



Press release

# Alcatel-Lucent and Sequans collaborate on LTE solutions

Collaboration will extend TD-LTE ecosystem to 2.6 GHz spectrum for operators in Asia and Europe

Mobile World Congress Barcelona,- February 15, 2010 - Alcatel-Lucent (Euronext Paris and NYSE: ALU) and Sequans today announced their collaboration on LTE solutions for operators of TD-LTE networks in Asia and Europe who are planning to offer services at 2.6 GHz. The first result of this collaboration in response to this significant demand will be a Sequans 2.6 GHz USB dongle to be used in operator trials in 2010.

"Through this partnership, we are exhibiting our commitment to creating a vibrant LTE ecosystem and to supporting operator goals of demonstrating the value of TD-LTE in delivering advanced services to end users," said Georges Karam, Sequans CEO. "Alcatel-Lucent is an LTE technology leader, already actively involved in some of the most significant LTE deployment projects announced to date and we are pleased to work with them."

Alcatel-Lucent was previously selected by China Mobile to deploy China Mobile's demonstration network at the World Expo 2010 in Shanghai, beginning of May, using Sequans TD-LTE chips and USB dongles at 2.3 GHz.

"We are committed to working closely with operators in Asia and Europe to support their LTE strategies," said Doug Wolff, vice president, Alcatel-Lucent's 4G/LTE Solutions. "Our collaboration with Sequans, a truly innovative and accomplished 4G semiconductor supplier, will vield valuable TD-LTE solutions".

## About Alcatel-Lucent and LTE

With 40 LTE customer trials secured to date, Alcatel-Lucent is a worldwide leader in LTE. The company is actively engaged in the majority of LTE projects being pursued by tier 1 operators around the globe. To help operators realize their potential, Alcatel-Lucent is offering a unique, pre-integrated, end-to-end LTE solution and a full set of associated professional services. Alcatel-Lucent's network architecture is based on Alcatel-Lucent unique converged radio access network (RAN) strategy allowing scaling of W-CDMA networks and smooth evolution to LTE. The company also founded the ng Connect Program, a global initiative to drive the development of an open and diverse ecosystem of LTE device manufacturers, content providers and application partners. Through the ng Connect program and with Alcatel-Lucent's end-to-end LTE solution, wireless broadband operators benefit from open innovation, pre-integrated solutions, reduce time to market with LTE-enabled services, and the ability to drive new and non-traditional business models. For more information about Alcatel-Lucent's end-to-end LTE solution, please visit: <a href="http://www.alcatel-Lucent.com/lte">http://www.alcatel-Lucent.com/lte</a>

### **About Sequans Communications**

Sequans Communications is a 4G chipmaker, supplying LTE and WiMAX chips to equipment manufacturers and mobile operators worldwide. Founded in 2004 to address the WiMAX market where it is now a global leader, Sequans has recently expanded to address the LTE market. Sequans chips are inside the world's leading WiMAX networks and will soon be inside the world's leading LTE networks. Sequans is based in Paris, with additional offices throughout the world, including USA, United Kingdom, Israel, Japan, Hong Kong, Singapore, and Taiwan.

www.sequans.com

**Sequans Communications Press Contacts** 

Kimberly Tassin Tel: + 1 425-736-0569 Kimberly@sequans.com

## **About Alcatel-Lucent**

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted transformation partner of service providers, enterprises, strategic industries such as defense, energy, healthcare, transportation, and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 15.2 billion in 2009 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: http://www.alcatel-lucent.com

#### **Alcatel-Lucent Press Contacts**

Peter Benedict Tel: + 33 (0)1 40 76 50 84 Peter.benedict@alcatel-lucent.com
Christine de Monfreid Tel: + 33 (0)1 30 77 59 14 Chritine.de\_monfreid@alcatel-lucent.fr

#### **Alcatel-Lucent Investor Relations**

 Rémi Thomas
 Tel: + 33 (0)1 40 76 50 61
 remi.thomas@alcatel-lucent.com

 Tom Bevilacqua
 Tel: + 1 908-582-7998
 bevilacqua@alcatel-lucent.com

 Tony Lucido
 Tel: + 1 908 582 5722
 tony.lucido@alcatel-lucent.com

 Don Sweeney
 Tel: + 1 908 582 6153
 dsweeney@alcatel-lucent.com