

Paris, August 31st 2010

<i>Millions of euros (except earnings per share)</i>	<b>H1 2010</b>	<b>H1 2009</b>	<i>Change</i>
<b>Turnover</b>	<b>240.2</b>	228.4	+5.2%
<b>Operating Margin (1)</b>	<b>13.0</b>	13.0	+0%
<i>% of turnover</i>	<i>5.4%</i>	<i>5.7%</i>	
<b>Operating profit</b>	<b>12.6</b>	11.0	+15%
<i>% of turnover</i>	<i>5.3%</i>	<i>4.8%</i>	
<b>Net income - Group share</b>	<b>7.3</b>	5.9	+25%
<b>Diluted earnings per share (2) (€)</b>	<b>0.70</b>	0.58	+21%

- 1) *Defined as current operating profit excluding the impact of stock options and amortization of intangible assets resulting from acquisitions. It takes into account the changes in business tax legislation in France, hence excluding the corresponding charge of € 1.4 million.*
- 2) *Based on the weighted average number of shares of the period.*

*Half-year audited accounts can be downloaded from our web site ([www.devoteam.com](http://www.devoteam.com))*

With revenues growing 5% to € 240.2 million, the first half of 2010 showed a change in trend, mainly observed during the second quarter (+9% growth of revenues yoy). Operating margin was stable over the six months at € 13 million, or 5.4% of sales. The Group headcount stood at 4,503 as of June 30<sup>th</sup>, 2010, showing an increase of 100 employees over the last quarter.

### **Analysis of results**

Excluding the impact of acquisitions (Danet and Tieto France) and the positive currency effect, revenues of the Group were stable during the period, compared with a decline of 7% in the first half of 2009.

Operating margin for the first six months of 2010 amounted to € 13 million, or 5.4% of turnover, against 5.7% a year earlier, due to rising costs (including subcontractors) and higher investments on sales teams. In the second quarter alone, operating margin improved 0.6 points compared to Q2 2009. It benefited from a better utilization rate and a favorable seasonality.

Operating income increased 15% to € 12.6 million, or 5.3% of revenues. It incorporated a non-current operating profit related to the goodwill booked when Tieto France was acquired.

Net income attributable to shareholders of Devoteam SA amounted to € 7.3 million, increasing 25% compared to the same period last year, thanks to lower financial expenses.

The Group's financial position as of June 30<sup>th</sup>, 2010 remained strong, with shareholders' equity of € 131 million and cash position of € 81 million.

### **Trends by region**

Business outside of France (54% of Group revenues) rose 9.6% to € 129.5 million. Apart from the positive impact of changes in exchange rates and acquisitions, it benefited from the excellent performance of the Group in Russia, where Devoteam performed a major project for Megafon, one of Russia's Top 3 mobile operators. This project allows Megafon customers to benefit from mobile phone features on their PC and other terminals, using the same number, account, etc. on all devices.

Operating margin outside of France decreased by 1.3 points to 5.6% of sales, due to the costs of transforming the former R&D centre of NSN in Belgium and the decreased utilization rates in the Middle East and Scandinavia. Conversely, it benefits from the improved performance of Devoteam Danet in Germany.

Revenues in France remained stable at € 110.7 million (representing 46% of Group revenues), notably helped by the acquisition of Tieto France. Business in the provinces and activity within banks also showed a strong performance. Negative organic growth can be explained by a strict recruitment policy in 2009. Operating margin stood at 5.2% of revenues.

### **Trends by business lines**

Technology Consulting entities (83% of the Group revenues) achieved revenues of € 198.5 million in H1 2010, representing a 7% increase from last year, driven by acquisitions and the strong dynamism of Devoteam in Russia, Turkey and Southern Europe. Operating margin was almost flat at 5.2% of sales.

The Group invested in innovative areas and won two projects in the field of M2M (Machine to Machine), including the implementation of both an Automatic Meter Reading system for Agder Energy, the third largest energy producer in Norway, and a SaaS solution for photovoltaic networks monitoring in Italy.

Revenues in Business Consulting stood at € 41.7 million (17% of Group revenues) almost unchanged (-1%) compared with same period in 2009, hence confirming good resistance to the crisis. Operating margin was down 0.8 points over the first half year, due to a slightly lower utilization rate compared with the first half of 2009 and increased costs.

### **Outlook for 2nd half 2010**

After the takeover bid launched on the shares of the Polish company Wola Info and the subscription to a capital increase, Devoteam holds a 46.7% stake in the company, which is not yet consolidated.

In July 2010, Devoteam acquired the Norwegian consulting firm Fornebu (28 employees), confirming its position as a major player in the Scandinavian business consulting market.

In an environment showing a slow recovery, Devoteam expects a slight organic growth in the 2<sup>nd</sup> half of 2010 and plans to achieve annual revenues in 2010 between € 485 million and € 490 million and operating margin around 6%.

## About Devoteam

---

Devoteam is an IT consulting group created in 1995. Combining consulting and technical solutions offers enables Devoteam to provide its customers with independent advice and effective solutions that meet their industrial objectives.

In 2009, Devoteam achieved a turnover of 459.5 M€ and an operating margin of 6.2%. The Group consists of 4 500 employees in 23 countries across Europe, North Africa and the Middle East.

Listing: NYSE Euronext since October 28, 1999

Part of the indexes: CAC MID & SMALL 190, SBF 250 of Euronext Paris, Gaia index

ISIN : FR 0000073793, Reuters : DVTM.PA, Bloomberg : DEVO FP

[www.devoteam.com](http://www.devoteam.com)

**Contact:** Stanislas de Bentzmann, Co-CEO, [stanislas.de.bentzmann@devoteam.com](mailto:stanislas.de.bentzmann@devoteam.com)

**Investor Relations:** Evelyne Broisin, Grégoire Cayatte, [finance@devoteam.com](mailto:finance@devoteam.com), tel.: + 33 1 41 49 48 48

**Press:** Bastien Rousseau & Celia Casabianca, [celia.casabianca@pleon.com](mailto:celia.casabianca@pleon.com), tel.: + 33 1 53 32 62 06

---