



Press release

HP and Alcatel-Lucent deliver Unified Communication and Collaboration solutions

Palo Alto, Calif., and Paris, May 24, 2010 - HP and Alcatel-Lucent (Euronext Paris and NYSE: ALU) today announced they will provide new communication solutions, allowing clients to easily adopt and deploy Unified Communications and Collaboration (UC&C) to drive greater organizational value.

Building on the companies' global alliance, this agreement enables HP and Alcatel-Lucent to deliver and market end-to-end UC&C solutions to clients. These solutions use the convergence of telecommunications and IT to transform the way customers use UC&C services.

"Clients want an open, holistic approach to services delivery that maximizes their investment in UC&C," said Gary M. Budzinski, senior vice president and general manager, Technology Services, HP. "The strength of Alcatel-Lucent and HP's combined portfolio provides organizations with open and highly scalable solutions that address the touch points where communication is critical."

"We have a common approach to solutions that meet the needs of each individual customer's requirements, including their existing technology mix, overall organizational needs and migration plans for the future," said Tom Burns, president, Enterprise and Strategic Industries business, Alcatel-Lucent. "HP and Alcatel-Lucent have forged a close relationship which will enable enterprises around the world to drive down costs, improve productivity and optimize the customers' experience throughout the entire UC&C environment."

HP and Alcatel-Lucent UC&C solutions

The HP services and Alcatel-Lucent solutions for UC&C work across all types of media and locations.

The offerings include:

- Migration from multivendor and legacy PBX to an IP voice integration layer that uses Alcatel-Lucent's open IP Telephony architecture for UC&C. HP will help clients achieve a greater return on their UC&C investments by using the Genesys Customer Interaction management platform, UC connect solutions and the Alcatel-Lucent OmniTouch Instant Communication Suite and IP Telephony offering - the OmniPCX Enterprise.
- Automated workflow and workload within business processes reduce operational costs by increasing the effectiveness of all enterprise-wide resources and superior customer service with HP and Genesys intelligent Workload Distribution.
- Industry applications for UC&C that demonstrate a streamlined approach to reducing costs and improving efficiency, such as Digital Hospital. HP will use Alcatel-Lucent's Advanced Communication Server to provide an enhanced, open

UC&C integration layer across industry domains, including healthcare, financial services, utilities and government.

These offerings are built on HP's UC&C consulting services, which take a comprehensive approach to enterprise communications from strategy and planning through implementation, design and education. They may be implemented on a customer's premises or via an outsourced operating model.

HP helps clients develop a business case, long-term vision and current gap analysis based on their unique requirements. Clients then determine the priority and value for each element of an overall solution followed by solution implementation, IT integration, monitoring, program management, global support and outsourcing. The result is a complete life cycle of services to ensure the technology is mapped to deliver organizational value.

About HP

HP creates new possibilities for technology to have a meaningful impact on people, businesses, governments and society. The world's largest technology company, HP brings together a portfolio that spans printing, personal computing, software, services and IT infrastructure to solve customer problems. More information about HP (NYSE: HPQ) is available at <http://www.hp.com>.

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About Alcatel-Lucent

Alcatel-Lucent (Euronext Paris and NYSE: ALU) is the trusted transformation partner of service providers, enterprises, strategic industries such as defense, energy, healthcare, transportation, and governments worldwide, providing solutions to deliver voice, data and video communication services to end-users. A leader in fixed, mobile and converged broadband networking, IP and optics technologies, applications and services, Alcatel-Lucent leverages the unrivalled technical and scientific expertise of Bell Labs, one of the largest innovation powerhouses in the communications industry. With operations in more than 130 countries and the most experienced global services organization in the industry, Alcatel-Lucent is a local partner with a global reach. Alcatel-Lucent achieved revenues of Euro 15.2 billion in 2009 and is incorporated in France, with executive offices located in Paris. For more information, visit Alcatel-Lucent on the Internet: <http://www.alcatel-lucent.com>, read the latest posts on the Alcatel-Lucent's blog <http://www.alcatel-lucent.com/blog> and follow us on Twitter: http://twitter.com/Alcatel_Lucent.

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