2011 3rd quarter sales

November 9th, 2011

Delfingen Industry showed a sales

## growth of 9%

In millions of euros	2011	2010	Variation	Variation excluding currencies effects	Automotive production variation*
Sales	85.4	80.8	5.6%	8.7%	
of which: Automotive market:	78.4	73.9	5.9%	8.9%	4.3%
Europe/Africa	43.9	39.8	10.2%	10.2%	7.3%
North and central America	26.4	27.1	-2.7%	4.2%	7.6%
South America	2.8	1.7	57.6%	57.6%	6.8%
Asia	5.3	5.3	-0.6%	6.1%	1.0%
Specialty markets	7.0	6.9	0.9%	5.1%	
* Sources CSM Worldwide					

\* Source: CSM Worldwide

The automotive production went on increasing during the 9 first months of the year, despite the impact of the earthquake in Japan. It rose by 4% compared to the same period in 2010.

On this market, the Delfingen Industry Group showed a sales growth of 9% in the end of September (at constant parity) compared to the same period in 2010, i.e. a growth 5 points higher than the one of the market. The 3<sup>rd</sup> quarter sales went up by 7% (at constant parity) compared to the 2010 3<sup>rd</sup> quarter.

•The sales were particularly dynamic in Europe, notably in the field of the assembly (+10% in a market at +7%) and in Brazil, with gained market parts (+58% in a market at +7%).

•In North and Central America, the automotive sales increased by 4% (at constant parity).

•In Asia, the sales rose, despite the impact of Japan, thanks to the launching

of the plant in China and to the development of the fluid transfer activity.

The sales on specialty markets, reaching other industries than the automotive sector, grew by 5%.



With its international position, close to its customers, DELFINGEN INDUSTRY takes advantage of the global automotive production growth and confirms its sales goal of more than €110M for the fiscal year 2011.

A global leading company in protection systems, fluid transfer solutions and assembly technologies



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