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PRESS RELEASE

9 month turnover figures show growth of 15.63 % 3rd quarter turnover figures up: +8.23 %

In M€ (non-audited)	2010	2009	Variation
1st half year 2010 3rd quarter 2010	46.44 20.43	38.95 18.88	+ 19.23 % + 8.23 %
Turnover at end of September 2010 (non-audited)	66.87	57.83	+ 15.63 %

At the end of September, the Pharmagest Inter@ctive Group confirms a very high level of growth in turnover at 15.63%, reaching 66.87 M€, compared to 57.83 M€ at 30 September 2009.

Turnover for the 3rd quarter of 2010 is up 8.23% to 20.43 M€ compared to 18.88 M€ for the third quarter of 2009 for a comparable area.

Update on activity

➤ The Pharmacy France activity, is recording turnover of 55.93€ at 30 September 2010, a rise of 10.59 % compared to the same period in 2009 in spite of a market which remains difficult and a highly competitive environment.

This growth has mainly been brought about through:

- Sales of configurations, showing growth of 13.14%,
- o Maintenance, increasing by 14.61%.

Sales of products developed by the company (licences, products linked to management software), which were falling at the end of the first half year(-14.27%) are increasing at a rate of 9.28% during the third quarter of 2010, thus reducing the fall at 30 September 2010 to 7.96% compared to 30 September 2009. This trend should be confirmed at the end of the $4^{\rm th}$ quarter 2010.

- Pharmacy activity in Belgium and Luxembourg continues to grow with a rise standing at 3.39% at 30 September 2010 compared to 30 September 2009. This growth has almost entirely been created in the Walloon region. The recent opening of an agency in Flanders and high numbers of Flemish pharmacy visitors to the SABCO stand at the FARMA 2010 trade exhibition in Brussels last October, mean we can look forward to good growth prospects in coming months.
- ➤ Activity in Laboratories shows an increase of 84.51 % for the first 9 months of the 2010 financial year compared to the same period in 2009. The OTC Laboratories and personal hygiene product divisions, as well as pharmacists, confirm their interest in services for energising sales and systems designed by the Pharmagest Group for communicating with the public at large.
- ➤ Care home activity shows an increase of 101.54% compared to the first 9 months of 2009, and of 26.42% on the third quarter of 2010 alone, benefiting from the high level of orders placed and in particular, a high increase in recurring turnover enabling greater visibility.

Perspectives for 2010

- The Group's healthy financial situation and its level of cash flow will enable it to take up any opportunities of external growth with a view towards diversification in France and/or growth at European level.
- Taking into account performance in the first nine months, the Pharmagest Group confirms it is confident in reaching its annual targets.

Financial Calendar:

- Publication of 2010 4th guarter turnover on 11 February 2011

The Pharmagest Inter@ctive Group:

The Pharmagest Inter@ctive Group is the French leader in pharmacy information technology, with 43% of market share, 9,800 clients and 600 staff. Since September 2007, the Group has also enjoyed a presence in Northern Europe with 12.7% market share in Belgium and Luxembourg.

The favoured partner of pharmacists for over 25 years, the Pharmagest Inter@ctive Group creates innovative information technology solutions for pharmacies, and develops E-Business E-Media activity with great potential for laboratories.

The Group is also developing previously unpublished software solutions for care homes and day centres for the elderly.

The first Integrated Portal Management Software (LGPI®), creating entries for the patient, the pharmacist and the laboratory, boosts sales, optimises purchases and enhances patient advice. It is also the first permanent impact medium for pharmacies, supplying laboratories with direct communication towards the pharmacist and his patients.

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Find out the latest news from the group at www.pharmagest.com



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