

# L'ORÉAL

Société anonyme au capital de 120 198 517 €  
Siège social : 14, rue Royale, 75008 Paris  
632 012 100 R.C.S. Paris

## Disclosure of total number of voting rights and number of shares in the capital at October 31, 2011

Pursuant to article L-233-8 II of French “Code de Commerce” and 223-16 of the AMF's General Regulations:

|  |             |
|--|-------------|
| Total number of shares   | 602,891,332 |
| Number of real voting rights<br>(without own shares)           | 594,266,223 |
| Theoretical number of voting rights<br>(including own shares*) | 602,891,332 |

(\*) pursuant to article 223-11 of the AMF's General Regulations

Since its creation by a chemist, almost a century ago, L'Oréal is concentrated on one unique area of expertise, cosmetics. With a turnover of euros 19.5 billion in 2010, the group focuses its activities on 23 global and culturally diverse brands distributed in every distribution channel. L'Oréal Professionnel, Matrix, Kérastase, Redken in hair dressing salons. L'Oréal Paris, Maybelline, Garnier, SoftSheen-Carson in mass market. Vichy, La Roche Posay, Inneov, and Skinceuticals in pharmacies and drug stores. Lancôme, Helena Rubinstein, Biotherm, Shu Uemura, Kiehl's, Giorgio Armani, Cacharel, Ralph Lauren, Diesel and YSL Beauté in perfumeries and department stores, and The Body Shop in its own stores.

Research and innovation are at the core of L'Oréal's strategy. The Group has developed more than 120 new molecules over a period of 40 years. Research teams design new products in all areas of cosmetics: hair color, hair care, skincare, make-up and perfumes.

### CONTACTS AT L'ORÉAL

Individual shareholders and market authorities

**Mr. Jean Régis CAROF**

Tel: +33 (0)1 47 56 83 02

[jcarof@dgaf.loreal.com](mailto:jcarof@dgaf.loreal.com)

Financial analysts and institutional investors

**Mrs. Françoise LAUVIN**

Tel: +33 (0)1 47 56 86 82

[flauvin@dgaf.loreal.com](mailto:flauvin@dgaf.loreal.com)

For further information, please contact your bank, broker or financial institution (I.S.I.N. code: FR0000120321), and consult your usual newspapers, and the internet site for shareholders and investors, <http://www.loreal-finance.com>, or loreal-finance.com mobile edition on your PDA; alternatively, call +33.1.58.13.51.36.

"This document does not constitute an offer to sell, or a solicitation of an offer to buy, L'Oréal shares. If you wish to obtain more comprehensive information about L'Oréal, please refer to the public documents registered in France with the Autorité des Marchés Financiers [which are also available in English on our Internet site: [www.loreal-finance.com](http://www.loreal-finance.com)].

This document may contain some forward-looking statements. Although the Company considers that these statements are based on reasonable hypotheses at the date of publication of this release, they are by their nature subject to risks and uncertainties which could cause actual results to differ materially from those indicated or projected in these statements."