

## GRUPE BENE TEAU

The Bénéteau Group is able to confirm its target for 17% sales growth in view of orders at the end of December.

On the **Boat business**, orders at the end of December represent more than 60% of the total sales expected for the full year. This performance is in line with a forecast for this business to grow by 15% during the current season.

On the same date, the **Leisure Home business** posted growth in its order book of over 10%, which is consistent with the 8% growth forecast for the whole year.

For their part, the developing business lines (large powerboats and residential homes) are being deployed as planned.

In light of these favorable developments, the Group is set to achieve €771 million in consolidated sales for the current season and meet its target for 17% growth.

First-quarter sales, which represent less than 15% of full-year sales, are traditionally not particularly significant in terms of the development of the Group's business. This is even more relevant at the start of this year, marked by a strong upturn in commercial activity across all its sectors.

**€'000,000**

|                       | 2009 first quarter | 2008 first quarter | Change % | 2010 forecast | % change in relation to 2009 |
|-----------------------|--------------------|--------------------|----------|---------------|------------------------------|
| Boats                 | 68.4               | 68.5               | -0.2%    | 568.0         | + 15%                        |
| Leisure homes         | 19.4               | 17.7               | + 9,4%   | 178.0         | + 8%                         |
| Developing activities | 0.0                | 0.0                | nc       | 25.0          | nc                           |
| Consolidated sales    | 87.7               | 86.3               | + 1,7%   | 771.0         | + 17%                        |





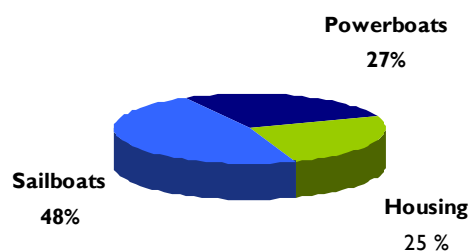
## ABOUT THE BENETEAU GROUP

The world's number-one sailboat builder, the Bénéteau Group is continuing to develop its business on the powerboat market. It is extending its range to units over 15 meters and is one of the leading players in Europe.

On both sail and powerboats, the Bénéteau, Jeanneau, Lagoon and Prestige brands offer more than 100 models ranging from 20 to 60 feet. The Group has one of the most prestigious signatures for the custom construction of high-end yachts: CNB. It is establishing itself on the segment for powerboats over 15 meters with Monte Carlo Yachts.

The Group is also a major player on the European leisure home market and is developing its business on the market for high environmental performance residential housing. With the design and manufacturing of wooden frame houses, it aims to make quality homes that are accessible in terms of their pricing and compliant with sustainable development standards.

Breakdown of sales by business  
Group sales for FY 2008-09: €658.9 M



[www.beneteau-group.com](http://www.beneteau-group.com)

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