

## **CONSOLIDATED REVENUES AS OF DECEMBER 31, 2009**

**Paris, February 3, 2010** - At a meeting held on February 1, 2010 and chaired by Yves René Nanot, the Board of Directors of Ciments Français (Italcementi Group) examined consolidated revenues trend as of December 31, 2009.

In a declining international economic environment, Group sales volumes slackened in all three business lines during 2009, with Western Europe and North America still more significantly hit than emerging countries. Overall, the decrease was however less intense in the 4<sup>th</sup> quarter.

**Volumes sold over the entire year** dropped by 8.9% in cement (at 46.5 million tonnes), by 17.8% in aggregates (at 39.1 million tonnes) and by 21.5% in ready mix concrete (at 11.2 million cubic meters), on a comparable basis.

Sales and internal transfers (1)	Cement & clinker (millions of tonnes)  Aggregates (millions of tonnes)			Ready mix concrete (millions of m³)					
	2009	% ch vs. 2	_	2009	% change vs. 2008		2009	% change vs. 2008	
		Α	В		Α	В		Α	В
Western Europe	10.3	-13.1	-13.1	35.4	-19.1	-19.1	6.0	-18 .6	-19.9
North America	4.0	-24.6	-24.6	0.6	+42.6	+33.0	0.8	-23.0	-26.2
Eastern Europe & Southern Med Rim	19.6	-4.7	-4.7	2.6	-2.3	-0.7	3.4	-23.2	-23.2
Asia	10.6	-5.7	-5.7	0.5	-33.2	-33.2	0.6	-31.5	-31.5
Cement/clinker trading	4.1	-23.2	-24.5	-	-	-	0.4	ns	-4.0
Eliminations & others	(2.2)	-	-	-	-	-	-	-	-
Total	46.5	-8.7	-8.9	39.1	-17.8	-17.8	11.2	-19.2	-21.5

**Western Europe**: France, Belgium, Spain, Greece **Asia**: India, Thailand, China, Kazakhstan

North America: U.S.A., Canada, Puerto Rico Eastern Europe & Southern Med Rim: Egypt, Turkey, Bulgaria, Morocco

**Consolidated revenues for 2009** totaled 4,215 million euros, down 11.7% on 2008 (-13.4% at comparable consolidation scope and exchange rates), despite a steady trend in sales prices. Higher revenues in Egypt, Morocco and China failed to offset the decline in the other countries, particularly significant in Western Europe and North America.

<sup>(1)</sup> Amounts given relate to fully consolidated companies and companies consolidated using the proportionate consolidation method up to Group share.

A: Historic consolidation scope B: Comparable consolidation scope ns: not significant

Revenues by geographic area (in millions of euros)	2009	2008	% change vs. 2008	% change vs. 2008 <sup>(1)</sup>
Western Europe	1,826	2,129	-14.3	-14.9
North America	402	501	-19.8	-24.3
Eastern Europe & Southern Med Rim	1,345	1,359	-1.0	-1.7
Asia	412	450	-8.4	-6.3
Cement/clinker trading	253	323	-21.8	-35.2
Eliminations & others	(22)	13	-	-
Total	4,215	4,775	-11.7	-13.4

**Western Europe**: France, Belgium, Spain, Greece **Asia**: India, Thailand, China, Kazakhstan

North America: U.S.A., Canada, Puerto Rico Eastern Europe & Southern Med Rim: Egypt, Turkey, Bulgaria, Morocco

(1) At comparable consolidation scope and exchange rates.

Revenues by activity (in millions of euros)	2009	2008	% change vs. 2008	% change vs. 2008 (1)
Cement & clinker	2,946	3,179	-7.4	-8.8
Ready mix concrete/aggregates	1,110	1,334	-16.8	-19.1
Others	160	262	-38.8	-39.8
Total	4,215	4,775	-11.7	-13.4

<sup>(1)</sup> At comparable consolidation scope and exchange rates.

During the 4<sup>th</sup> quarter, Group sales volumes were down in all three business lines compared with 2008. However, this decrease was not as strong as those reported in the first 3 quarters of 2009. Cement sales improved in the emerging countries, with the exception of Bulgaria and Turkey.

Sales and internal transfers (1)	Cement & clinker (millions of tonnes)			Aggregates (millions of tonnes)			Ready mix concrete (millions of m³)		
	Q4 2009		% change vs. Q4 2008		% change vs. Q4 2008		Q4 2009	% change vs. Q4 2008	
		Α	В		Α	В		Α	В
Western Europe	2.4	-9.9	-9.9	8.5	-13.9	-13.9	1.5	-12.8	-14.1
North America	1.0	-16.0	-16.0	0.2	+83.5	ns	0.2	-22.1	-24.5
Eastern Europe & Southern Med Rim	4.8	-2.5	-2.5	0.6	+22.2	+22.7	0.8	-7.2	-7.2
Asia	2.7	+5.5	+5.5	0.1	-20.3	-20.3	0.1	-16.3	-16.3
Cement/clinker trading	1.0	+8.7	+6.5	-	-	-	0.1	+43.5	-0.8
Eliminations & others	(0.6)	-	-	-	-	-	-	-	-
Total	11.3	-2.7	-2.9	9.4	-11.3	-11.2	2.8	-10.5	-12.5

Western Europe: France, Belgium, Spain, Greece Asia: India, Thailand, China, Kazakhstan

North America: U.S.A., Canada, Puerto Rico Eastern Europe & Southern Med Rim: Egypt, Turkey, Bulgaria, Morocco

<sup>(1)</sup> Amounts given relate to fully consolidated companies and companies consolidated using the proportionate consolidation method up to Group share.

A: Historic consolidation scope B: Comparable consolidation scope ns: not significant

**Revenues for the 4<sup>th</sup> quarter** fell down to 979 million euros, i.e. -13.9% as against the same period in 2008. Revenues for Egypt, Morocco and China increased.

Revenues by geographic area		% change vs.		
(in millions of euros)	2009	2008	2008	
Western Europe	428	481	-10.9	
North America	90	122	-26.6	
Eastern Europe & Southern Med Rim	316	345	-8.3	
Asia	95	112	-14.8	
Cement/clinker trading	59	64	-7.8	
Eliminations & others	(8)	14	-	
Total	979	1,138	-13.9	

**Western Europe**: France, Belgium, Spain, Greece **Asia**: India, Thailand, China, Kazakhstan

North America: U.S.A., Canada, Puerto Rico Eastern Europe & Southern Med Rim: Egypt, Turkey, Bulgaria, Morocco

## Results for 2009

The Group confirms the expected decrease in 2009 operating result as against 2008, in line with the results of the first nine-month period.

Efficient management, particularly in terms of working capital, enabled a significant decrease in net financial debt at 2009 year-end.

The results of Ciments Français for the year 2009 will be examined and approved by the Board of Directors of March 3, 2010.

ON THE INTERNET: www.cimfra.com & www.italcementigroup.com

Ciments Français
Media Relations
Tel: + 33 (0)1 42 91 76 87

Tel: + 33 (0)1 42 91 76 87

Ciments Français Investor Relations Tel: +33 (0)1 42 91 76 76

## **DISCLAIMER**

This release may contain forward-looking statements. Such forward-looking statements do not constitute forecasts regarding the Company's results or any other performance indicator, but rather trends or targets, as the case may be. These statements are by their nature subject to risks and uncertainties as described in the Company's annual report available on its Internet website (<a href="www.cimfra.com">www.cimfra.com</a>). These statements do not reflect future performance of the Company, which may materially differ. The Company does not undertake to provide updates of these statements.