

Agreement between Cegid and Broke Systèmes



Outsourcing of "logistics and equipment preparation"

Cegid, **developer of management software**, pursues its strategy of refocusing on its core areas of expertise.

Through a partnership agreement dated November 16, 2009 Cegid has delegated its "logistics and equipment preparation" activity to Broke Systèmes, a specialist in this business, and already one of Cegid's partners. Cegid customers who upgrade their IT configuration currently use Broke Systèmes for the management of their used equipment.

Through this agreement, and in the context of declining equipment sales, Cegid will be able to convert more costs into variable costs. The 21 Cegid employees dedicated to this business will transfer to Broke Systèmes.

This transaction follows Cegid's October 30 sale of its vertical solutions business for the construction industry. It will enable Cegid to focus on those areas of functional and industry-specific expertise in which its market positioning is strong (accounting and fixed asset management, taxes, financial reporting and management, HR/payroll management, retail, manufacturing, hospitality, services, wholesale, CPAs, public sector).

About Cegid

The leading developer of management software in France with annual sales of €248 million in 2008, Cegid counts more than 2,000 employees and 350,000 users in France and abroad. With branch offices in Paris, New York, Barcelona, Madrid, Milan, London, Casablanca, Shenzhen, Tokyo and Singapore, Cegid also relies on distribution agreements throughout the world in order to support its customers in their international growth.

Creator of solutions dedicated to enterprise performance and growth, Cegid has built its know-how on "business-specific" (retail, manufacturing, hospitality, services, wholesale, CPAs, public sector) and "functional" expertise (accounting and fixed asset management, taxes, financial management and reporting, and HR/payroll management). Cegid's products are tailored to businesses and public institutions of all sizes and are also available in "On Demand" (SaaS) mode.

With technologies that integrate naturally and meet users' industry-specific requirements, Cegid opens a new dimension in information technology: the creation of value for enterprises and those contributing to their growth.

Cegid is a member and President of the French software developers association (AFDEL).

About Broke Systèmes

Specialist in IT logistics since 2001, Broke Systèmes integrates, stores, deploys and recycles IT equipment and manages electronic waste through reverse logistics for major market participants (manufacturers, leasing companies, retailers, IT consultants, etc.).

Broke Systèmes is in the process of obtaining ISO 14001 certification. The company has 11 employees and posted sales of €1.35 million in 2008.

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Financial communication Cegid Group

52 quai Paul Sédallian
69279 Lyon Cedex 09
Tel : +33 (0)4 26 29 50 20
dirfin@cegid.fr
www.cegid.com

Stock market: Euronext Paris Compartment C
ISIN stock code: FR0000124703
Reuters: CEGI.PA
Bloomberg: CGD FP
ICB: 9537 Software
Small 90, Mid and Small 190, ITCAC and SBF 250