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PRESS RELEASE

## **ERAMET** group: Turnover in 3<sup>rd</sup> quarter 2010

- 29% increase in the ERAMET group's turnover on 3<sup>rd</sup> quarter 2010 compared with the 3<sup>rd</sup> quarter 2009
- Group turnover up 35% for the first nine months of 2010 compared with the same period in 2009
- Current operating income for 2<sup>nd</sup> half 2010 expected to be of the same order as the 1<sup>st</sup> half 2010

| Turnover<br>(€ millions)   | Q3 2010 | Q3 2009 | Change | 9 months<br>2010 | 9 months<br>2009 | Change |
|----------------------------|---------|---------|--------|------------------|------------------|--------|
| ERAMET Manganese           | 437     | 324     | + 35%  | 1 369            | 889              | + 54%  |
| ERAMET Nickel              | 208     | 155     | + 34%  | 691              | 465              | + 49%  |
| ERAMET Alloys              | 176     | 157     | + 12%  | 554              | 577              | - 4%   |
| Holding co. & eliminations | (2)     | 1       |        | (7)              | (2)              |        |
| ERAMET group               | 819     | 637     | + 29%  | 2 607            | 1 929            | + 35%  |

ERAMET group Chairman & CEO Patrick BUFFET stated, "The ERAMET group is continuing to implement its profitable growth strategy thanks to the studies and execution of ambitious growth projects in its different businesses, in order to strengthen its leadership positions in alloying metals, upscale metallurgy and strategic metals."

• ERAMET Manganese: 3<sup>rd</sup> quarter 2010 up 35% compared with 3<sup>rd</sup> quarter 2009

This rise is mainly due to the increase in manganese ore and alloys prices. Over nine months, turnover rose 54% compared with the same period in 2009 to total 1,369 M€.



Despite a slowdown in the 3<sup>rd</sup> quarter of 2010 compared with the high levels of the 1<sup>st</sup> half of the year, global carbon steel production rose 5% in the 3<sup>rd</sup> quarter of 2010 compared with the 3<sup>rd</sup> quarter of 2009. Over the first nine months it rose 20% compared with the same period in 2009 and is even higher than the first nine months of 2008.

Manganese alloys output increased 18% in the 3<sup>rd</sup> quarter of 2010 compared with the 3<sup>rd</sup> quarter of 2009, totalling 195,000 tons. Over nine months, manganese alloys production increased 47% compared with the same period in 2009, with a sharp rise in refined alloys. Manganese alloys shipments grew 16% over the first nine months of the year compared with the same period in 2009, given the substantial inventory reductions made in 2009.

Manganese ore and sinter production rose 46% over the 3<sup>rd</sup> quarter of 2010 compared with the same period in 2009 to total 881,000 tons. Over nine months it was 95% up on the same period in 2009, totalling 2,454,000 tons. External shipments of manganese ore and sinter grew 35% in the first nine months compared with the same period in 2009, given the substantial inventory reductions made in 2009.

CIF China spot prices (source: CRU) for manganese ore rose in the  $3^{rd}$  quarter of 2010, averaging 7.2 USD/dmtu compared with 5.9 USD/dmtu in the  $3^{rd}$  quarter of 2009. Europe spot prices for manganese alloys (source: CRU) rose by approximately 35% on average in the  $3^{rd}$  quarter of 2010 compared with the same period in 2009.

# • ERAMET Nickel: 3<sup>rd</sup> quarter 2010 turnover up 34% compared with 3<sup>rd</sup> quarter 2009

Turnover growth was mainly driven by rising nickel prices. Turnover for the first nine months of the year totalled 691 M€, a 49% increase from the same period in 2009.

LME nickel prices rose 20%, averaging 9.61 USD/lb. in the  $3^{rd}$  quarter of 2010 compared with the  $3^{rd}$  quarter of 2009.

Over nine months, global stainless steel production rose more than 20% compared with the same period in 2009. Global nickel demand rose more than 15% in the first nine months of the year compared with the same period in 2009.

Metallurgical nickel production in Doniambo grew 6% in the 3<sup>rd</sup> quarter of 2010 compared with the 3<sup>rd</sup> quarter of 2009. Nickel sales rose 3% during the same period.

# • ERAMET Alloys: 3<sup>rd</sup> quarter 2010 turnover up 12% compared with 3<sup>rd</sup> quarter 2009

ERAMET Alloys' business continued its gradual recovery, while remaining below pre-crisis levels. New orders continued to increase at the end of September 2010 compared with the end of September 2009



### Significant items in 3<sup>rd</sup> quarter of 2010

Shareholder agreement within Société Le Nickel-SLN (New Caledonia): agreement as of July 13<sup>th</sup>, 2010, between STCPI and the ERAMET group.

Société Territoriale Calédonienne de Participation Industrielle (STCPI) and the ERAMET Group jointly agreed on July 13<sup>th</sup>, 2010 to renew, on its end date September 13<sup>th</sup>, 2010 and for a further period running to December 31<sup>st</sup>, 2011, their shareholders' agreement with respect to Société Le Nickel-SLN. The agreement will continue for this period in all its provisions, plus the measures implemented in 2009 as regards the modernised governance of SLN.

The parties also agreed to enter into discussions in order to make amendments to the agreement, the guiding principles of which will be unchanged, with the aim of taking account of the industrial, commercial and technological changes that have occurred at SLN and in its environment since the initial agreement was entered into.

### Significant items since the 3<sup>rd</sup> quarter of 2010

## Agreement signed with Gabonese Republic to increase its shareholding in COMILOG

On October 20th, 2010, ERAMET and the Gabonese Republic signed an agreement with the aim of increasing the Gabonese Republic's shareholding in COMILOG, which is to date 67.25% held by ERAMET and 25.4% held by the Gabonese Republic, with the remaining capital held by various private investors.

This agreement provides for the sale by ERAMET to the Gabonese Republic, in several stages over the 2010-2015 period, of an additional shareholding of up to 10% of COMILOG, which would increase the Gabonese Republic's share of COMILOG's capital to 35.4%.

#### Financial situation

As at the end of September 2010, the ERAMET group's consolidated net cash further improved compared with the already high level at the end of June 2010.

The ERAMET group has sound financial capacity that enables it to implement its ambitious growth strategy in alloying metals and high-performance alloys, upscale metallurgy and strategic metals with high growth potential.

#### Outlook

Given the expected trends in all its activities, the Group's current operating income for the  $2^{nd}$  half of 2010 should be of the same order as the  $1^{st}$  half of 2010.



#### **ABOUT ERAMET**

ERAMET is a leading global producer of:

- alloying metals, particularly manganese and nickel, used to improve the properties of steel,
- high-performance special steels and alloys used in industries such as aerospace, power generation and tooling.

ERAMET is also developing in new metals with high growth potential such as lithium and in recycling. The Group employs approximately 15,000 people in 20 countries. ERAMET is part of Euronext Paris Compartment A and is listed on the MSCI index.

#### **CONTACT**

Vice President Strategy and Investor Relations **Philippe Joly** 

Tel.: +33 (0)1 45 38 42 02

For more information: www.eramet.com



### Appendix

| Metric tons                         | Q3 2010 | Q3 2009 | Change       | 9 months<br>2010 | 9 months<br>2009 | Change |
|-------------------------------------|---------|---------|--------------|------------------|------------------|--------|
| Manganese ore and sinter production | 880 700 | 605 000 | + 46%        | 2 454 000        | 1 258 000        | + 95%  |
| Manganese alloys production         | 195 200 | 165 500 | + 18%        | 599 700          | 406 600          | + 47%  |
| Manganese alloys sales              | 183 200 | 211 000 | - 13%        | 573 000          | 495 600          | + 16%  |
| Nickel production*                  | 13 168  | 12 435  | + <b>6</b> % | 39 952           | 38 731           | + 3%   |
| Nickel sales**                      | 11 369  | 10 972  | + 3%         | 39 502           | 40 470           | - 2%   |

<sup>\*</sup> Ferronickel and matte

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| Turnover<br>(€ millions)   | Q2 2010 | Q2 2009 | Change | Q1 2010 | Q1 2009 | Change |
|----------------------------|---------|---------|--------|---------|---------|--------|
| ERAMET Manganese           | 523     | 277     | + 89%  | 409     | 288     | + 42%  |
| ERAMET Nickel              | 282     | 154     | + 83%  | 201     | 156     | + 29%  |
| ERAMET Alloys              | 196     | 198     | - 1%   | 182     | 222     | - 18%  |
| Holding co. & eliminations | (2)     | (1)     |        | (3)     | (2)     |        |
| ERAMET group               | 999     | 628     | + 59%  | 789     | 664     | + 19%  |

<sup>\*\*</sup> Finished products