

DECEMBER 2010 TRAFFIC

- ▶ **Passenger: rise in traffic (+2.0%) and load factor (+0.9 points)**
- ▶ **Cargo: rise in traffic (+2.1%) but decline in load factor (-1.7 points)**
- ▶ **Activity strongly affected by adverse weather conditions**

The passenger and cargo activities were each affected by the periods of heavy snowfall in December in both Europe and the United States. Unit revenues rose slightly in passenger and more strongly in cargo. The impact on revenues of these weather disruptions is estimated at 70 million euros.

Passenger business

Traffic rose by 2.0% in December with capacity up by 0.9% leading to a 0.9 point rise in the load factor to 80.6%. The number of passengers amounted to 5.4 million, down 1.6% since flight cancellations were predominantly in medium-haul.

- On the Americas network, traffic was stable with capacity up 1.7%. The load factor lost 1.5 points to 85.0%.
- The Asia network remained dynamic with traffic up 5.6% for capacity up by 6.7%. The load factor shed 0.9 points to 82.3%.
- The Africa and Middle East network saw a slight decline in traffic (-0.5%) while capacity increased by 1.1%. As a result, the load factor declined by 1.2 points to 78.7%.
- The Caribbean and Indian Ocean network enjoyed a robust level of activity with traffic up by 8.4% for virtually stable capacity (+0.3%). The load factor gained strongly, rising by 6.3 points to the high level of 84.1%.
- The European network was the most affected by the weather. Traffic declined by 1.1% while capacity was down by 6.1%. As a result, the load factor gained 3.6 points to 70.9%.

Cargo business

The cargo business was affected by the difficulties encountered by ground transport. Traffic was up 2.1% for a 4.6% rise in capacity, leading to a 1.7 point decline in load factor to 68.4%.

Recent developments

- On the 8th December, a new engine reconditioning workshop was inaugurated at Orly. This building, with a surface of 10,000 m² will double the capacity to service *Very Big Engines* and reinforce the position of Air France-KLM in the maintenance market for these new generation engines.
- A code-sharing agreement on the Paris, Jeddah and Ryadh routes was signed on 12th December between Air France and Saudi Arabian Airlines.
- From 10th January 2011, Air France will fly to Cologne, Germany from CDG with two daily flights operated by Airlinair.
- Air France-KLM unveiled its new enterprise project, "Embark". Built on common values and commitments to both Air France and KLM, Embark embodies the ambition and goals of the group for the coming years in five areas: better serving our customers, assuring a high level of operational performance, promoting the values of the group among all our employees, reinforcing the SkyTeam alliance as well as the leadership of our network, and returning to pre-crisis levels of economic performance.

Agenda

- ▶ 8th February 2011 at 8h00 CET: January 2011 traffic
- ▶ 9th February 2011 at 17h45 CET: Third Quarter 2010-11 Results

STATISTICS

Passenger activity (in millions)

Total Group	December			Year to date		
	2010	2009	Variation	2010-11	2009-10	Variation
Passengers carried (000s)	5,429	5,519	(1.6%)	54,879	55,635	(1.4%)
Revenue pax-kilometers (RPK)	16,396	16,074	2.0%	156,494	155,828	0.4%
Available seat-kilometers (ASK)	20,347	20,163	0.9%	189,372	191,847	(1.3%)
Load factor (%)	80.6%	79.7%	0.9	82.6%	81.2%	1.4

Europe (including France)						
Passengers carried (000s)	3,533	3,653	(3.3%)	37,229	38,108	(2.3%)
Revenue pax-kilometers (RPK)	2,780	2,810	(1.1%)	29,964	30,643	(2.2%)
Available seat-kilometers (ASK)	3,919	4,175	(6.1%)	40,135	42,784	(6.2%)
Load factor (%)	70.9%	67.3%	3.6	74.7%	71.6%	3.0

Americas						
Passengers carried (000s)	688	689	(0.2%)	7,033	7,128	(1.3%)
Revenue pax-kilometers (RPK)	5,208	5,212	(0.1%)	52,486	52,957	(0.9%)
Available seat-kilometers (ASK)	6,129	6,027	1.7%	60,081	60,985	(1.5%)
Load factor (%)	85.0%	86.5%	(1.5)	87.4%	86.8%	0.5

Asia / Pacific						
Passengers carried (000s)	458	444	3.2%	4,198	4,048	3.7%
Revenue pax-kilometers (RPK)	3,875	3,668	5.6%	36,194	34,835	3.9%
Available seat-kilometers (ASK)	4,708	4,412	6.7%	41,865	41,075	1.9%
Load factor (%)	82.3%	83.2%	(0.9)	86.5%	84.8%	1.6

Africa / Middle East						
Passengers carried (000s)	460	463	(0.7%)	4,217	4,189	0.7%
Revenue pax-kilometers (RPK)	2,456	2,467	(0.5%)	22,167	22,032	0.6%
Available seat-kilometers (ASK)	3,119	3,085	1.1%	27,759	27,854	(0.3%)
Load factor (%)	78.7%	80.0%	(1.2)	79.9%	79.1%	0.8

Caribbean / Indian, Ocean						
Passengers carried (000s)	291	270	7.7%	2,201	2,163	1.8%
Revenue pax-kilometers (RPK)	2,077	1,916	8.4%	15,684	15,360	2.1%
Available seat-kilometers (ASK)	2,472	2,464	0.3%	19,532	19,149	2.0%
Load factor (%)	84.1%	77.8%	6.3	80.3%	80.2%	0.1

Cargo activity (in millions)

Total Group	December			Year to date		
	2010	2009	Variation	2010-11	2009-10	Variation
Revenue tonne-km (RTK)	935	916	2.1%	8,674	8,390	3.4%
Available tonne-km (ATK)	1,367	1,307	4.6%	12,636	12,791	(1.2%)
Load factor (%)	68.4%	70.1%	(1.7)	68.6%	65.6%	3.1

Europe (including France)						
Revenue tonne-km (RTK)	6	7	(9.3%)	52	56	(6.9%)
Available tonne-km (ATK)	37	38	(2.3%)	373	385	(3.3%)
Load factor (%)	16.9%	18.1%	(1.3)	14.0%	14.5%	(0.6)

Americas						
Revenue tonne-km (RTK)	359	360	(0.3%)	3,362	3,154	6.6%
Available tonne-km (ATK)	517	495	4.5%	4,867	4,867	(0.0%)
Load factor (%)	69.5%	72.9%	(3.3)	69.1%	64.8%	4.3

Asia / Pacific						
Revenue tonne-km (RTK)	376	354	6.3%	3,581	3,518	1.8%
Available tonne-km (ATK)	479	443	8.1%	4,475	4,611	(3.0%)
Load factor (%)	78.6%	79.9%	(1.4)	80.0%	76.3%	3.7

Africa / Middle East						
Revenue tonne-km (RTK)	143	145	(1.7%)	1,342	1,305	2.8%
Available tonne-km (ATK)	236	230	2.5%	2,136	2,102	1.6%
Load factor (%)	60.5%	63.1%	(2.6)	62.8%	62.1%	0.7

Caribbean / Indian Ocean						
Revenue tonne-km (RTK)	50	49	1.7%	337	356	(5.2%)
Available tonne-km (ATK)	98	101	(3.2%)	786	825	(4.7%)
Load factor (%)	51.2%	48.8%	2.4	42.9%	43.2%	(0.2)