

## MAY 2011 TRAFFIC

### Passenger

- ▶ **4.9% increase in traffic**
- ▶ **Load factor of 79.8%, slight decline of 0.7 points**

### Cargo

- ▶ **1.4% decline in traffic**
- ▶ **Still high load factor of 67.8% (-2.9 points)**

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Events in Japan, Africa and the Middle East continued to weigh on demand to and from the regions.

### Passenger business

In May 2011 traffic increased by 4.9% for capacity up by 5.9%, leading to a slight 0.7 point decline in load factor to 79.8%. The Group carried 6.58 million passengers (+6.1%). Unit revenue per available seat kilometer (RASK) excluding currency was higher than in the previous year.

- On the Americas network, traffic was very dynamic (+7.8%) for capacity up by 8.2%. The load factor remained at the high level of 86.1% (-0.3 points).
- Traffic on the Asia network rose by 2.7% for capacity up by 5.8%. The load factor fell by 2.4 points to 81.2%, with the situation in Japan continuing to weigh.
- The Africa and Middle East network remained affected by the various geopolitical crises. Traffic declined by 5.3% for capacity down by 2.5%. As a result, the load factor lost 2.1 points to 71.4%.
- The Caribbean and Indian Ocean network was dynamic with traffic up by 6.7% for a capacity increase of 6.9%. The load factor remained unchanged at 78.5% (-0.1 point).
- The European network was also dynamic with traffic increasing by 8.2% for capacity up by 7.6%. The load factor gained 0.4 points to 74.6%.

### Cargo business

The cargo business was affected by the unrest in Africa and the Middle East as well as a situation of overcapacity on departures from Asia. Against this backdrop, the group continued to control capacity closely, limiting growth to 2.7%. With traffic down 1.4%, the load factor (down 2.9 points) remained at the high level of 67.8%. Unit revenue per available ton kilometer (RATK) excluding currency posted a very slight decline.

### Recent developments

- Virgin Atlantic signed a 12-year component support contract with AFI KLM E&M on its fleet of Airbus A330s. In February 2011, the airline took delivery of the first in a series of ten aircraft which will progressively come into revenue service through to the end of 2012. The agreement signed with AFI KLM E&M includes component repair, pool access and a Main Base Kit at London-Heathrow.
- Air France has transferred the Airbus A380 operated on the Tokyo service to the San Francisco route for the period from 6<sup>th</sup> June to 4<sup>th</sup> September.
- Since its launch in November 2009, the new *Premium Voyageur* cabin has welcomed 700,000 passengers.
- Within the framework of the North Atlantic joint-venture, Air France-KLM, Alitalia and Delta announced plans to reduce their capacity by 7 to 9% at winter 2011.

## Agenda

- ▶ 7 July 2011 at 8.00am CET: June 2011 traffic press release
- ▶ 7 July 2011 at 2.30pm CET: AGM at the Carrousel du Louvre, 99 rue de Rivoli, 75001 Paris
- ▶ 27 July 2011: Quarterly results for April-June 2011

## STATISTICS

### Passenger activity (in millions)

Total Group	May			Year to date		
	2011	2010	Variation	2011-12	2010-11	Variation
Passengers carried (000s)	6,580	6,201	6.1%	12,940	11,169	15.9%
Revenue pax-kilometers (RPK)	17,966	17,125	4.9%	35,536	31,401	13.2%
Available seat-kilometers (ASK)	22,507	21,254	5.9%	44,144	39,107	12.9%
Load factor (%)	79.8%	80.6%	(0.7)	80.5%	80.3%	0.2

Europe (including France)						
Passengers carried (000s)	4,631	4,303	7.6%	9,072	7,648	18.6%
Revenue pax-kilometers (RPK)	3,791	3,505	8.2%	7,419	6,191	19.8%
Available seat-kilometers (ASK)	5,079	4,720	7.6%	9,900	8,566	15.6%
Load factor (%)	74.6%	74.3%	0.4	74.9%	72.3%	2.7

Americas						
Passengers carried (000s)	857	802	6.9%	1,634	1,417	15.3%
Revenue pax-kilometers (RPK)	6,401	5,939	7.8%	12,241	10,549	16.0%
Available seat-kilometers (ASK)	7,431	6,868	8.2%	14,217	12,291	15.7%
Load factor (%)	86.1%	86.5%	(0.3)	86.1%	85.8%	0.3

Asia / Pacific						
Passengers carried (000s)	470	450	4.3%	920	835	10.2%
Revenue pax-kilometers (RPK)	4,004	3,898	2.7%	7,835	7,201	8.8%
Available seat-kilometers (ASK)	4,929	4,659	5.8%	9,635	8,615	11.8%
Load factor (%)	81.2%	83.7%	(2.4)	81.3%	83.6%	(2.3)

Africa / Middle East						
Passengers carried (000s)	390	426	(8.5%)	802	807	(0.6%)
Revenue pax-kilometers (RPK)	2,100	2,217	(5.3%)	4,357	4,209	3.5%
Available seat-kilometers (ASK)	2,942	3,018	(2.5%)	5,850	5,508	6.2%
Load factor (%)	71.4%	73.5%	(2.1)	74.5%	76.4%	(1.9)

Caribbean / Indian, Ocean						
Passengers carried (000s)	232	220	5.5%	511	462	10.6%
Revenue pax-kilometers (RPK)	1,670	1,566	6.7%	3,684	3,251	13.3%
Available seat-kilometers (ASK)	2,126	1,990	6.9%	4,542	4,126	10.1%
Load factor (%)	78.5%	78.7%	(0.1)	81.1%	78.8%	2.3

### Cargo activity (in millions)

Total Group	May			Year to date		
	2011	2010	Variation	2011-12	2010-11	Variation
Revenue tonne-km (RTK)	988	1,002	(1.4%)	1,948	1,867	4.3%
Available tonne-km (ATK)	1,458	1,419	2.7%	2,875	2,645	8.7%
Load factor (%)	67.8%	70.6%	(2.9)	67.7%	70.6%	(2.9)

Europe (including France)						
Revenue tonne-km (RTK)	8	6	24.9%	14	11	23.1%
Available tonne-km (ATK)	51	43	17.6%	99	79	25.5%
Load factor (%)	14.9%	14.0%	0.9	13.9%	14.2%	(0.3)

Americas						
Revenue tonne-km (RTK)	397	386	2.8%	763	713	7.0%
Available tonne-km (ATK)	579	549	5.4%	1,111	1,005	10.6%
Load factor (%)	68.7%	70.4%	(1.7)	68.7%	71.0%	(2.3)

Asia / Pacific						
Revenue tonne-km (RTK)	395	408	(3.1%)	793	774	2.4%
Available tonne-km (ATK)	511	503	1.4%	1,021	953	7.2%
Load factor (%)	77.5%	81.1%	(3.7)	77.6%	81.3%	(3.7)

Africa / Middle East						
Revenue tonne-km (RTK)	149	164	(9.1%)	294	294	0.1%
Available tonne-km (ATK)	230	240	(3.9%)	462	441	4.7%
Load factor (%)	64.7%	68.4%	(3.7)	63.7%	66.6%	(2.9)

Caribbean / Indian Ocean						
Revenue tonne-km (RTK)	39	38	1.9%	84	75	12.0%
Available tonne-km (ATK)	87	84	4.2%	182	168	8.3%
Load factor (%)	44.4%	45.4%	(1.0)	45.9%	44.4%	1.5