

# **AUGUST 2011 TRAFFIC**

## Passenger

- Traffic up 7.6% for capacity up by 6.1%
- ▶ Load factor of 85.7%, up by 1.2 points

### Cargo

- Stable traffic (-0.2%) for capacity up by 2.8%
- Load factor down 1.9 points to 62.5%

## **Passenger business**

Traffic rose by 7.6% for capacity up by 6.1% leading to a 1.2 point rise in load factor to 85.7%. The group carried 6.8 million passengers (+4.7%). Unit revenue per available seat kilometer (RASK) excluding currency declined slightly compared with August 2010.

- On the Americas network, traffic was up by 10.7% for capacity up by 9.0%; the load factor gained 1.3 points to 89.6%.
- The Asia network remained dynamic with traffic up 9.0% for a 7.3% increase in capacity. The load factor reached 89.4% (+1.4 points). On Japan, the load factor stood at 89% with traffic down 12% year on year.
- The Africa and Middle East network continues to be impacted by the various crises, even though traffic saw an improvement, particularly to Africa. Overall traffic was stable (-0.1%) for capacity down 0.5%. The load factor stood at 83.4% (+0.3 points).
- The Caribbean and Indian Ocean network recorded a 10.0% rise in traffic for capacity up by 7.1%; the load factor gained 2.2 points to 84.0%.
- The European network saw a 5.1% increase in traffic for capacity up by 4.2%. The load factor improved by 0.6 points to 78.1%.

### Cargo business

Traffic was stable (-0.2%) for capacity up by 2.8%, leading to a 1.9 point decrease in load factor to 62.5%. Unit revenue per available tonne kilometer (RATK) excluding currency slightly increased year on year.

### Agenda

- > 12 September 2011: UBS Transport Conference in London
- > 23 September 2011: Paris Midcap Event
- 28 September 2011: Cheuvreux Paris Conference
- 10 October 2011: September 2011 Traffic

## **STATISTICS**

	) August			Year to date		
Total Group	2011	2010	Variation	2011	2010-11	Variatio
Passengers carried (000s)	6,810	6,502	4.7%	33,748	30,999	8.9%
Revenue pax-kilometers (RPK)	20,560	19,099	7.6%	95,533	88,076	8.5%
Available seat-kilometers (ASK)	23,983	22,606	6.1%	114,615	105,903	8.2%
Load factor (%)	85.7%	84.5%	1.2	83.4%	83.2%	0.2
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Europe (including France)	1	ī.				_
Passengers carried (000s)	4,522	4,353	3.9%	23,272	21,184	9.9%
Revenue pax-kilometers (RPK)	3,914	3,725	5.1%	19,383	17,562	10.4%
Available seat-kilometers (ASK)	5,011	4,809	4.2%	24,951	23,201	7.5%
Load factor (%)	78.1%	77.5%	0.6	77.7%	75.7%	2.0
Americas						
Passengers carried (000s)	964	884	9.0%	4,459	4,045	10.2%
Revenue pax-kilometers (RPK)	7,249	6,551	10.7%	33,475	30,043	11.4%
Available seat-kilometers (ASK)	8,094	7,423	9.0%	38,068	34,095	11.7%
Load factor (%)	89.6%	88.3%	1.3	87.9%	88.1%	(0.2)
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Asia / Pacific	•	-				•
Passengers carried (000s)	528	485	8.7%	2,466	,2,291	7.7%
Revenue pax-kilometers (RPK)	4,582	4,205	9.0%	21,152	19,789	6.9%
Available seat-kilometers (ASK)	5,124	4,776	7.3%	24,682	22,762	8.4%
Load factor (%)	89.4%	88.0%	1.4	85.7%	86.9%	(1.2)
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Africa / Middle East						
Passengers carried (000s)	482	491	(1.9%)	2,192	2,240	(2.2%)
Revenue pax-kilometers (RPK)	2,616	2,619	(0.1%)	11,876	11,984	(0.9%)
Available seat-kilometers (ASK)	3,137	3,153	(0.5%)	15,022	14,844	1.2%
Load factor (%)	83.4%	83.1%	0.3	79.1%	80.7%	(1.7)
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Caribbean / Indian,Ocean	-1					
Passengers carried (000s)	315	289	9.0%	1,359	1,239	9.7%
Revenue pax-kilometers (RPK)	2,198	1,999	10.0%	9,648	8,698	10.9%
Available seat-kilometers (ASK)	2,617	2,444	7.1%	11,891	11,001	8.1%
Load factor (%)	84.0%	81.8%	2.2	81.1%	79.1%	2.1
Cargo activity (in millions)			F			
Tatal One we	0011	August	Maniatian		ear to date	Mantatta
Lotal Group	2011	2010	Variation	<b>2011</b> 4,749	2010-11	Variatio
Total Group	004			4 749	4,722	0.6%
Revenue tonne-km (RTK)	931	933	(0.2%)		0 000	
Revenue tonne-km (RTK) Available tonne-km (ATK)	1,490	1,449	2.8%	7,269	6,968	4.3%
Revenue tonne-km (RTK)					6,968 67.8%	
Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%)	1,490	1,449	2.8%	7,269	-	4.3%
Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Europe (including France)	1,490 62.5%	1,449 64.4%	2.8% (1.9)	7,269 65.3%	67.8%	4.3%
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)	1,490 62.5% 7	1,449 64.4% 6	2.8% (1.9) 24.3%	7,269 65.3% 36	67.8% 29	4.3% (2.4) 24.6%
Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Europe (including France) Revenue tonne-km (RTK) Available tonne-km (ATK)	1,490 62.5% 7 51	1,449 64.4% 6 44	2.8% (1.9) 24.3% 14.1%	7,269 65.3% 36 250	67.8% 29 211	4.3% (2.4) 24.6% 18.6%
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)	1,490 62.5% 7	1,449 64.4% 6	2.8% (1.9) 24.3%	7,269 65.3% 36	67.8% 29	4.3% (2.4) 24.6%
Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Europe (including France) Revenue tonne-km (RTK) Available tonne-km (ATK)	1,490 62.5% 7 51	1,449 64.4% 6 44	2.8% (1.9) 24.3% 14.1%	7,269 65.3% 36 250	67.8% 29 211	4.3% (2.4) 24.6% 18.6%
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Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Europe (including France) Revenue tonne-km (RTK) Available tonne-km (ATK) Load factor (%) Americas	1,490 62.5% 7 51 14.1%	1,449 64.4% 6 44 12.9%	2.8% (1.9) 24.3% 14.1% 1.2	7,269 65.3% 36 250 14.3%	67.8% 29 211 13.7%	4.3% (2.4) 24.6% 18.6% 0.7
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)	1,490 62.5% 7 51 14.1% 371	1,449 64.4% 6 44 12.9% 367	2.8% (1.9) 24.3% 14.1% 1.2 1.1%	7,269 65.3% 36 250 14.3% 1,870	67.8% 29 211 13.7% 1,826	4.3% (2.4) 24.6% 18.6% 0.7 2.4%
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Load factor (%)	1,490 62.5% 7 51 14.1% 371 594	1,449 64.4% 6 44 12.9% <u>367</u> 569	2.8%       (1.9)       24.3%       14.1%       1.2       1.1%       4.4%	7,269 65.3% 36 250 14.3% 1,870 2,842	67.8% 29 211 13.7% 1,826 2,692	4.3% (2.4) 24.6% 18.6% 0.7 2.4% 5.6%
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Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Load factor (%)	1,490 62.5% 7 51 14.1% 371 594	1,449 64.4% 6 44 12.9% <u>367</u> 569	2.8%       (1.9)       24.3%       14.1%       1.2       1.1%       4.4%	7,269 65.3% 36 250 14.3% 1,870 2,842	67.8% 29 211 13.7% 1,826 2,692	4.3%         (2.4)         24.6%         18.6%         0.7         2.4%         5.6%         (2.1)         (0.6%)
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Load factor (%)         Americas         Revenue tonne-km (ATK)         Load factor (%)         Available tonne-km (ATK)         Load factor (%)	1,490 62.5% 7 51 14.1% 371 594 62.5%	1,449 64.4% 6 44 12.9% 367 569 64.5%	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8%	67.8% 29 211 13.7% 1,826 2,692 67.8%	4.3%         (2.4)         24.6%         18.6%         0.7         2.4%         5.6%         (2.1)
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (RTK)	1,490 62.5% 7 51 14.1% 371 594 62.5% 378	1,449 64.4% 6 44 12.9% 367 569 64.5% 388	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957	4.3%           (2.4)           24.6%           18.6%           0.7           2.4%           5.6%           (2.1)           (0.6%)
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (ATK)         Load factor (%)	1,490 62.5% 7 51 14.1% 371 594 62.5% 378 522	1,449 64.4% 6 44 12.9% 367 569 64.5% 388 499	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)         4.6%	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946 2,575	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957 2,449	4.3%           (2.4)           24.6%           18.6%           0.7           2.4%           5.6%           (2.1)           (0.6%)           5.1%
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Arailable tonne-km (ATK)         Available tonne-km (ATK)         Load factor (%)	1,490 62.5% 7 51 14.1% 371 594 62.5% 378 522 72.4%	1,449 64.4% 6 44 12.9% 367 569 64.5% 388 499 77.7%	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)         4.6%         (5.3)	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946 2,575 75.6%	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957 2,449 79.9%	4.3%         (2.4)         24.6%         18.6%         0.7         2.4%         5.6%         (2.1)         (0.6%)         5.1%         (4.3)
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Arailable tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Revenue tonne-km (RTK)	1,490 62.5% 7 51 14.1% 371 594 62.5% 378 522 72.4% 142	1,449 64.4% 6 44 12.9% 367 569 64.5% 388 499 77.7% 141	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)         4.6%         (5.3)         0.5%	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946 2,575 75.6% 714	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957 2,449 79.9% 737	4.3%         (2.4)         24.6%         18.6%         0.7         2.4%         5.6%         (2.1)         (0.6%)         5.1%         (4.3)
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Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Arailable tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Revenue tonne-km (RTK)	1,490 62.5% 7 51 14.1% 371 594 62.5% 378 522 72.4% 142	1,449 64.4% 6 44 12.9% 367 569 64.5% 388 499 77.7% 141	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)         4.6%         (5.3)         0.5%	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946 2,575 75.6% 714	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957 2,449 79.9% 737	4.3%         (2.4)         24.6%         18.6%         0.7         2.4%         5.6%         (2.1)         (0.6%)         5.1%         (4.3)
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Africa / Middle East         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)	1,490 62.5% 7 51 14.1% 371 594 62.5% 378 522 72.4% 142 230	1,449 64.4% 6 44 12.9% 367 569 64.5% 388 499 77.7% 141 243	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)         4.6%         (5.3)         0.5%         (5.1%)	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946 2,575 75.6% 714 1,146	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957 2,449 79.9% 737 1,178	4.3%         (2.4)         24.6%         18.6%         0.7         2.4%         5.6%         (2.1)         (0.6%)         5.1%         (4.3)         (3.1%)         (2.7%)
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Load factor (%)         Africa / Middle East         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Load factor (%)         Caribbean / Indian Ocean	1,490 62.5% 7 51 14.1% 371 594 62.5% 378 522 72.4% 142 230 61.6%	1,449 64.4% 6 44 12.9% 367 569 64.5% 388 499 77.7% 141 243 58.2%	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)         4.6%         (5.3)         0.5%         (5.1%)         3.4	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946 2,575 75.6% 714 1,146 62.3%	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957 2,449 79.9% 737 1,178 62.6%	4.3%         (2.4)         24.6%         18.6%         0.7         2.4%         5.6%         (2.1)         (0.6%)         5.1%         (4.3)         (3.1%)         (2.7%)         (0.3)
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Africa / Middle East         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Caribbean / Indian Ocean         Revenue tonne-km (RTK)	1,490 62.5% 7 51 14.1% 371 594 62.5% 378 522 72.4% 142 230 61.6% 32	1,449 64.4% 6 44 12.9% 367 569 64.5% 388 499 77.7% 141 243 58.2% 31	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)         4.6%         (5.3)         0.5%         (5.1%)         3.4	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946 2,575 75.6% 714 1,146 62.3% 184	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957 2,449 79.9% 737 1,178 62.6% 173	4.3%         (2.4)         24.6%         18.6%         0.7         2.4%         5.6%         (2.1)         (0.6%)         5.1%         (4.3)         (3.1%)         (2.7%)         (0.3)         6.4%
Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Europe (including France)         Revenue tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Americas         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (ATK)         Load factor (%)         Asia / Pacific         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Available tonne-km (RTK)         Load factor (%)         Africa / Middle East         Revenue tonne-km (RTK)         Available tonne-km (RTK)         Load factor (%)         Caribbean / Indian Ocean	1,490 62.5% 7 51 14.1% 371 594 62.5% 378 522 72.4% 142 230 61.6%	1,449 64.4% 6 44 12.9% 367 569 64.5% 388 499 77.7% 141 243 58.2%	2.8%         (1.9)         24.3%         14.1%         1.2         1.1%         4.4%         (2.0)         (2.5%)         4.6%         (5.3)         0.5%         (5.1%)         3.4	7,269 65.3% 36 250 14.3% 1,870 2,842 65.8% 1,946 2,575 75.6% 714 1,146 62.3%	67.8% 29 211 13.7% 1,826 2,692 67.8% 1,957 2,449 79.9% 737 1,178 62.6%	4.3% (2.4 18.6% 0.7 5.6% (2.1 (0.6% 5.1% (4.3 (3.1% (2.7% (0.3