

JANUARY 2011 TRAFFIC

- ▶ **Passenger: rise in traffic (+4.8%) and load factor (+1.1 point)**
 - ▶ **Cargo: rise in traffic (+2.4%) and stable load factor**
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January 2010 was disrupted by snowfall, and a two day strike by air traffic controllers in France, which particularly affected medium-haul, thereby creating a favourable comparison basis.

Passenger business

In January 2011 passenger traffic rose 4.8% with capacity up 3.3%, leading to a 1.1 point gain in the load factor to 79.2%. The number of passengers rose 6.7% to 5.4 million. Nevertheless, unit revenues, although higher than last year, saw a levelling-off. Elsewhere, the geopolitical situation in a number of countries (Ivory Coast, Sahelian region, Tunisia and Egypt) is weighing on revenues.

- On the Americas network, traffic and capacity rose by 1.3% and 1.7% respectively. The load factor declines slightly to 83.4% (-0.3 points).
- The Asia network remained dynamic with traffic up 7.4% for capacity up by 6.4%. The load factor gained 0.7 points to 85.4%.
- The Africa and Middle East network saw traffic up 2.8%, in line with capacity (+2.7%). The load factor remained stable at 76.4%.
- The Caribbean and Indian Ocean network enjoyed a robust level of activity with traffic up 5.4% for stable capacity (+0.2%). The load factor progressed strongly to reach the high level of 84.8% (+4.2 points).
- On the European network, traffic rose 9.3% and capacity by 4.5%. In consequence, the load factor improved 2.8 points to 64.4%.

Cargo business

- In January 2011, cargo traffic rose in line with capacity (by 3.4% and 3.3% respectively). The load factor was stable at 64.3%. Unit revenue was compared with January 2010 which already benefited from a more favourable operating environment.

Recent developments

- On February 1st, Transavia operated 8 additional flights to Egypt to repatriate 1,500 Dutch tourists.
- Middle East Airlines and Saudi Arabia Airlines will shortly join SkyTeam.
- SkyTeam will launch an iPhone application available for all passengers travelling on alliance flights.
- Air France launched an exclusive news programme on long-haul flights produced by Euronews.

Agenda

- ▶ February 9, 2011 at 17h45 CET: Third Quarter 2010-11 results

STATISTICS

Passenger activity (in millions)

Total Group	January			Year to date		
	2010	2009	Variation	2010-11	2009-10	Variation
Passengers carried (000s)	5,427	5,085	6.7%	60,306	60,721	(0.7%)
Revenue pax-kilometers (RPK)	16,626	15,867	4.8%	173,121	171,697	0.8%
Available seat-kilometers (ASK)	21,004	20,338	3.3%	210,376	212,185	(0.9%)
Load factor (%)	79.2%	78.0%	1.1	82.3%	80.9%	1.4

Europe (including France)						
Passengers carried (000s)	3,516	3,237	8.6%	40,745	41,344	(1.4%)
Revenue pax-kilometers (RPK)	2,730	2,498	9.3%	32,694	33,141	(1.4%)
Available seat-kilometers (ASK)	4,237	4,055	4.5%	44,371	46,839	(5.3%)
Load factor (%)	64.4%	61.6%	2.8	73.7%	70.8%	2.9

Americas						
Passengers carried (000s)	667	661	1.0%	7,700	7,788	(1.1%)
Revenue pax-kilometers (RPK)	5,131	5,065	1.3%	57,617	58,022	(0.7%)
Available seat-kilometers (ASK)	6,149	6,045	1.7%	66,230	67,030	(1.2%)
Load factor (%)	83.4%	83.8%	(0.3)	87.0%	86.6%	0.4

Asia / Pacific						
Passengers carried (000s)	484	457	5.9%	4,682	4,506	3.9%
Revenue pax-kilometers (RPK)	4,121	3,838	7.4%	40,314	38,674	4.2%
Available seat-kilometers (ASK)	4,827	4,536	6.4%	46,692	45,611	2.4%
Load factor (%)	85.4%	84.6%	0.7	86.3%	84.8%	1.5

Africa / Middle East						
Passengers carried (000s)	455	443	2.9%	4,673	4,632	0.9%
Revenue pax-kilometers (RPK)	2,440	2,374	2.8%	24,607	24,406	0.8%
Available seat-kilometers (ASK)	3,191	3,106	2.7%	30,950	30,960	(0.0%)
Load factor (%)	76.4%	76.4%	0.0	79.5%	78.8%	0.7

Caribbean / Indian, Ocean						
Passengers carried (000s)	304	287	5.9%	2,505	2,450	2.2%
Revenue pax-kilometers (RPK)	2,205	2,092	5.4%	17,889	17,454	2.5%
Available seat-kilometers (ASK)	2,601	2,596	0.2%	22,133	21,745	1.8%
Load factor (%)	84.8%	80.6%	4.2	80.8%	80.3%	0.6

Cargo activity (in millions)

Total Group	January			Year to date		
	2010	2009	Variation	2010-11	2009-10	Variation
Revenue tonne-km (RTK)	894	865	3.4%	9,568	9,255	3.4%
Available tonne-km (ATK)	1,389	1,345	3.3%	14,026	14,135	(0.8%)
Load factor (%)	64.3%	64.3%	0.0	68.2%	65.5%	2.7

Europe (including France)						
Revenue tonne-km (RTK)	5	6	(6.2%)	57	62	(6.9%)
Available tonne-km (ATK)	40	38	5.8%	413	423	(2.5%)
Load factor (%)	13.2%	14.9%	(1.7)	13.9%	14.6%	(0.7)

Americas						
Revenue tonne-km (RTK)	360	331	8.8%	3,722	3,485	6.8%
Available tonne-km (ATK)	529	503	5.0%	5,395	5,370	0.5%
Load factor (%)	68.0%	65.7%	2.4	69.0%	64.9%	4.1

Asia / Pacific						
Revenue tonne-km (RTK)	355	347	2.2%	3,935	3,865	1.8%
Available tonne-km (ATK)	488	450	8.4%	4,963	5,061	(1.9%)
Load factor (%)	72.7%	77.1%	(4.4)	79.3%	76.4%	2.9

Africa / Middle East						
Revenue tonne-km (RTK)	142	146	(2.3%)	1,485	1,451	2.3%
Available tonne-km (ATK)	239	251	(5.1%)	2,375	2,354	0.9%
Load factor (%)	59.7%	58.0%	1.7	62.5%	61.7%	0.9

Caribbean / Indian Ocean						
Revenue tonne-km (RTK)	32	36	(11.2%)	369	392	(5.8%)
Available tonne-km (ATK)	95	102	(7.6%)	880	927	(5.1%)
Load factor (%)	33.7%	35.1%	(1.4)	41.9%	42.3%	(0.3)