



YOUR OPERATIONAL LEASING SOLUTION

TOUAX awarded the *Prix de la Stratégie d'Entreprise* 2010

For the 4th edition of the *Prix de la Stratégie d'Entreprise*, under the auspices of the French Government Ministries of Hervé Novelli and Valérie Pécresse, **TOUAX SCA** was named the winner in the mid-sized enterprise category for the quality of its strategy on June 9 at the Ministry of the Economy, Industry, and Employment.

Fabrice and Raphaël Walewski, Managing Partners of TOUAX SCA, wish to thank all the Group's employees whose efforts led to this prize.

The TOUAX SCA strategy is based on sustainable growth through extensive diversification:

- diversification across four businesses (shipping containers, modular buildings, river barges, and railcars)
- diversification of services (leasing, sale, financial leasing, and services)
- geographical diversification (86% of revenues are generated outside France)
- diversification and control of financial resources, with a fleet comprising both proprietary assets (€503 million) and managed assets (€846 million)

This growth strategy has driven TOUAX's performance in each of its business lines (either #1 or #2 in Europe) and has improved economies of scale.

Over the last 5 years:

- The shipping container fleet increased from 255,000 to 500,000 TEUs
- Modular building fleet increased from 19,700 to 42,500
- The railcar fleet increased from 2,500 to 7,500 cars
- Barge hold tonnage increased from 395,000 to 445,000 tons

The TOUAX Group provides its operational leasing services to a global customer base, both for its own account and on behalf of investors. TOUAX is the European leader in shipping containers and river barges, and no. 2 in modular buildings and freight railcars (intermodal railcars). TOUAX is well positioned to take advantage of the rapid growth in corporate outsourcing of non-strategic assets and every day offers efficient and flexible leasing solutions to more than 5,000 customers.

TOUAX is listed in Paris on NYSE Euronext – Euronext Paris Compartment C (ISIN code FR0000033003) and is part of the SBF 250 Index.

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