



**Planned formation of  
a RADIALL – ARaymond joint venture  
dedicated to automotive applications**

RADIALL and ARaymond announced today Wednesday having entered into talks, in order to establish a joint venture exclusively dedicated to the passive interconnection component market for automotive applications.

As part of this plan, RADIALL would first turn its automotive division, which generated sales of €8.8 million in 2010, into a subsidiary. ARaymond would then acquire 50% of the new entity at the start of next year, in order to developing this business as a joint-venture 50%-held by both partners, with the stated objective of becoming a major player in this sector.

The scope of the plan would primarily include the personnel of RADIALL's Champfeuillet site (Isère, France), being about 45 staff members dedicated to manufacturing and research and development, and RADIALL's automotive distribution assets held internationally, primarily in Germany, Italy and the US (business goodwill for the most part), with ARaymond's teams primarily contributing to marketing and sales.

*Antoine Raymond and Pierre Gattaz, respective heads of the 2 family-owned corporations, specified:*

*“We are very optimistic about the prospects of this joint venture, which would enable us, by combining the technological and industrial expertise acquired by RADIALL in the connector component sector and ARaymond's perfect knowledge of the automotive market, to develop genuine value creation for our car industry customers in relation to the key technological components of vehicles of the future.”*

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**About RADIALL**

RADIALL designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications.  
ISIN: FR0000050320 – Eurolist C – NYSE Euronext.

[www.radiall.com](http://www.radiall.com)

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**About ARaymond**

ARaymond specialises in the development and manufacture of fasteners and fluid connectors (fuel, cooling and braking systems, windscreen washer. etc) for the automotive industry.

[www.araymond.com](http://www.araymond.com)



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