

## Generix Group announces second quarter revenues of financial Year 2011/2012 Total Revenues at 15.1 millions of euros

Paris, October 20, 2011 - Generix Group, a leading software and SaaS vendor for Collaborative Business, today published its revenues for the second quarter, ended September 30, 2011, of its financial year 2011/2011.

Generix Group shows a 7% growth of its software revenues compared to the same six-month period last year and a 5% growth compared to the same quarter last year. However, quarterly total revenues slightly decreased by 1% due to the slowdown of Consulting Services revenues.

Unaudited	Quarter ended September 30		Change	Six month ended Sptember 30		Change
	2011	2010		2 011	2 010	
Licenses	1 404	1 268	11%	3 077	3 085	0%
Maintenance	5 767	5 486	5%	11 382	10 703	6%
SaaS	2 556	2 471	3%	5 279	4 596	15%
Software revenues	9 727	9 225	5%	19 738	18 384	7%
Consulting Services	5 415	6 070	-11%	11 091	13 872	-20%
Revenues	15 142	15 295	-1%	30 829	32 256	-4%

License sales were mostly driven by deals with two European retail leaders, one for its transport management and the other for the IT management system of its Spanish central purchasing department. Consulting Services however continues to be impacted by past Licenses sales decrease.

SaaS activities show a lower 3% growth this quarter. Maintenance revenues are increasing by 5% compared to the same quarter last year, with a customer base loyal to the Generix Group solutions and that continues to invest in their solutions.

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Next press release: November 17, 2011
Results for the six-month period ended September 30, 2011 of financial year 2011/2012

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## **About Generix Group**

Generix Group, software and SaaS vendor, offers Collaborative Business solutions that optimize consumer goods availability across the supply chain and increase their sales. This unique offering on the market is targeted at the CPG industry, food & specialist retail, e-commerce and transport/logistics companies.

With €66 million in revenues, Generix Group is the European leader for Collaborative Business solutions for the trade and supply chain markets. Carrefour, Gefco, Leclerc, Leroy Merlin, Nestlé, Unilever, DHL Exel Supply Chain, Louis Vuitton Sodiaal, Metro, Sara Lee, Kuehne + Nagel, Cdiscount... Over 1500 retailers, global manufacturers and logistic providers selected Generix Group Collaborative Business solutions.

www.generixgroup.com