

Roissy, Amstelveen, April 8th 2010

# **MARCH 2010 TRAFFIC**

### Passenger

- Strong increase in traffic (+4.7%)
- Marked improvement in load factor (+5.0 points) to 80.5%

### Cargo

- Increase in traffic (+2.1%)
- Significant rise in load factor (+9.9 points) to 72.5%

In March, the passenger and cargo businesses each showed a further marked recovery both in terms of traffic and unit revenues. Even though unit revenues were significantly above last year's level, including in premium class, they remained below the levels achieved in March 2008.

### Passenger business

Traffic increased by 4.7% in March while capacity was reduced by 1.9%, enabling the load factor to rise by 5.0 points to 80.5%. All networks saw an increase in traffic and load factor. The group carried 5.9 million passengers (+3.6%).

Unit revenue per available seat kilometer (RASK) excluding currency was significantly above the level of March 2009. This increase was more pronounced in economy class than in premium class. However, since January, comparables are benefiting from a favorable base.

- On the Americas network, traffic rose by 2.2% with capacity down by 3.1%. The load factor gained 4.4 points to 85.1%. Load factors continued to improve on both North and Latin American routes.
- On the Asia network, traffic improved sharply (+7.2%) while capacity was only slightly up (+0.3%). As a result, the load factor gained 5.8 points to 88.5%.
- On the Africa and Middle East network, traffic increased by 3.4% with capacity down by 3.5%. The load factor gained 5.2 points to 79.2%.
- On the Caribbean and Indian Ocean network, the non-recurrence of the strikes affecting the French Antilles in March last year led to an exceptional increase in traffic (+11.6%) and a 5.5 points load factor recovery to 80.7%.
- The European network also saw an increase in traffic (+2.2%) while capacity was reduced by 4.5%. The load factor therefore stood at 67.2%, a rise of 4.4 points.

## Cargo business

Traffic grew by 2.1% while capacity was reduced by 11.8%. As a result, the load factor gained 9.9 points to 72.5%. Unit revenue per available ton kilometer (RATK) continued to improve, and was significantly above the level of March 2009.

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#### **STATISTICS**

#### Passenger activity (in millions)

	March			Year to date			
Total Group	2010	2009	Variation	2009-10	2008-09	Variation	
Passengers carried (000s)	5,893	5,689	3.6%	71,394	74,445	(4.1%)	
Revenue pax-kilometers (RPK)	16,776	16,030	4.7%	202,455	209,060	(3.2%)	
Available seat-kilometers (ASK)	20,831	21,233	(1.9%)	251,012	262,356	(4.3%)	
Load factor (%)	80.5%	75.5%	5.0	80.7%	79.7%	1.0	
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Europe (including France)							
Passengers carried (000s)	3,977	3,884	2.4%	48,492	51,042	(5.0%)	
Revenue pax-kilometers (RPK)	3,070	3,002	2.2%	38,635	40,466	(4.5%)	
Available seat-kilometers (ASK)	4,570	4,784	(4.5%)	55,217	58,432	(5.5%)	
Load factor (%)	67.2%	62.8%	4.4	70.0%	69.3%	0.7	

Available seat-kilometers (ASK)	4,570	4,784	(4.5%)	55,217	58,432	(5.5%)
Load factor (%)	67.2%	62.8%	4.4	70.0%	69.3%	0.7
Americas						-
Passengers carried (000s)	688	673	2.3%	9,018	9,351	(3.6%)
Revenue pax-kilometers (RPK)	5,187	5,074	2.2%	67,354	69,968	(3.7%)
Available seat-kilometers (ASK)	6,092	6,285	(3.1%)	78,300	83,536	(6.3%)
Load factor (%)	85.1%	80.7%	4.4	86.0%	83.8%	2.3
Asia / Pacific						-
Passengers carried (000s)	479	443	8.3%	5,397	5,574	(3.2%)
Revenue pax-kilometers (RPK)	4,067	3,792	7.2%	46,165	48,070	(4.0%)
Available seat-kilometers (ASK)	4,596	4,585	0.3%	54,185	56,865	(4.7%)
Load factor (%)	88.5%	82.7%	5.8	85.2%	84.5%	0.7
Africa / Middle East						
Passengers carried (000s)	457	440	3.9%	5,484	5,462	0.4%
Revenue pax-kilometers,(RPK)	2,413	2,333	3.4%	28,923	28,831	0.3%
Available seat-kilometers,(ASK)	3,046	3,150	(3.3%)	36,796	36,432	1.0%
Load factor (%)	79.2%	74.1%	5.2	78.6%	79.1%	(0.5)
Caribbean / Indian,Ocean		-				
Passengers carried (000s)	291	250	16.6%	3,005	3,017	(0.4%)
Revenue pax-kilometers (RPK)	2,040	1,828	11.6%	21,378	21,725	(1.6%)
Available seat-kilometers (ASK)	2,527	2,430	4.0%	26,514	27,092	(2.1%)
Load factor (%)	80.7%	75.2%	5.5	80.6%	80.2%	0.4

#### Cargo activity (in millions)

	March			Year to date			
Total Group	2010	2009	Variation	2009-10	2008-09 *	Variation	
Revenue tonne-km (RTK)	1,020	999	2.1%	11,155	12,923	(13.7%)	
Available tonne-km (ATK)	1,408	1,596	(11.8%)	16,764	20,073	(16.5%)	
Load factor (%)	72.5%	62.6%	9.9	66.5%	64.4%	2.2	

Revenue tonne-km (RTK)	7	7	4.0%	74	77	(3.4%)
Available tonne-km (ATK)	43	41	3.3%	501	523	(4.1%)
Load factor (%)	15.9%	15.8%	0.1	14.8%	14.7%	0.1
Americas						•
Revenue tonne-km (RTK)	403	379	6.2%	4,241	4,675	(9.3%)
Available tonne-km (ATK)	533	586	(9.0%)	6,375	7,110	(10.3%)
Load factor (%)	75.5%	64.7%	10.8	66.5%	65.8%	0.8
Asia / Pacific						-
Revenue tonne-km (RTK)	403	409	(1.4%)	4,598	5,826	(21.1%)
Available tonne-km (ATK)	494	609	(18.8%)	5,954	8,456	(29.6%)
Load factor (%)	81.6%	67.1%	14.4	77.2%	68.9%	8.3
Africa / Middle East						
Revenue tonne-km (RTK)	160	157	1.8%	1,765	1,795	(1.7%)
Available tonne-km (ATK)	238	251	(5.0%)	2,819	2,782	1.3%
Load factor (%)	67.2%	62.7%	4.5	62.6%	64.5%	(1.9)
Caribbean / Indian Ocean		•				
Revenue tonne-km (RTK)	48	48	(0.4%)	477	549	(13.2%)
Available tonne-km (ATK)	99	110	(9.6%)	1,115	1,202	(7.2%)
Load factor (%)	48.1%	43.6%	4.4	42.7%	45.7%	(3.0)

Including Martinair

KLM Corporate Communications