



## 2011 9-month sales: up 11.3%

Consolidated sales (€ millions)	2011	2010	% change
1 <sup>st</sup> quarter	50.2	41.4	+21.5%
2 <sup>nd</sup> quarter	53.1	47.0	+12.9%
3 <sup>rd</sup> quarter	49.2	48.7	+1.0%
<b>Total</b>	<b>152.6</b>	<b>137.1</b>	<b>+11.3%</b>

### Business resilience in the 3<sup>rd</sup> quarter of 2011

Radiall reports sales of € 49.2 million for the third quarter of its 2011 financial year, up 1.0% compared to the third quarter of 2010. On a like-for-like basis with constant exchange rate, this was an increase of 5.4% compared with the same period of 2010.

Cumulative sales for the first nine months of 2011 amounted to € 152.6 million, an increase of 11.3% compared to 2010 based on actual foreign exchange rates, and 14.6% on constant foreign exchange.

Over the last nine months, all geographic regions posted growth, particularly France and Asia where our strongest performance was recorded. By market segment, the highest growth rates were achieved by Automotive, Space and Civil Aeronautics, whose order book remains robust, whilst the Telecom segment reported more moderate growth.

### 2011 Outlook

By the end of September, the Group's favourable business trend has not been significantly affected by the first signs of an economic slowdown and the order book remained at a satisfactory level.

Due to the uncertain business environment for the remainder of the year, Radiall forecasts a slowdown in operations in the fourth quarter. The strong performance achieved since the start of the year means Radiall is in a position to confirm its forecast that 2011 sales will exceed the 2010 figure, but with a profitability expected to be lower in particular because of unfavourable comparison with second half of 2010.

**Shareholders' agenda: 2011 Annual Sales - 19 January 2012.**

### About RADIALL

RADIALL designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications.

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