STATE CORPORATION "RUSSIAN TECHNOLOGIES"



Press release

## State Corporation Rostechnologii and Alcatel-Lucent to form joint venture to produce high-tech telecommunications products in Russia

**Paris - Moscow, November 27, 2009** - Russian State Corporation Rostechnologii (SC Rostechnologii) and Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced that they plan to form a joint venture (JV) -- called Alcatel-Lucent RT -- to design, produce and promote IP-based high-tech telecommunications equipment in Russia and in the Commonwealth of Independent States (CIS).

Under the agreement, the joint venture, led by Ivan Makharine as General Director, will be incorporated between subsidiaries of the two groups, operate from Moscow, and begin operations in the first quarter of 2010. It will offer advanced telecommunications solutions to the fast growing service provider and enterprise market segments in the region. The joint venture will develop, produce and deliver solutions that address the high reliability and security requirements defined by Russian and other regional governmental bodies. Production is planned to be centered in existing manufacturing facilities of SC Rostechnologii.

"Setting up the joint venture focused on manufacturing and promotion of advanced telecommunications products reflects the policies of our corporation supported by the Russian government and aimed at developing high-tech production and science-intensive industries," said S.V. Chemezov, General Director, SC Rostechnologii. "We value the cooperation with this reliable and respected partner, Alcatel-Lucent because of its ability to deliver innovative solutions that it sustains through Bell Labs, its world-renowned research arm. By investing resources in state-of-the-art future-proof technologies, we can help to strengthen Russia's telecommunications industry."

"This partnership is a further step in our transformation strategy and strengthens our ability to promote Alcatel-Lucent's solutions in Russian and CIS region. It also leverages the considerable knowledge and experience of our partner, SC Rostechnologii, in pursuit of our joint interests," said Luis Martinez-Amago, Head of Alcatel-Lucent business in CIS, Central and Southern Europe. "By building on the inherent strengths of each partner, we are able to supply our customers in Russia and CIS with best-in-class, innovative products that are specifically designed to support their go-to-market strategies."

The initial joint venture product portfolio will include the Alcatel-Lucent IP LAN switches and routers, the Alcatel-Lucent IP/MPLS based Service Routers and Service Switches for service provider networks and for geographically distributed corporate networks, IT security hardware and software solutions, as well as Alcatel-Lucent IP PBXs. The level of localization will depend on administrative requirements and economic feasibility.

## About SC Rostechnologii

SC Rostechnologii was set up on November 23, 2007 by Federal Law of the Russian Federation. Its objective is to facilitate development, manufacturing and export of high-tech products by supporting - in the local and international markets - Russian organizations, developers and manufacturers of high-tech products, as well as by attracting foreign investments to various local industries.

## About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted partner of service providers, enterprises and governments worldwide, providing solutions that to deliver voice, data and video communication services to endusers. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 16.98 billion in 2008 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: http://www.alcatel-lucent.com

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