

**Leading Provider of Language Translation Technologies**

## Third Quarter 2011 Revenue Release

- Sales grew by 18.6% compared with the third quarter 2010
- Sales for the first nine months : +23.9%

November 4<sup>th</sup>, 2011 - SYSTRAN, the leading provider of language translation technologies, today announced its consolidated financial results for the third quarter ended September 30, 2011.

Consolidated and unaudited (in K€)	3rd quarter			Year-to-date		
	2011	2010	Variation 2011/2010	2011	2010	Variation 2011/2010
Software Publishing	1,703	1,386	+22.9%	4,783	4,313	+10.9%
Professional Services	1,079	960	+12.4%	3,268	2,184	+49.6%
<b>Consolidated Sales</b>	<b>2,782</b>	<b>2,346</b>	<b>+18.6%</b>	<b>8,051</b>	<b>6,497</b>	<b>+23.9%</b>

### Third Quarter 2011 Activities

During the third quarter, SYSTRAN sales amounted to 2,782 K€ as compared with 2,346 K€ for the third quarter of 2010, representing an 18.6 % increase. Consolidated sales for the first nine months of the year totalled 8,051 K€ as compared with 6,497 K€ for the same period last year.

**License** sales amounted to 1,703 K€ as compared with 1,386 K€ in 2010 and represent 61.2% of total sales. During the first nine months, sales generated from software licenses totalled 4,783 K€, and make up 59.4% of total sales.

Sales for the **Professional Services** business unit increased when compared with the same period last year. During the first nine months, **Professional Services** sales totalled 3,268 K€, an increase of 49.6% as compared with the same period last year, thanks to continued demand for new orders received from the US Government.

### 2011 Outlook

SYSTRAN plans to develop the **Software Publishing** business in 2011, focusing on **Server Product** sales to corporate customers. SYSTRAN will continue its efforts to market the new version 7 **Desktop Product** line and develop online and channel sales.



SYSTRAN expects sales to grow for all of 2011 across all business segments before accounting for the impact of the Euro / US Dollar foreign exchange translation. Nevertheless, there is a high degree of uncertainty concerning this outlook because of the current economic environment.

## **Dispute with the European Commission**

The Commission has already partially complied with the General Court's decision by paying SYSTRAN the amounts of 5,685,240 Euros on February 9, 2011 and 6,315,760 Euros on March 14, 2011.

However, in spite of the repeated requests from SYSTRAN, the Commission has not paid the costs.

On March 4, 2011, the European Commission brought an appeal before the Court of Justice, against the judgement of the General Court delivered on December 16, 2010. On May 13, 2011, SYSTRAN filed its response. The European Commission produced its reply on September 9, 2011. SYSTRAN submitted a rejoinder on October 28, 2011.

## **About SYSTRAN**

SYSTRAN is the market leading provider of language translation software products and solutions for the desktop, enterprise and Internet.

Use of SYSTRAN products and solutions enhance multilingual communication and increase user productivity. SYSTRAN delivers real-time language solutions for search, content management, online customer support, intra or inter company collaboration, and eCommerce.

With the ability to facilitate communication in 52+ language combinations and in 20 vertical domains, SYSTRAN's software is the choice of leading global corporations, portals and public agencies.

SYSTRAN has been pioneering advances in machine translation for over four decades. Its latest achievement, SYSTRAN Hybrid MT, combines the predictability and language consistency of rule-based machine translation with the fluency of statistical MT.

SYSTRAN is headquartered in Paris, France with a North American office located in San Diego, California, USA.

SYSTRAN (Code ISIN FR0004109197, Bloomberg: SYST NM, Reuters: SYTN.LN) is listed on EuroNext Paris, Compartiment C.

For more information, visit [www.systransoft.com](http://www.systransoft.com)

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Revenue for the fourth quarter of 2011 ending on December 31<sup>st</sup>, 2011 and annual results for 2011 will be announced on February 10<sup>th</sup>, 2012.

This Press Release is available for download at:  
<http://www.systransoft.com/systran/investors/press-releases>