



**Generix Group announces third quarter revenues of financial  
Year 2011/2012  
Total Revenues at 17.4 millions of euros, showing a 5% growth**

*Paris, January 27, 2012 - **Generix Group, collaborative software vendor for Retail ecosystem, today published its revenues for the third quarter, ended December 31, 2011, of its financial year 2011/2012.***

Generix Group shows a 5% growth of its quarterly total revenues compared to the same quarter last year. This growth mostly driven by better Licence sales with a 49% growth compared to the same quarter last year enable to show a 10% growth of its software revenues.

<i>Unaudited</i>	Quarter ended December 30			Nine month ended December 31		
	2011	2010	Change	2011	2010	Change
Licenses	3 168	2 131	49%	6 245	5 215	20%
Maintenance	5 760	5 790	-1%	17 142	16 493	4%
SaaS	2 842	2 744	4%	8 121	7 342	11%
<b>Software revenues</b>	<b>11 770</b>	<b>10 665</b>	<b>10%</b>	<b>31 508</b>	<b>29 050</b>	<b>8%</b>
Consulting Services	5 582	5 810	-4%	16 673	19 682	-15%
<b>Revenues</b>	<b>17 352</b>	<b>16 475</b>	<b>5%</b>	<b>48 181</b>	<b>48 732</b>	<b>-1%</b>

License sales were mostly driven by two major deals : a French retail leader using Generix Collaborative Supply Chain solution for its transport management, and the other for ERP with Generix Collaborative Enterprise solution. Consulting Services slightly decreased by 4%.

SaaS activities shows a 4% growth this quarter compared to the same quarter last year. Maintenance revenues are stable compared to the same quarter last year, with a customer base loyal to the Generix Group solutions and that continues to invest in their solutions.

Regarding to its long cycle of sales processes Generix Group can be relatively confident with its medium-term activity thanks to the quality of the pipeline and the sales force dynamism.

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**Next press release: April 20, 2012  
Revenues of financial year 2011/2012**

**Investor relations**

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**About Generix Group**

Generix Group provides the rapidly evolving Retail Ecosystem with leading Collaborative Software Solutions to operate profitably, adjust effectively, and grow sustainably. Generix Group helps retailers, third party logistics providers and manufacturers, in managing, sharing and optimizing their data flows. Generix Collaborative Business portfolio relies on a strong business expertise encompassing ERP, Supply Chain and Cross-Channel management, and uniquely leverages an A2A/B2B Gateway and Portal solutions. Carrefour, Cdiscount, DHL, Gefco, Kuehne + Nagel, Leclerc, Leroy Merlin, Louis Vuitton, Metro, Nestlé, Sara Lee, Sodial, Unilever... more than 1,500 international companies trust "Generix Collaborative Business" solutions to profitably run their business, establishing Generix Group as an European leader with 66+M€ revenue.  
[www.generixgroup.com](http://www.generixgroup.com)