

# RIBER

Press release - 2010 earnings  
Bezons, March 24th, 2011; 5:45 pm

## STRONG GROWTH IN 2010 FULL-YEAR EARNINGS FAVORABLE OUTLOOK

- Gross margin growth (+ 7 points)
- Net income up to €1.8 million, representing 9% of revenues
- 50% increase in dividend to €0.06 per share

Bezons, March 24th, 2011 – 5:45 pm – RIBER, the global leader for molecular beam epitaxy (MBE), recorded strong growth in net income over 2010 compared with 2009. In view of its earnings for 2010 and the dynamic development they reflect, RIBER is confident that it will be able to achieve a further year of growth and improve on its performances in 2011.

(€'000,000 - at December 31st)	2010	2009	Change
<b>Revenues</b>	<b>20.7</b>	<b>17.4</b>	<b>+20%</b>
Gross margin	9.3	6.5	+44%
% of revenues	44.9%	37.6%	
<b>Operating income</b>	<b>1.6</b>	<b>0.6</b>	<b>+180%</b>
% of revenues	7.7%	3.3%	
<b>Pre-tax earnings</b>	<b>1.8</b>	<b>0.4</b>	<b>x 4.2</b>
<b>Net income</b>	<b>1.8</b>	<b>0.4</b>	<b>x 4.2</b>
% of revenues	8.7%	2.3%	

### GROWTH IN BUSINESS

2010 revenues came to €20.7 million, compared with €17.4 million in 2009, with this growth driven by a 10% increase in the MBE systems business, reflecting the upturn in demand from compound semiconductor industrial firms.

It has been supported by the strong development of the services and accessories business (+38%), as well as the higher level of evaporation source and cell sales (+24%), confirming the relevance of the strategy to diversify into the strongly-growing OLED (Organic LED) and thin-layer solar cell (CIGS technology) markets.

### IMPROVEMENT IN PROFITABILITY

The gross margin before changes in provisions for inventories came to €7.8 million, representing 38% of revenues, compared with 33% the previous year, factoring in the increase in productivity and the improvement in the product mix.

Consolidated net income rose to €1.8 million (8.7% of revenues), improving by €1.4 million in relation to 2009.

### INCREASE IN THE CASH POSITION

At December 31st, 2010, RIBER's financial structure shows €22.8 million in shareholders' equity, coming in higher than 2009. Net cash (after deducting recoverable advances) totaled €9.6 million, an increase of 71% in relation to December 31st, 2009.

### PROPOSED DIVIDEND OF €0.06 PER SHARE

The Management Board will be submitting a proposal at the General Meeting on May 26th, 2011 for a dividend of €0.06 per share, up 50% in relation to the previous year.

## OUTLOOK

The sound balance sheet and stronger cash position are enabling RIBER to move forward with its strategic development, based on:

- Continuing to further strengthen its leadership on the market for molecular beam epitaxy machines;
- Capitalizing on the installed base and growing sales of epitaxy equipment, spare parts and accessories, as well as the corresponding services;
- Releasing a range of high value-added equipment and services on the market for strong-growth application fields (thin-layer solar cells, OLED lighting and screens, etc.).

At end-February 2011, the order book represents €21.8 million, including three production systems and seven research systems. It also factors in major effusion cell orders intended for the strongly growing OLED and solar sectors.

**This order book is expected to pave the way for further growth in revenues and profitability over 2011.**

## NEXT DATES:

2011 first-quarter revenues on April 12th after close of trading

Publication of the 2010 annual report on April 15th after close of trading

## About RIBER:

RIBER designs and manufactures systems for producing semiconductor alloys and depositing complex materials in ultra-thin layers. Globally recognized by compound semiconductor industrial firms and research laboratories, RIBER is the molecular beam epitaxy (MBE) market leader. RIBER's machines and equipment enable its clients to develop very high-performance compound semiconductor materials, which are essential for many electronic applications in the retail sector (mobile telephony, OLED screens, etc.), as well as for professionals (sensors, lasers, CIGS solar cells, etc.).

RIBER is listed on Euronext Paris Compartment "C" and is part of the CAC IT index.

Code ISIN: FR0000075954 - Code Reuters: RIBE.PA - Code Bloomberg: RIB: FP

Rated as an "innovative business" by OSEO, the dedicated French innovation agency, RIBER is eligible for French innovation mutual funds (FCPI).

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