarter is confirmed.**
- **Renault is on track to meet its objective for 2009: to generate positive free cash flow. It is also forecasting increased market share in Europe.**

The Group reported revenues of 8,102 million euros in third-quarter 2009. This figure was down 11.3%[1] year-on-year, less than the decreases of 30.8%[1] and 16.9%[1] reported in the first and second quarters, respectively. Excluding currency effects, this decrease is reduced to 8.2%.

Order take in the third quarter continued the positive trend of previous quarters and fourth-quarter production is expected to be more than 50% higher than the same period of 2008. The Group is now well positioned to meet its objective of a reduction of around one billion euros in stock for the year as a whole.

Quarterly revenues by activity

In third-quarter 2009, in a market bolstered by tax incentives, the Group benefited fully from the successful first-half launches, notably New Mégane, New Scénic and Grand Scénic, and Clio III phase 2. The product offensive continued with the SM3 renewal in South Korea.

[1] On a consistent basis

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Automobile revenues came to 7,664 million euros in the third quarter, down 11.2% on third-quarter 2008 on a like-for-like basis. Excluding currency effects, this decrease was reduced to 8.0%. Of this decline, 5.3 points stemmed from the fall in revenues with Renault partners and 3.5 points from a negative product-mix effect caused by strong growth in small car segments in Europe, even though the volume effect made a positive 0.8-point contribution. This contribution breaks down into a positive 2.9-point contribution in Europe and a negative 2.1-point contribution outside Europe.

- In Europe, in a PC + LCV market that rose by a slight 1.3%, the Group took full advantage of new product launches and deliveries of orders taken following the implementation of scrappage incentives. It reported a 9.1% increase in registrations and a 0.7-point increase in PC + LCV market share vs. third-quarter 2008.
  Mégane family sales rose 32% year-on-year in Europe during the quarter, in a segment that increased just 4%. In France, Scénic and Grand Scénic confirmed their leadership in the compact MPV segment for the fourth consecutive month.
  During this period, the Renault brand reported its first increase (2%) since the onset of the crisis, and Dacia registrations continued to surge, growing 88%. This positive volume effect nevertheless failed to offset the fall in the product mix resulting from the scrappage incentives. Europe's contribution to revenues also deteriorated owing to negative effects on currencies such as sterling and the Polish zloty.
  In all, Europe made a 1.3-point contribution to the fall in revenues.

- Activity outside Europe contributed 4.6 points to the drop in revenues. Overall, the negative volume effect in the Americas, Euromed and Eurasia Regions was heightened by currency effects, particularly with the Korean won, Argentine peso and Russian ruble. Asia-Africa put in the best performance of the quarter, with sales up 7.3% as a result of the new SM3 launch in a South Korean market buoyed by scrappage incentives.

- Other activities (sales of built-up vehicles and powertrain components to Renault partners) made a 5.3-point contribution to the decrease in Automobile revenues. Sales of light commercial vehicles to partners continued to suffer from the contraction of the European LCV market, following the negative trend observed in the first and second quarters.

Sales Financing made a 438-million-euro contribution to Renault group revenues in third-quarter 2009, down 12.7% on a like-for-like basis on third-quarter 2008, due mainly to a 12.2% reduction in average loans outstanding.

Overview of the financial situation in third-quarter 2009

In a financial environment that was more open than early in the year, the Renault group was active on capital markets in the third quarter. RCI Banque made its third bond issue of the year, for 750 million euros with a two-year maturity and a 4% coupon. Renault SA also tapped the market in October 2009, with a five-year bond issue of 750 million euros with a 6% coupon.
At 30 September 30, 2009:

- Automobile had 4.2 billion euros in undrawn confirmed credit lines with top-rated banking institutions;
- RCI Banque had available securities (undrawn confirmed credit lines, European Central Bank eligible assets, cash and cash equivalents) of 6.6 billion euros, covering nearly three times the total outstandings of commercial paper and certificates of deposit (compared with two times at end-June 2009).

2009 outlook

Renault is on track to meet its objective for 2009: to generate positive free cash flow. It is also forecasting increased market share in Europe.

PRESS RELEASE

Renault group consolidated revenues

In € millions	*2008**	*2009*	*2009/2008* change*
1st quarter			
Automobile	9,727	6,634	-31.8%
Sales Financing	506	446	-11. 9%
Total	**10,233**	**7,080**	**-30.8%**
2nd quarter			
Automobile	10,191	8,467	-16.9%
Sales Financing	537	444	-17.3%
Total	**10,728**	**8,911**	**-16.9%**
3rd quarter			
Automobile	8,633	7,664	- 11.2%
Sales Financing	502	438	- 12.7%
Total	**9,135**	**8,102**	**- 11.3%**
9 months			
Automobile	28,551	22,765	-20.3%
Sales Financing	1,545	1,328	-14.0%
Total	**30,096**	**24,093**	**-19.9%**

*** 2008 revenues restated on a basis consistent with 2009**

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