

# Strong fourth quarter: up 29.7% 2010 full-year sales: € 185.0 million, up 15.8 %

Consolidated sales (€ millions)	2010	2009	% change
1 <sup>st</sup> quarter	41.4	45.1	-8.4%
2 <sup>nd</sup> quarter	47.0	40.8	15.2%
3 <sup>rd</sup> quarter	48.7	37.0	31.7%
4 <sup>th</sup> quarter	47.9	36.9	29.7%
Total	185.0	159.8	15.8%

## Continued strong trend in forth quarter 2010

Sales for the forth quarter of 2010 totalled € 47.9 million, an increase of 29.7% in published data compared to the forth quarter of 2009. Growth was 23.9% on a constant foreign exchange basis. This strong sales level was driven by a favourable global economic environment for the Connector industry and the resilience shown by Radiall in its markets.

### A financial year 2010 marked by a recovery

Over the full-year 2010, sales totalled € 185 million, which was a 15.8% increase compared to 2009 in published data, and 12.6% on a constant foreign exchange basis. Even though sales did not reach the level achieved in 2008, this figure reflected a marked business recovery.

All Group divisions reported growth during the year.

The Industry and Automotive divisions recorded the strongest growth rates of the period. Civilian aeronautics also continued to grow and its order book remained strong, despite the postponement of certain programmes. The Military and Space division generated the most modest growth.

International sales were € 148.3 million, an increase of 19% compared to 2009, representing more than 80% of total sales.

### Outlook

The strong performance of the second half of the year enables Radiall to confirm its guidance for a 2010 profit from recurring operations in excess of that noted in the first half. Within an improving market environment and due to its customers' increased confidence, ongoing technological innovation and industrial productivity optimisation efforts, Radiall is beginning the new financial year under favourable conditions.

# About RADIALL

RADIALL designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications.

ISIN: FR0000050320 - Eurolist C - NYSE Euronext.

www.radiall.com
YOUR CONTACTS

Guy de Royer

Guy de Royer Tel: +33 (0)1 49 35 35 51 guy.deroyer@radiall.com



