



Generix Group announces revenues for financial year 2010/2011 Total revenues at 66.2 millions of Euros

Paris, April 21, 2011 - **Generix Group, a leading software vendor for Collaborative Business, today issued revenues for financial year 2010/2011.**

Generix Group recorded a 3% growth of its quarterly revenues, year over year, and confirmed revenue trends shown along fiscal year 2010/2011, and. This growth is explained by the SaaS (*Software as a Service*) activity that is still expanding, driven by market demand and customers' consumptions.

Unaudited	Quarter ended March 31		Change	Twelve month ended March 31		Change
	2010/2011	2009/2010		2010/2011	2009/2010	
Licenses	1 919	2 491	-23%	7 134	10 188	-30%
Maintenance	5 557	5 302	5%	22 050	21 860	1%
SaaS	2 890	1 960	47%	10 231	7 720	33%
Software revenues	10 365	9 753	6%	39 415	39 768	-1%
Consulting Services	7 098	7 144	-1%	26 780	28 797	-7%
Revenues	17 464	16 897	3%	66 195	68 565	-3%

With a 23% decrease this quarter and 30% decrease this fiscal year, year over year, Licenses sales are stabilizing and should progressively recover thanks to the sales force realignment by market types and the improvement of the readability of Generix Group's offering. Consulting services are impacted by the decrease of Licenses sales. Maintenance revenues are stable in 2010/2011 at 22 millions of Euros.

Generix Group still shows significant growth of its SaaS business, increasing by 47% this quarter compared to the same quarter last year, relying on an expanding installed base and higher customers' consumptions. SaaS business model is particularly well fit to the Supply Chain sector, EDI platforms, and cross channel selling businesses with for example "contactless" mobile payment solutions. During fiscal year 2010/2011, Generix Group signed On Demand contracts for a total value of close to 4 millions of Euros, corresponding to contracts' accumulated value during their customary three year period, compared to 9.5 millions of Euros during 2009/2010. This decrease in signatures will generate a less significant decrease of SaaS revenues during fiscal year 2011/2012 compared to 2010/2011.

As announced on January 24, 2011, decrease in Licenses sales leads Generix Group to anticipate a net loss for fiscal year 2010/2011.

**Next press release: June 1st, 2011
Annual results for financial year 2010/2011**

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About Generix Group

Generix Group offers Collaborative Business solutions that optimize consumer goods availability across the supply chain and increase their sales. This unique offering on the market is targeted at the CPG industry, food & specialist retail, e-commerce and transport/logistics companies.

With €66 million in revenues, Generix Group is the European leader for Collaborative Business solutions for the trade and supply chain markets. Carrefour, Gefco, Leclerc, Leroy Merlin, Nestlé, Unilever, DHL Exel Supply Chain, Louis Vuitton Sodial, Metro, Sara Lee, Kuehne + Nagel, Cdiscount... Over 1500 retailers, global manufacturers and logistic providers selected Generix Group Collaborative Business solutions.

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