

Press release

Nanterre, October 18, 2010

Strong growth in the third quarter Upward revision of 2010 targets

44% increase in consolidated sales

Consolidated sales for the third quarter of 2010 stood at 3,267 million euros, up 44%, representing an increase of 11.5% at constant exchange rates and scope.

Product sales were driven by:

- strong growth in the Emissions Control Technologies Business Group, with an increase of 147% (22% like-for-like);
- acceleration in the turnaround in North America, with growth of 104% (39% like-for-like);
- continuing growth in Asia: up 65% (32% like-for-like).

Upward revision of 2010 targets

With forecasts predicting sustained growth in the fourth quarter, Faurecia has revised its 2010 targets upward, including:

- A 17-19% increase in product sales¹
- Operating margin of over 400 million euros
- Net cash flow above 150 million euros

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¹At constant exchange rates and scope.



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			Change*	Change*				
CONSOLIDATED SALES	Q3-09	Q3-10	(%)	LfL	9M-09	9M-10	(%)	LfL
in €m								
Automotive Seating	995.8	1,064.0	6.8%	2.8%	2,863.2	3,377.7	18.0%	15.6%
Interior Systems	610.8	726.5	18.9%	14.0%	1,858.8	2,292.0	23.3%	19.9%
Total Interior Modules	1,606.6	1,790.5	11.4%	7.1%	4,722.0	5,669.7	20.1%	17.3%
Emissions Control Technologies	456.7	1,158.5	153.7%	22.1%	1,312.6	3,476.2	164.8%	30.9%
Automotive Exteriors	204.5	317.7	55.4%	1.0%	613.3	946.7	54.4%	16.5%
Total Other Modules	661.2	1,476.2	123.3%	18.1%	1,925.9	4,422.9	129.7%	28.1%
TOTAL	2,267.8	3,266.7	44.1%	11.5%	6,647.9	10,092.6	51.8%	21.6%

^{*} At constant exchange rates and scope.

GROUP SALES FOR THE THIRD OUARTER

Faurecia's consolidated sales for the third quarter of 2010 stood at 3,266.7 million euros, including figures for Emcon Technologies, consolidated since January 1, 2010 (609.6 million euros), and Plastal Germany, as of April 1, 2010 (110.2 million euros).

At constant exchange rates and scope, sales were up 11.5% compared with the third quarter of 2009 (with 2009 third-quarter figures adjusted to include Emcon sales and 2010 figures excluding Plastal Germany).

Sales:

- **Product sales** (deliveries of parts and components to automakers) totaled 2,523.7 million euros in the third quarter, **up 32.4%** and representing growth of 9.2% at constant exchange rates and scope compared with the third quarter of 2009.
- Sales of monoliths totaled 527.7 million euros, up 158.5%, representing an increase of 22.5% at constant exchange rates and scope compared with the same period in 2009.
- **R&D**, **tooling**, **and prototype sales grew by 14.4%** in the third quarter of 2010 at constant exchange rates and scope, totaling 215.4 million euros.

Excluding sales of monoliths included in the Emissions Control Technologies Business Group, sales stood at 2,739.1 million euros, an increase of 9.6% at constant exchange rates and scope.

SALES BY TYPE	Q3-09	Q3-10	Change (%)	LfL	9M-09	9M-10	Change (%)	LfL
in € m								
Product sales	1,906	2,524	32.4%	9.2%	5,390	7,878	46.2%	24.7%
Monolith sales	204	528	158.5%	22.5%	604	1,583	161.9%	27.7%
Development, Tooling								-
& Prototype sales	158	215	36.2%	14.4%	654	632	-3.4%	15.0%
TOTAL SALES	2,268	3,267	44.1%	11.5%	6,648	10,093	51.8%	21.6%

^{*} At constant exchange rates and scope.

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Third-quarter product sales by region:

- In **Europe**, product sales totaled 1,570.7 million euros, up 10.9%, representing 62.2% of overall product sales, a slight drop of 1.6% at constant exchange rates and scope compared with the same period in 2009, caused by a downturn in automotive production estimated at 6% (excluding Russia).
- In **North America**, product sales stood at 515.2 million euros in the third quarter of 2010, an increase of 103.7%, representing 20.4% of overall product sales. Third-quarter sales grew by 39.0% at constant exchange rates and scope.
- In **South America**, product sales for the third quarter of 2010 totaled 151.5 million euros, an increase of 103.4%, representing 6% of total product sales and growth of 24.0% at constant exchange rates and scope.
- In **Asia**, third-quarter product sales grew by 32.0% at constant exchange rates and scope, totaling 241.5 million euros, an increase of 65.1% compared with the same period in 2009 and representing 9.6% of total product sales. Growth in China stood at 27.2% at constant exchange rates and scope.
- In **other countries**, product sales totaled 44.8 million euros in the third quarter of 2010, an increase of 43.8% at constant exchange rates and scope.

			Change				Change	
PRODUCT SALES	Q3-09	Q3-10	(%)	LfL	9M-09	9M-10	(%)	LfL
in€m								
Europe	1,417	1,571	10.9%	-1.6%	4,169	5,189	24.5%	13.0%
North America	253	515	103.7%	39.0%	612	1,467	139.6%	68.6%
South America	75	152	103.4%	24.0%	192	405	111.2%	27.4%
Asia	146	242	65.1%	32.0%	374	684	82.9%	55.0%
Other	15	45	192.8%	43.8%	43	134	214.0%	51.8%
TOTAL	1,906	2,524	32.4%	9.2%	5,390	7,878	46.2%	24.7%

^{*} At constant exchange rates and scope.

PRODUCT SALES BY BUSINESS GROUP

Automotive Seating

Product sales grew by **3.3%** at constant exchange rates in the third quarter, totaling 1,021.2 million euros.

Interior Systems

Third-quarter sales rose by **11.1%** at constant exchange rates, totaling 609.8 million euros.

Emissions Control Technologies

Third-quarter sales increased by **21.8%**, at constant exchange rates and scope, totaling 603.0 million euros. Emcon Technologies product sales (consolidated since January 1, 2010) contributed 309.6 million euros to overall product sales.



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Automotive Exteriors

2010 third-quarter product sales totaled 289.7 million euros. Excluding the impact of Plastal Germany operations (which accounted for 96.7 million euros of product sales), sales showed an **increase of 3.2%** compared with the same period in 2009.

The Emissions Control Technologies Business Group was buoyed by strong international exposure (in the Americas and Asia).

The Interior Systems Business Group successfully grew its market share.

			Change				Change	
PRODUCT SALES	Q3-09	Q3-10	(%)	LfL	9M-09	9M-10	(%)	LfL
in €m								
Automotive Seating	951	1,021	7.4%	3.3%	2,641	3,224	22.1%	19.6%
Interior Systems	524	610	16.3%	11.1%	1,513	1,975	30.5%	26.8%
Total Interior Modules	1,476	1,631	10.5%	6.0%	4,154	5,199	25.2%	22.2%
Emissions Control Technologies	244	603	147.4%	21.8%	673	1,805	168.2%	35.5%
Automotive Exteriors	186	290	55.5%	3.2%	562	874	55.4%	18.9%
Total Other Modules	430	893	107.6%	16.4%	<i>1,235</i>	2,679	116.9%	30.4%
TOTAL	1,906	2,524	32.4%	9.2%	5,390	7,878	46.2%	24.7%

HIGHLIGHTS & OUTLOOK

With forecasts predicting sustained growth in the fourth quarter 2010, Faurecia has revised its 2010 targets upward, including:

- A 17-19% increase in product sales (at constant exchange rates and scope) compared with 2009, versus +13/+16% announced in July 2010;
- Operating margin of over 400 million euros (versus 340 million euros announced in July);
- Net cash flow of more than 150 million euros (versus 100 million euros announced in July).

Faurecia is one of the world's leading (#6 worldwide) automotive equipment suppliers with four key Business Groups: Automotive Seating, Emissions Control Technologies, Interior Systems and Automotive Exteriors. In 2009, the Group posted pro-forma sales of 11.3 billion euros, including Emcon Technologies and Plastal Germany. It employs 62,000 people in 32 countries at 200 sites and 33 R&D centers. Faurecia is listed on the NYSE Euronext Paris stock exchange.

For more information, visit: www.faurecia.fr

Contacts:

Press Olivier Le Friec Media Relations Manager Tel.: +33 (0)1 72 36 72 58

Cell: +33 (0)6 76 87 30 17 olivier.lefriec@faurecia.com

Analysts/Investors Eric-Alain Michelis **Investor Relations Director**

Tel.: +33 (0)1 72 36 75 70 CeII: +33 (0) 6 64 64 61 29

eric-alain.michelis@faurecia.com