

## SFR selects Alcatel-Lucent for major 2G/3G network expansion and for LTE mobile broadband technology trial program

Paris, February 11, 2010 - Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced that it has been selected by SFR for a major expansion and upgrade of its 2G/3G wireless network. As part of this project Alcatel-Lucent' also has been selected by SFR for a trial of Long Term Evolution (LTE) mobile broadband technology.

These contracts strengthen the long term partnership between Alcatel-Lucent and SFR and will enable the operator to leverage and build on its existing investments to support the smooth evolution from 2G to 3G HSPA+ to address the growing demand for mobile broadband services.

Under the agreement, Alcatel-Lucent will provide its [Converged RAN](#) (radio access network) solution to SFR, enabling them to reach a greater number of subscribers and further improve their already high quality of service. The Alcatel-Lucent solution is based on the newly announced MC-TRX radio module, which is capable of delivering 2G and 3G, and which will evolve smoothly towards LTE.

This project is also a major step in the transformation of SFR's network toward an all-IP infrastructure that will support the delivery of a wide array of services at the lowest possible cost per bit -- an architecture that Alcatel-Lucent labels the *High Leverage Network*<sup>™</sup> and which supports the company's application enablement vision.

As part of this agreement, Alcatel-Lucent will provide an end-to-end LTE solution including base stations (eNodeBs), Evolved Packet Core (EPC) and associated management systems enabling SFR to evaluate the performance of LTE services and opportunities to introduce new multimedia applications.

Alcatel-Lucent will provide critical professional services such as the installation and commissioning for all of the equipment involved in the deployment and will provide the resources to operate the various network elements, including configuration, performance monitoring and fault management.

“SFR's decision to expand its relationship with Alcatel-Lucent highlights the strength of the company's extended portfolio of converged fixed and mobile network solutions, which offer real advantages including cost savings, technological innovation and operational excellence”, said Pierre Barnabé, Head of Alcatel-Lucent in France. “Through these agreements, Alcatel-Lucent also becomes SFR's main broadband access supplier, across 2G, 3G and GPON for mobile backhaul. It is another example of the strong relationships we have formed with many of the world's most advanced service providers.”

### About Alcatel-Lucent in wireless and LTE

Alcatel-Lucent is a leading player in the wireless infrastructure market having deployed 350 commercial wireless networks worldwide, including more than 60 W-CDMA customers in 40 countries. Alcatel-Lucent's networks architecture is based on Alcatel-Lucent unique [converged radio access network](#) (RAN) strategy allowing scaling of W-CDMA networks and smooth evolution to LTE.

With 40 LTE customer trials secured to date, Alcatel-Lucent is a worldwide leader in LTE. The company is actively engaged in the majority of LTE projects being pursued by tier 1 operators around the globe.

To help operators realize their potential, Alcatel-Lucent is offering a unique, pre-integrated, end-to-end LTE solution and a full set of associated professional services. The company also founded [the ng Connect Program](#), a global initiative to drive the development of an open and diverse ecosystem of LTE device manufacturers, content providers and application partners. Through the ng Connect program and with Alcatel-Lucent's end-to-end LTE solution, wireless broadband operators benefit from open innovation, pre-integrated solutions, reduce time to market with LTE-enabled services, and the ability to drive new and non-traditional business models.

For more information about Alcatel-Lucent's end-to-end LTE solution, please visit: <http://www.alcatel-lucent.com/lte>

#### **About Alcatel-Lucent**

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted transformation partner of service providers, enterprises, strategic industries such as defense, energy, healthcare, transportation, and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 15.2 billion in 2009 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>

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