



FOR IMMEDIATE RELEASE

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Touring Club Suisse (TCS) Chooses Cameleon Software to Support its Sales Development

A new renowned SaaS reference for Cameleon

CHICAGO, IL, January 25, 2012 - Cameleon Software (Paris: CAM), the global leader in “next generation” product configurator, proposals, quotes, (CPQ) and eCommerce software, continues to win new customers and today announced that Touring Club Suisse (TCS) has chosen Cameleon Software to support its member offerings and services.

Founded more than a century ago, TCS is the leading Swiss provider of personal and vehicle safety assistance, offering its member products and services ranging from car insurance to driving instruction, travel and tourism assistance and services, technical advice and road infrastructure audits. TCS is an affiliate of the American Automobile Association (AAA) in the United States and in every second Swiss household you find a TCS member.

David Spray, CRM Project Leader at TCS explained: *“Since its founding more than 115 years ago, TCS activities have grown exponentially and we now manage 24 local representatives, 18 technical centers and 15 training centers across Switzerland. In order to ensure optimal management of our members as we grow, we started by implementing Salesforce CRM. The next step was the deployment of a configure, price, quote solution. The tight integration of Cameleon CPQ with this CRM combined with Cameleon’s expertise and ability to handle large deployments have quickly convinced us that we’ve made the right choice.”*

Thanks to Cameleon CPQ, TCS and its different contact points can now manage their 1.6 million members in a more dynamic and collaborative way and quickly match services to individual member needs.

“We are very proud to count TCS among our customers. Once again, this new contract proves the relevance of our solution for services providers and insurance companies in particular,” said Jacques Soumeillan, CEO at Cameleon Software. *“It is also part of our expansion both in Europe and among companies dealing with hundreds of CRM users—where potential users for Cameleon Cloud CPQ are numerous.”*

About Cameleon Software

Cameleon Software is the global leader in “next generation” product configurator, quotes, proposals and eCommerce software. Cameleon solutions empower customers’ sales teams to streamline their quote-to-order process and increase sales across all channels, and marketing teams to define and launch new products faster. Cameleon’s solutions integrate to leading CRM and ERP systems including Salesforce, SAP, Oracle and Microsoft and are available as both SaaS or On Premises. Rated as Positive in the Gartner Group Marketscope, Cameleon Software is a public company with strong references in industries such as insurance and financial services, telecom, hi-tech and manufacturing including Gras Savoye, SFR, Yellow Pages, IMS Health, Technip and ThyssenKrupp.

For more information, visit: www.cameleon-software.com and www.salesforce.com/appexchange



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